# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

|  | TRANSITION REPORT PURSUAL   | - ·   | y period ended June 30, 2022<br>OF THE SECURITIES EXCHA                               | NGE ACT OF 1934   |                     |
|--|---|---|---|---|---------------------|
|  |   | FOR THE TRANSITION PE   | RIOD FROMTO   |   |                     |
|  |   | Commissi  | on File No. 001-37917   |   |                     |
|  | Ma  | ammoth En   | ergy Servic   | es, Inc.  |                     |
|  |   | (Exact name of reg  | gistrant as specified in its charter)   |   |                     |
|  | Delaware  | `   | , ,   | 32-0498321  |                     |
|  | (State or other jurisdiction of incorporation or organization)  |   |   | (I.R.S. Employer<br>Identification No.)   |                     |
|  | 14201 Caliber Drive, Suite 300  |   |   |   |                     |
|  | Oklahoma City, Oklahoma   |   | (405) 608-6007  | 73134   |                     |
|  | (Address of principal executive offices)  | (Registrant's tele  | ephone number, including area code)   | (Zip Code)  |                     |
|  |   | Securities registered p   | ursuant to Section 12(b) of The Act:  |   |                     |
| <u>Title of each class</u><br>Common Stock |   |   | Trading Symbol(s)<br>TUSK   | Name of each exchange on which registered The Nasdaq Stock Market LLC NASDAQ Global Select Market |                     |
| Inc<br>(or for suc                         | iod that the registrant was required to file such<br>licate by check mark whether the registrant has<br>h shorter period that the registrant was required | s submitted electronically every Interacti<br>d to submit such files). Yes \( \Bar{\cup} \) No \( \Bar{\cup} \) | th filing requirements for the past 90 day ve Data File required to be submitted pure | rsuant to Rule 405 of Regulation S-T during the pro   | eceding 12 months   |
|  | licate by check mark whether the registrant is a<br>ccelerated filer," "accelerated filer," "smaller r  |   |   | orting company, or an emerging growth company.  nge Act.  | See the definitions |
| La   | rge accelerated filer   | 0   |   | Accelerated filer   | 0                   |
| No   | on-accelerated filer  | 0   |   | Smaller reporting company   | 0                   |
|  |   |   |   | Emerging growth company   | 0                   |
|  | n emerging growth company, indicate by check o Section $13(a)$ of the Exchange Act. $\square$   | k mark if the registrant has elected not to   | use the extended transition period comp   | lying with any new or revised financial accounting  | standards provided  |
| Inc  | licate by check mark whether the registrant is a  | a shell company (as defined in Rule 12b-  | 2 of the Exchange Act). Yes 🛘 No  | 0   |                     |
| As   | of July 26, 2022, there were 47,312,270 shares  | s of common stock, \$0.01 par value, out:   | standing.   |   |                     |
|  |   |   |   |   |                     |
|  |   |   |   |   |                     |

# TABLE OF CONTENTS

|                   |   | Page           |
|-------------------|---|----------------|
|                   | Glossary of Oil and Natural Gas and Electrical Infrastructure Terms                   | <u>i</u>       |
|                   | Cautionary Note Regarding Forward-Looking Statements                                  | <u>iv</u>      |
| PART I. FINAN     | CIAL INFORMATION  | 1              |
| Item 1.           | Condensed Consolidated Financial Statements (Unaudited)                               | <u>1</u>       |
|                   | Condensed Consolidated Balance Sheets   | <u>1</u>       |
|                   | Condensed Consolidated Statements of Comprehensive Income (Loss)                      | <u>2</u>       |
|                   | Condensed Consolidated Statements of Changes in Equity                                | 3              |
|                   | Condensed Consolidated Statements of Cash Flows                                       | $\overline{4}$ |
|                   | Notes to Unaudited Condensed Consolidated Financial Statements                        | <u>5</u>       |
| Item 2.           | Management's Discussion and Analysis of Financial Condition and Results of Operations | <u>31</u>      |
| Item 3.           | Quantitative and Qualitative Disclosures About Market Risk                            | <u>51</u>      |
| Item 4.           | Controls and Procedures   | <u>52</u>      |
| PART II. OTHE     | R INFORMATION   | <u>54</u>      |
| Item 1.           | Legal Proceedings   | <u>54</u>      |
| Item 1A.          | Risk Factors  | <u>54</u>      |
| Item 2.           | Unregistered Sales of Equity Securities and Use of Proceeds                           | <u>54</u>      |
| Item 4.           | Mine Safety Disclosures   | <u>54</u>      |
| Item 5.           | Other Information   | <u>54</u>      |
| Item 6.           | <u>Exhibits</u>   | <u>55</u>      |
| <b>SIGNATURES</b> |   | <u>56</u>      |

# GLOSSARY OF OIL AND NATURAL GAS AND ELECTRICAL INFRASTRUCTURE TERMS

The following is a glossary of certain oil and natural gas and natural sand proppant industry terms used in this Quarterly Report on Form 10-Q (this "report" or "Quarterly Report"):

| Acidizing                   | To pump acid into a wellbore to improve a well's productivity or injectivity.   |
|-----------------------------|---|
| Blowout                     | An uncontrolled flow of reservoir fluids into the wellbore, and sometimes catastrophically to the surface. A blowout may consist of salt water, oil, natural gas or a mixture of these. Blowouts can occur in all types of exploration and production operations, not just during drilling operations. If reservoir fluids flow into another formation and do not flow to the surface, the result is called an underground blowout. If the well experiencing a blowout has significant open-hole intervals, it is possible that the well will bridge over (or seal itself with rock fragments from collapsing formations) down-hole and intervention efforts will be averted.   |
| Bottomhole assembly         | The lower portion of the drillstring, consisting of (from the bottom up in a vertical well) the bit, bit sub, a mud motor (in certain cases), stabilizers, drill collar, heavy-weight drillpipe, jarring devices ("jars") and crossovers for various threadforms. The bottomhole assembly must provide force for the bit to break the rock (weight on bit), survive a hostile mechanical environment and provide the driller with directional control of the well. Oftentimes the assembly includes a mud motor, directional drilling and measuring equipment, measurements-while-drilling tools, logging-while-drilling tools and other specialized devices.   |
| Cementing                   | To prepare and pump cement into place in a wellbore.  |
| Coiled tubing               | A long, continuous length of pipe wound on a spool. The pipe is straightened prior to pushing into a wellbore and rewound to coil the pipe back onto the transport and storage spool. Depending on the pipe diameter (1 in. to 4 1/2 in.) and the spool size, coiled tubing can range from 2,000 ft. to 23,000 ft. (610 m to 6,096 m) or greater length.  |
| Completion                  | A generic term used to describe the assembly of down-hole tubulars and equipment required to enable safe and efficient production from an oil or gas well. The point at which the completion process begins may depend on the type and design of the well.  |
| Directional drilling        | The intentional deviation of a wellbore from the path it would naturally take. This is accomplished through the use of whipstocks, bottomhole assembly (BHA) configurations, instruments to measure the path of the wellbore in three-dimensional space, data links to communicate measurements taken down-hole to the surface, mud motors and special BHA components and drill bits, including rotary steerable systems, and drill bits. The directional driller also exploits drilling parameters such as weight on bit and rotary speed to deflect the bit away from the axis of the existing wellbore. In some cases, such as drilling steeply dipping formations or unpredictable deviation in conventional drilling operations, directional-drilling techniques may be employed to ensure that the hole is drilled vertically. While many techniques can accomplish this, the general concept is simple: point the bit in the direction that one wants to drill. The most common way is through the use of a bend near the bit in a downhole steerable mud motor. The bend points the bit in a direction different from the axis of the wellbore when the entire drillstring is not rotating. By pumping mud through the mud motor, the bit turns while the drillstring does not rotate, allowing the bit to drill in the direction it points. When a particular wellbore direction is achieved, that direction may be maintained by rotating the entire drillstring (including the bent section) so that the bit does not drill in a single direction off the wellbore axis, but instead sweeps around and its net direction coincides with the existing wellbore. Rotary steerable tools allow steering while rotating, usually with higher rates of penetration and ultimately smoother boreholes. |
| Down-hole                   | Pertaining to or in the wellbore (as opposed to being on the surface).  |
| Down-hole motor             | A drilling motor located in the drill string above the drilling bit powered by the flow of drilling mud. Down-hole motors are used to increase the speed and efficiency of the drill bit or can be used to steer the bit in directional drilling operations. Drilling motors have become very popular because of horizontal and directional drilling applications and the day rates for drilling rigs.  |
| Drilling rig                | The machine used to drill a wellbore.   |
| Drillpipe or Drill pipe     | Tubular steel conduit fitted with special threaded ends called tool joints. The drillpipe connects the rig surface equipment with the bottomhole assembly and the bit, both to pump drilling fluid to the bit and to be able to raise, lower and rotate the bottomhole assembly and bit.  |
| Drillstring or Drill string | The combination of the drillpipe, the bottomhole assembly and any other tools used to make the drill bit turn at the bottom of the wellbore.  |
| Flowback                    | The process of allowing fluids to flow from the well following a treatment, either in preparation for a subsequent phase of treatment or in preparatio for cleanup and returning the well to production.  |
| Horizontal drilling         | A subset of the more general term "directional drilling," used where the departure of the wellbore from vertical exceeds about 80 degrees. Note that some horizontal wells are designed such that after reaching true 90-degree horizontal, the wellbore may actually start drilling upward. In such cases, the angle past 90 degrees is continued, as in 95 degrees, rather than reporting it as deviation from vertical, which would then be 85 degrees. Because a horizontal well typically penetrates a greater length of the reservoir, it can offer significant production improvement over a vertical well.  |
|                             | A stimulation treatment routinely performed on oil and gas wells in low permeability reservoirs. Specially engineered fluids are pumped at high pressure and rate into the reservoir interval to be treated, causing a vertical fracture to open. The wings of the fracture extend away from the wellbor in opposing directions according to the natural stresses within the formation. Proppant, such as grains of sand of a particular size, is mixed with the  |

| Hydrocarbon                                 | A naturally occurring organic compound comprising hydrogen and carbon. Hydrocarbons can be as simple as methane, but many are highly complex molecules, and can occur as gases, liquids or solids. Petroleum is a complex mixture of hydrocarbons. The most common hydrocarbons are natural gas, oil and coal.  |
|---|---|
| Mesh size                                   | The size of the proppant that is determined by sieving the proppant through screens with uniform openings corresponding to the desired size of the proppant. Each type of proppant comes in various sizes, categorized as mesh sizes, and the various mesh sizes are used in different applications in the oil and natural gas industry. The mesh number system is a measure of the number of equally sized openings per square inch of screen through which the proppant is sieved.  |
| Mud motors                                  | A positive displacement drilling motor that uses hydraulic horsepower of the drilling fluid to drive the drill bit. Mud motors are used extensively in directional drilling operations.   |
| Natural gas liquids                         | Components of natural gas that are liquid at surface in field facilities or in gas processing plants. Natural gas liquids can be classified according to their vapor pressures as low (condensate), intermediate (natural gasoline) and high (liquefied petroleum gas) vapor pressure.  |
| Nitrogen pumping unit                       | A high-pressure pump or compressor unit capable of delivering high-purity nitrogen gas for use in oil or gas wells. Two basic types of units are commonly available: a nitrogen converter unit that pumps liquid nitrogen at high pressure through a heat exchanger or converter to delive high-pressure gas at ambient temperature, and a nitrogen generator unit that compresses and separates air to provide a supply of high pressure nitrogen gas.   |
| Plugging                                    | The process of permanently closing oil and gas wells no longer capable of producing in economic quantities. Plugging work can be performed with a well servicing rig along with wireline and cementing equipment; however, this service is typically provided by companies that specialize in plugging work.  |
| Plug  | A down-hole packer assembly used in a well to seal off or isolate a particular formation for testing, acidizing, cementing, etc.; also a type of plug used to seal off a well temporarily while the wellhead is removed.  |
| Pounds per square inch                      | A unit of pressure. It is the pressure resulting from a one pound force applied to an area of one square inch.  |
| Pressure pumping                            | Services that include the pumping of liquids under pressure.  |
| Producing formation                         | An underground rock formation from which oil, natural gas or water is produced. Any porous rock will contain fluids of some sort, and all rocks at considerable distance below the Earth's surface will initially be under pressure, often related to the hydrostatic column of ground waters above the reservoir. To produce, rocks must also have permeability, or the capacity to permit fluids to flow through them.  |
| Proppant                                    | Sized particles mixed with fracturing fluid to hold fractures open after a hydraulic fracturing treatment. In addition to naturally occurring sand grains, man-made or specially engineered proppants, such as resin-coated sand or high-strength ceramic materials like sintered bauxite, may also be used. Proppant materials are carefully sorted for size and sphericity to provide an efficient conduit for production of fluid from the reservoir to the wellbore.  |
| Resource play                               | Accumulation of hydrocarbons known to exist over a large area.  |
| Shale                                       | A fine-grained, fissile, sedimentary rock formed by consolidation of clay- and silt-sized particles into thin, relatively impermeable layers.   |
| Tight oil                                   | Conventional oil that is found within reservoirs with very low permeability. The oil contained within these reservoir rocks typically will not flow to the wellbore at economic rates without assistance from technologically advanced drilling and completion processes. Commonly, horizontal drilling coupled with multistage fracturing is used to access these difficult to produce reservoirs.   |
| Tight sands                                 | A type of unconventional tight reservoir. Tight reservoirs are those which have low permeability, often quantified as less than 0.1 millidarcies.   |
| Tubulars                                    | A generic term pertaining to any type of oilfield pipe, such as drill pipe, drill collars, pup joints, casing, production tubing and pipeline.  |
| Unconventional resource/unconventional well | A term for the different manner by which resources are exploited as compared to the extraction of conventional resources. In unconventional drilling, the wellbore is generally drilled to specific objectives within narrow parameters, often across long, lateral intervals within narrow horizontal formations offering greater contact area with the producing formation. Typically, the well is then hydraulically fractured at multiple stages to optimize production.  |
| Wellbore                                    | The physical conduit from surface into the hydrocarbon reservoir.   |
| Well stimulation                            | A treatment performed to restore or enhance the productivity of a well. Stimulation treatments fall into two main groups, hydraulic fracturing treatments and matrix treatments. Fracturing treatments are performed above the fracture pressure of the reservoir formation and create a highly conductive flow path between the reservoir and the wellbore. Matrix treatments are performed below the reservoir fracture pressure and generally are designed to restore the natural permeability of the reservoir following damage to the near wellbore area. Stimulation in shale gas reservoirs typically takes the form of hydraulic fracturing treatments. |
| Wireline                                    | A general term used to describe well-intervention operations conducted using single-strand or multi-strand wire or cable for intervention in oil or gas wells. Although applied inconsistently, the term commonly is used in association with electric logging and cables incorporating electrical conductors.  |
| Workover                                    | The process of performing major maintenance or remedial treatments on an oil or gas well. In many cases, workover implies the removal and replacement of the production tubing string after the well has been killed and a workover rig has been placed on location. Through-tubing workover operations, using coiled tubing, snubbing or slickline equipment, are routinely conducted to complete treatments or well service activities that avoid a full workover where the tubing is removed. This operation saves considerable time and expense.  |

The following is a glossary of certain electrical infrastructure industry terms used in this report:

| Distribution | The distribution of electricity from the transmission system to individual customers.                                  |
|--------------|--|
| Substation   | A part of an electrical transmission and distribution system that transforms voltage from high to low, or the reverse. |
| Transmission | The movement of electrical energy from a generating site, such as a power plant, to an electric substation.            |

# CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Various statements contained in this report that express a belief, expectation, or intention, or that are not statements of historical fact, are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, or the Exchange Act. In particular, the factors discussed in this report and detailed under Part II, Item 1A. Risk Factors in this report, our Annual Report on Form 10–K for the year ended December 31, 2021 and our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2022 could affect our actual results and cause our actual results to differ materially from expectations, estimates or assumptions expressed, forecasted or implied in such forward-looking statements.

Forward-looking statements may include statements about:

- the levels of capital expenditures by our customers and the impact of reduced drilling and completions activity on utilization and pricing for our oilfield services;
- the volatility of oil and natural gas prices and actions by OPEC members and other oil exporting nations, or OPEC+, affecting commodity price and production levels;
- · any continuing impacts of the COVID-19 pandemic on Mammoth's results of operations, financial condition or demand for Mammoth's services;
- operational challenges relating to continuing efforts to prevent or mitigate the spread of COVID-19, including logistical challenges, remote work arrangements and protecting the health, safety and well-being of Mammoth's employees;
- employee retention and increasingly competitive labor market;
- the performance of contracts and supply chain disruptions during or following the COVID-19 pandemic;
- · general economic, business or industry conditions;
- · conditions in the capital, financial and credit markets;
- conditions of U.S. oil and natural gas industry and the effect of U.S. energy, monetary and trade policies;
- · U.S. and global economic conditions and political and economic developments, including the energy and environmental policies;
- inflationary pressure on the cost of services, equipment and other goods in our industries and other sectors;
- our ability to obtain capital or financing needed for our operations on favorable terms or at all;
- our ability to continue to comply with or, if applicable, obtain a waiver of forecasted or actual non-compliance with certain financial covenants from our lenders and comply with other terms and conditions under our recently amended revolving credit facility;
- · our ability to execute our business and financial strategies;
- our ability to continue to grow our infrastructure services segment or recommence certain of our suspended oilfield services;
- · any loss of one or more of our significant customers and its impact on our revenue, financial condition and results of operations;
- asset impairments:
- our ability to identify, complete and integrate acquisitions of assets or businesses;
- our ability to receive, or delays in receiving, permits and governmental approvals and/or payments, and to comply with applicable governmental laws and regulations;
- the outcome of a government investigation relating to the contracts awarded to our subsidiary Cobra Acquisitions LLC, or Cobra, by the Puerto Rico Electric Power Authority, or PREPA, and any resulting litigation;
- the outcome of our ongoing efforts to collect the outstanding amounts owed to us by PREPA for electric grid restoration services performed by Cobra in Puerto Rico;
- the outcome or settlement of our litigation matters discussed in this report, including the adverse impact of the settlement with MasTec Renewables Puerto Rico, LLC ("MasTec"), on our financial condition and cash flows;
- · our ability to make the two remaining installments under the litigation settlement agreement with MasTec discussed in this report;
- any future litigation, indemnity or other claims;
- regional supply and demand factors, delays or interruptions of production, and any governmental order, rule or regulation that may impose production limits on our customers;
- · the availability of transportation, pipeline and storage facilities and any increase in related costs;
- · extreme weather conditions in areas where we provide well completion, drilling and infrastructure services;
- · access to and restrictions on use of sourced or produced water;
- technology;
- · civil unrest, war, military conflicts or terrorist attacks;

- cybersecurity issues as digital technologies may become more vulnerable and experience a higher rate of cyberattacks due to increased use of remote connectivity in the workplace;
- · competition within the energy services industry;
- · availability of equipment, materials or skilled personnel or other labor resources;
- payment of any future dividends;
- · future operating results; and
- capital expenditures and other plans, objectives, expectations and intentions.

All of these types of statements, other than statements of historical fact included in this quarterly report, are forward-looking statements. These forward-looking statements may be found in the "Business," "Risk Factors," "Management's Discussion and Analysis of Financial Condition and Results of Operations," and other sections of this quarterly report. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "could," "should," "would," "expect," "plan," "project," "budget," "intend," "anticipate," "believe," "estimate," "predict," "potential," "pursue," "target," "seek," "objective," "continue," "will be," "will benefit," or "will continue," the negative of such terms or other comparable terminology.

The forward-looking statements contained in this report are largely based on our expectations, which reflect estimates and assumptions made by our management. These estimates and assumptions reflect our best judgment based on currently known market conditions and other factors, which are difficult to predict and many of which are beyond our control. Although we believe such estimates and assumptions to be reasonable, they are inherently uncertain and involve a number of risks and uncertainties that are beyond our control. In addition, our management's assumptions about future events may prove to be inaccurate. Our management cautions all readers that the forward-looking statements contained in this report are not guarantees of future performance, and we cannot assure any reader that such statements will be realized or the forward-looking events and circumstances will occur. Actual results may differ materially from those anticipated or implied in the forward-looking statements due to many factors including those described in our Annual Report on Form 10–K for the year ended December 31, 2021, and our Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2022 and Item 2. "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this report. All forward-looking statements speak only as of the date of this report. We do not intend to publicly update or revise any forward-looking statements as a result of new information, future events or otherwise. These cautionary statements qualify all forward-looking statements attributable to us or persons acting on our behalf.

# PART I. FINANCIAL INFORMATION

#### Item 1. Financial Statements

Total liabilities and equity

# MAMMOTH ENERGY SERVICES, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)

ASSETS June 30, December 31, 2022 2021 CURRENT ASSETS (in thousands) Cash and cash equivalents 12,729 \$ 9,899 Short-term investment 1,765 1,762 Accounts receivable, net 430,443 407,550 193 Receivables from related parties, net 88 Inventories 8,000 8,366 7,919 12,381 Prepaid expenses Other current assets 645 737 461,694 440,783 Total current assets 145,905 176,586 Property, plant and equipment, net Sand reserves 64,141 64,641 Operating lease right-of-use assets 11,654 12,168 Intangible assets, net 2,171 2,561 Goodwill 11,717 11,717 8,094 Deferred income tax asset 2.228 Other non-current assets 3,620 4,342 703,130 720,892 Total assets LIABILITIES AND EQUITY CURRENT LIABILITIES Accounts payable \$ 38,618 37,560 S Accrued expenses and other current liabilities 55,484 62,516 Current operating lease liability 5,655 5,942 Current portion of long-term debt 1,505 1,468 Income taxes payable 43,660 42,748 Total current liabilities 144,922 150,234 Long-term debt, net of current portion 83,969 85,240 Deferred income tax liabilities 1,611 865 Long-term operating lease liability 5 840 5,918 Asset retirement obligations 3,952 3,720 Other long-term liabilities 12,537 11,693 Total liabilities 252,831 257,670 COMMITMENTS AND CONTINGENCIES (Note 18) EQUITY Equity: Common stock, \$0.01 par value, 200,000,000 shares authorized, 47,312,270 and 46,684,065 issued and outstanding at June 30, 2022 and December 31, 2021 473 467 Additional paid in capital 538,656 538,221 Accumulated deficit (85,649) (72,535) Accumulated other comprehensive loss (3,181) (2,931) Total equity 450,299 463,222

The accompanying notes are an integral part of these condensed consolidated financial statements.

703,130

720,892

# $CONDENSED\ CONSOLIDATED\ STATEMENTS\ OF\ COMPREHENSIVE\ INCOME\ (LOSS)\ (unaudited)$

|   | Three Months | Three Months Ended June 30, |                       | inded June 30,  |
|---|--------------|-----------------------------|-----------------------|-----------------|
|   | 2022         | 2021                        | 2022                  | 2021            |
| REVENUE   |              | (in thousands, excep        | ot per share amounts) |                 |
| Services revenue  | \$ 75,459    | \$ 40,867                   | \$ 129,126            | \$ 83,558       |
| Services revenue - related parties  | 395          | 90                          | 669                   | 15,076          |
| Product revenue   | 13,824       | 6,483                       | 22,181                | 13,465          |
| Product revenue - related parties   | _            | _                           | _                     | 2,145           |
| Total revenue   | 89,678       | 47,440                      | 151,976               | 114,244         |
| COST AND EXPENSES   |              |                             |                       |                 |
| Services cost of revenue (exclusive of depreciation, depletion, amortization and accretion of \$15,404, \$30,759, \$17,861 and \$36,850, respectively, for the three and six months ended June 30, 2022 and three and six months ended June 30, 2021) | 58,433       | 43,103                      | 105,000               | 85,165          |
| Services cost of revenue - related parties (exclusive of depreciation, depletion, amortization and accretion of \$0, \$0, \$0 and \$0, respectively, for the three and six months ended June 30, 2022 and three and six months ended June 30, 2021)   | 128          | 107                         | 263                   | 216             |
| Product cost of revenue (exclusive of depreciation, depletion, amortization and accretion of \$2,055, \$3,847, \$2,384 and \$4,521, respectively, for the three and six months ended June 30, 2022 and three and six months ended June 30, 2021)      | 10,225       | 7,165                       | 18,003                | 13,074          |
| Selling, general and administrative (Note 11)   | 8,206        | 9,668                       | 16,874                | 27,499          |
| Selling, general and administrative - related parties (Note 11)   |              | 192                         |                       | 385             |
| Depreciation, depletion, amortization and accretion   | 17,476       | 20,265                      | 34,643                | 41,411          |
| Total cost and expenses   | 94,468       | 80,500                      | 174,783               | 167,750         |
| Operating loss  | (4,790)      | (33,060)                    | (22,807)              | (53,506)        |
|   |              |                             |                       |                 |
| OTHER INCOME (EXPENSE)  |              |                             |                       |                 |
| Interest expense, net   | (2,659)      | (1,169)                     | (5,008)               | (2,394)         |
| Other income (expense), net   | 13,087       | (17,121)                    | 22,324                | (9,998)         |
| Other expense, net - related parties  |              | _                           |                       | (515)           |
| Total other income (expense)  | 10,428       | (18,290)                    | 17,316                | (12,907)        |
| Income (loss) before income taxes   | 5,638        | (51,350)                    | (5,491)               | (66,413)        |
| Provision (benefit) for income taxes  | 3,935        | (16,560)                    | 7,623                 | (19,183)        |
| Net income (loss)   | \$ 1,703     | \$ (34,790)                 | \$ (13,114)           | \$ (47,230)     |
|   |              | -                           |                       |                 |
| OTHER COMPREHENSIVE INCOME (LOSS)   |              |                             |                       |                 |
| Foreign currency translation adjustment, net of tax of \$0, \$0, \$63 and \$(680), respectively, for the three and six months ended June 30, 2022 and three and six months ended June 30, 2021  | (449)        | 239                         | (250)                 | 407             |
|   | \$ 1.255     |                             | (250)                 | 407<br>(46 822) |
| Comprehensive income (loss)   | \$ 1,255     | \$ (34,551)                 | \$ (13,364)           | \$ (46,823)     |
|   | \$ 0.04      | ()                          | \$ (0.28)             |                 |
| · · · · · · · · · · · · · · · · · · ·   | \$ 0.04      | ()                          | \$ (0.28)             |                 |
| Weighted average number of shares outstanding (basic) (Note 14)   | 47,225       | 46,402                      | 47,036                | 46,168          |
| Weighted average number of shares outstanding (diluted) (Note 14)   | 47,634       | 46,402                      | 47,036                | 46,168          |

The accompanying notes are an integral part of these condensed consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (unaudited)

| _                         |           | Three Months Ended June 30, 2022 |             |            |               |         |  |
|---------------------------|-----------|----------------------------------|-------------|------------|---------------|---------|--|
|                           |           |                                  |             |            | Accumulated   |         |  |
|                           |           |                                  | Retained    | Additional | Other         |         |  |
|                           | Common St | ock                              | (Deficit)   | Paid-In    | Comprehensive |         |  |
| -                         | Shares    | Amount                           | Earnings    | Capital    | Loss          | Total   |  |
|                           |           |                                  | (in thousa  | ands)      |               |         |  |
| Balance at March 31, 2022 | 47,184 \$ | 472 \$                           | (87,352) \$ | 538,457 \$ | (2,733) \$    | 448,844 |  |
| Stock based compensation  | 128       | 1                                | _           | 199        | _             | 200     |  |
| Net income                | _         | _                                | 1,703       | _          | _             | 1,703   |  |
| Other comprehensive loss  | _         | _                                | _           | _          | (448)         | (448)   |  |
| Balance at June 30, 2022  | 47,312 \$ | 473 \$                           | (85,649) \$ | 538,656 \$ | (3,181) \$    | 450,299 |  |
| -                         | •         |                                  | •           |            |               |         |  |

|                            |            | Three Months Ended June 30, 2021 |             |            |               |          |
|----------------------------|------------|----------------------------------|-------------|------------|---------------|----------|
|                            |            |                                  |             |            |               |          |
|                            |            |                                  |             | Additional | Other         |          |
|                            | Common Sto | ock                              | Retained    | Paid-In    | Comprehensive |          |
|                            | Shares     | Amount                           | Earnings    | Capital    | Loss          | Total    |
|                            |            |                                  | (in thousa  | nds)       |               |          |
| Balance at March 31, 2021  | 46,272 \$  | 463 \$                           | 16,455 \$   | 537,378 \$ | (2,897) \$    | 551,399  |
| Stock based compensation   | 409        | 4                                | _           | 350        | _             | 354      |
| Net loss                   | _          | _                                | (34,790)    | _          | _             | (34,790) |
| Other comprehensive income | _          | _                                | _           | _          | 239           | 239      |
| Balance at June 30, 2021   | 46,681 \$  | 467 \$                           | (18,335) \$ | 537,728 \$ | (2,658) \$    | 517,202  |

|                              | Six Months Ended June 30, 2022 |        |             |            |               |          |
|------------------------------|--------------------------------|--------|-------------|------------|---------------|----------|
|                              |                                |        |             |            | Accumulated   |          |
|                              |                                |        | Retained    | Additional | Other         |          |
|                              | Common Sto                     | ock    | (Deficit)   | Paid-In    | Comprehensive |          |
|                              | Shares                         | Amount | Earnings    | Capital    | Loss          | Total    |
|                              | (in thousands)                 |        |             |            |               |          |
| Balance at December 31, 2021 | 46,684 \$                      | 467 \$ | (72,535) \$ | 538,221 \$ | (2,931) \$    | 463,222  |
| Stock based compensation     | 628                            | 6      | _           | 435        | _             | 441      |
| Net loss                     | _                              | _      | (13,114)    | _          | _             | (13,114) |
| Other comprehensive loss     | _                              | _      | _           | _          | (250)         | (250)    |
| Balance at June 30, 2022     | 47,312 \$                      | 473 \$ | (85,649) \$ | 538,656 \$ | (3,181) \$    | 450,299  |

|                              |            | Six Months Ended June 30, 2021 |             |            |               |          |
|------------------------------|------------|--------------------------------|-------------|------------|---------------|----------|
|                              |            |                                |             |            | Accumulated   |          |
|                              |            |                                |             | Additional | Other         |          |
|                              | Common Sto | ock                            | Retained    | Paid-In    | Comprehensive |          |
|                              | Shares     | Amount                         | Earnings    | Capital    | Loss          | Total    |
|                              |            | (in thousands)                 |             |            |               |          |
| Balance at December 31, 2020 | 45,769 \$  | 458 \$                         | 28,895 \$   | 537,039 \$ | (3,065) \$    | 563,327  |
| Stock based compensation     | 912        | 9                              | _           | 689        | _             | 698      |
| Net loss                     | _          | _                              | (47,230)    | _          | _             | (47,230) |
| Other comprehensive income   | _          | _                              | _           | _          | 407           | 407      |
| Balance at June 30, 2021     | 46,681 \$  | 467 \$                         | (18,335) \$ | 537,728 \$ | (2,658) \$    | 517,202  |

The accompanying notes are an integral part of these condensed consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

|   |    | Six Months Ended June 30, |             |  |
|---|----|---------------------------|-------------|--|
|   |    | 2022                      | 2021        |  |
|   |    | (in thous                 | ands)       |  |
| Cash flows from operating activities:   |    | `                         | ,           |  |
| Net loss  | \$ | (13,114)                  | \$ (47,230) |  |
| Adjustments to reconcile net loss to cash (used in) provided by operating activities: |    |                           |             |  |
| Stock based compensation  |    | 441                       | 698         |  |
| Depreciation, depletion, accretion and amortization                                   |    | 34,643                    | 41,411      |  |
| Amortization of debt origination costs  |    | 375                       | 296         |  |
| Bad debt (recoveries) expense   |    | (115)                     | 10,201      |  |
| Gain on disposal of property and equipment  |    | (3,650)                   | (1,599)     |  |
| Deferred income taxes   |    | 6,612                     | (20,898)    |  |
| Other   |    | 449                       | 548         |  |
| Changes in assets and liabilities:  |    |                           |             |  |
| Accounts receivable, net  |    | (22,480)                  | (30,386)    |  |
| Receivables from related parties, net   |    | (105)                     | 28,381      |  |
| Inventories   |    | 366                       | 1,808       |  |
| Prepaid expenses and other assets   |    | 4,567                     | 5,923       |  |
| Accounts payable  |    | (2,132)                   | (1,546)     |  |
| Accrued expenses and other liabilities  |    | (7,407)                   | 15,756      |  |
| Income taxes payable  |    | 912                       | 1,107       |  |
| Net cash (used in) provided by operating activities                                   |    | (638)                     | 4,471       |  |
| Cash flows from investing activities:   |    |                           |             |  |
| Purchases of property and equipment   |    | (3,968)                   | (1,709)     |  |
| Proceeds from disposal of property and equipment                                      |    | 7,447                     | 4,632       |  |
| Net cash provided by investing activities   |    | 3,479                     | 2,923       |  |
| Cash flows from financing activities:   |    |                           |             |  |
| Borrowings on long-term debt  |    | 83,000                    | 12,000      |  |
| Repayments of long-term debt  |    | (84,241)                  | (30,269)    |  |
| Proceeds from sale leaseback transaction  |    | 4,589                     | 9,473       |  |
| Payments on sale leaseback transaction  |    | (2,094)                   | (1,278)     |  |
| Principal payments on financing leases and equipment financing notes                  |    | (1,197)                   | (1,140)     |  |
| Net cash provided by (used in) financing activities                                   |    | 57                        | (11,214)    |  |
| Effect of foreign exchange rate on cash   |    | (68)                      | 36          |  |
| Net change in cash and cash equivalents   |    | 2,830                     | (3,784)     |  |
| Cash and cash equivalents at beginning of period                                      |    | 9,899                     | 14,822      |  |
| Cash and cash equivalents at end of period  | \$ | 12,729                    | \$ 11,038   |  |
| Supplemental disclosure of cash flow information:                                     |    |                           |             |  |
| Cash paid for interest  | \$ | 3,792                     | \$ 2,134    |  |
| Cash paid for income taxes, net of refunds received                                   | \$ |                           | \$ 2,134    |  |
| Supplemental disclosure of non-cash transactions:                                     | 9  | 70                        | 904         |  |
| Purchases of property and equipment included in accounts payable and accrued expenses | \$ | 4,733                     | \$ 2,035    |  |
|   |    |                           |             |  |

The accompanying notes are an integral part of these condensed consolidated financial statements.

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Organization and Nature of Business

Mammoth Energy Services, Inc. ("Mammoth Inc.", "Mammoth" or the "Company"), together with its subsidiaries, is an integrated, growth-oriented company serving both the oil and gas and the electric utility industries in North America. Mammoth Inc.'s infrastructure division provides engineering, design, construction, upgrade, maintenance and repair services to various public and private owned utilities. Its oilfield services division provides a diversified set of services to the exploration and production industry including well completion, natural sand and proppant and drilling services. Additionally, the Company provides aviation services, equipment rentals, remote accommodation services and equipment manufacturing. The Company was incorporated in Delaware in June 2016.

#### **Operations**

The Company's infrastructure services include engineering, design, construction, upgrade, maintenance and repair services to the electrical infrastructure industry as well as repair and restoration services in response to storms and other disasters. The Company's well completion services include equipment and personnel used in connection with the completion and early production of oil and natural gas wells. The Company's natural sand proppant services include the distribution and production of natural sand proppant that is used primarily for hydraulic fracturing in the oil and gas industry. The Company's drilling services provide drilling rigs and directional tools for both vertical and horizontal drilling of oil and natural gas wells. The Company also provides other services, including aviation, equipment rentals, remote accommodations and equipment manufacturing.

The Company's operations are concentrated in North America. During the periods presented in this report, the Company provided its infrastructure services primarily in the northeastern, southwestern, midwestern and western portions of the United States. The Company's infrastructure business depends on infrastructure spending on maintenance, upgrade, expansion and repair and restoration. Any prolonged decrease in spending by electric utility companies, delays or reductions in government appropriations or the failure of customers to pay their receivables could have a material adverse effect on the Company's results of operations and financial condition. During the periods presented, the Company has operated its oil and natural gas businesses in the Permian Basin, the Utica Shale, the Eagle Ford Shale, the Marcellus Shale, the Granite Wash, the SCOOP, the STACK, the Cana-Woodford Shale, the Cleveland Sand and the oil sands located in Northern Alberta, Canada. The Company's oil and natural gas business depends in large part on the conditions in the oil and natural gas industry and, specifically, on the amount of capital spending by its customers. Any prolonged increase or decrease in oil and natural gas prices affects the levels of exploration, development and production activity, as well as the entire health of the oil and natural gas industry. Continuation of or further decreases in the commodity prices for oil and natural gas would have a material adverse effect on the Company's results of operations and financial condition.

#### 2. Basis of Presentation and Significant Accounting Policies

#### **Basis of Presentation**

The accompanying unaudited condensed consolidated interim financial statements include the accounts of the Company and its subsidiaries and the variable interest entities ("VIE") for which the Company is the primary beneficiary. All material intercompany accounts and transactions have been eliminated.

This report has been prepared in accordance with the rules and regulations of the Securities and Exchange Commission, and reflects all adjustments, which in the opinion of management are necessary for the fair presentation of the results for the interim periods, on a basis consistent with the annual audited consolidated financial statements. All such adjustments are of a normal, recurring nature. Certain information, accounting policies and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles ("GAAP") have been omitted pursuant to such rules and regulations, although the Company believes that the disclosures are adequate to make the information presented not misleading. These unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and the summary of significant accounting policies and notes thereto included in the Company's most recent annual report on Form 10-K.

# Reclassification

Certain reclassifications have been made to prior period amounts to conform to the current period financial statement presentation. The Company adopted a new accounting policy related to the classification of certain legal expenses. For matters related to ongoing operations, the Company continues to present legal expense as selling, general and

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

administrative. For matters determined to be unrelated to ongoing operations, the Company classifies the legal expenses according to the nature of the underlying matter. The Company believes that this new accounting policy will more accurately present legal expenses on its consolidated statement of comprehensive income (loss). The adoption of this policy resulted in the reclassification of approximately \$2.1 million and \$4.9 million, respectively, of legal expenses related to a certain legal settlement from Selling, general and administrative into Other, net on the unaudited condensed consolidated statement of comprehensive income (loss) for the three and six months ended June 30, 2021. See Note 18 for additional information related to the Company's legal matters.

#### Accounts Receivable

Accounts receivable include amounts due from customers for services performed or goods sold. The Company grants credit to customers in the ordinary course of business and generally does not require collateral. Prior to granting credit to customers, the Company analyzes the potential customer's risk profile by utilizing a credit report, analyzing macroeconomic factors and using its knowledge of the industry, among other factors. Most areas in the continental United States in which the Company operates provide for a mechanic's lien against the property on which the service is performed if the lien is filed within the statutorily specified time frame. Customer balances are generally considered delinquent if unpaid by the 30th day following the invoice date and credit privileges may be revoked if balances remain unpaid. Interest on delinquent accounts receivable is recognized in other income when chargeable and collectability is reasonably assured.

During the period October 2017 through March 2019, the Company provided infrastructure services in Puerto Rico under master services agreements entered into by Cobra Acquisitions LLC ("Cobra"), one of the Company's subsidiaries, with the Puerto Rico Electric Power Authority ("PREPA") to perform repairs to PREPA's electrical grid as a result of Hurricane Maria. During the three and six months ended June 30, 2022 and the three and six months ended June 30, 2021, the Company charged interest on delinquent accounts receivable pursuant to the terms of its agreements with PREPA totaling \$10.2 million and \$20.0 million, respectively, and \$9.0 million and \$17.7 million, respectively. These amounts are included in "other, net" on the unaudited condensed consolidated statement of comprehensive income (loss). Included in "accounts receivable, net" on the unaudited condensed consolidated balance sheets as of June 30, 2022 and December 31, 2021 were interest charges of \$130.8 million and \$110.8 million, respectively.

The Company regularly reviews receivables and provides for expected losses through an allowance for doubtful accounts. In evaluating the level of established reserves, the Company makes judgments regarding its customers' ability to make required payments, economic events and other factors. As the financial condition of customers changes, circumstances develop, or additional information becomes available, adjustments to the allowance for doubtful accounts may be required. In the event the Company expects that a customer may not be able to make required payments, the Company would increase the allowance through a charge to income in the period in which that determination is made. If it is determined that previously reserved amounts are collectible, the Company would decrease the allowance through a credit to income in the period in which that determination is made. Uncollectible accounts receivable are periodically charged against the allowance for doubtful accounts once a final determination is made regarding their collectability.

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Following is a roll forward of the allowance for doubtful accounts for the year ended December 31, 2021 and the six months ended June 30, 2022 (in thousands):

| Balance, January 1, 2021   | \$<br>30,139 |
|--|--------------|
| Additions charged to bad debt expense                                  | 41,873       |
| Additions charged to revenue   | 27,071       |
| Additions charged to other selling, general and administrative expense | 273          |
| Additions charged to other income (expense), net - related parties     | 515          |
| Additions charged to other income (expense), net                       | 1,474        |
| Recoveries of receivables previously charged to bad debt expense       | (211)        |
| Deductions for uncollectible receivables written off                   | (83,049)     |
| Balance, December 31, 2021   | 18,085       |
| Additions charged to bad debt expense                                  | 34           |
| Recoveries of receivables previously charged to bad debt expense       | (149)        |
| Deductions for uncollectible receivables written off                   | (14,246)     |
| Balance, June 30, 2022   | \$<br>3,724  |
|  |              |

The Company has made specific reserves consistent with Company policy which resulted in additions to allowance for doubtful accounts totaling anominal amount and \$0.7 million for the six months ended June 30, 2022 and year ended December 31, 2021, respectively. These additions were charged to bad debt expense based on the factors described above. Also, during the year ended December 31, 2021, the Company recorded additions to allowance for doubtful accounts of \$0.3 million related to insurance claim receivables for its directors and officers liability policy. The Company will continue to pursue collection until such time as final determination is made consistent with Company policy.

# Gulfport

The Company's subsidiaries Stingray Pressure Pumping LLC ("Stingray Pressure Pumping") and Muskie Proppant LLC ("Muskie") were party to a pressure pumping contract and a sand supply contract, respectively, with Gulfport Energy Corporation ("Gulfport"). On November 13, 2020, Gulfport filed petitions for voluntary relief under chapter 11 of the Bankruptcy Code. See Notes 3 and 18 for additional information. Following is a roll forward of the allowance for doubtful accounts specifically related to Gulfport (in thousands):

| Balance, January 1, 2021   | 22,581       |
|--|--------------|
| Additions charged to bad debt expense                              | 41,196       |
| Additions charged to revenue                                       | 27,070       |
| Additions charged to other income (expense), net - related parties | 1,842        |
| Deductions for uncollectible receivables written off               | (80,975)     |
| Balance, December 31, 2021   | \$<br>11,714 |
| Recoveries of receivables previously charged to bad debt expense   | (147)        |
| Deductions for uncollectible receivables written off               | (11,567)     |
| Balance, June 30, 2022   | \$<br>_      |

# PREPA

As of June 30, 2022, PREPA owed Cobra approximately \$27.0 million for services performed, excluding \$130.8 million of interest charged on these delinquent balances as of June 30, 2022, PREPA is currently subject to bankruptcy proceedings, which were filed in July 2017 and are currently pending in the U.S. District Court for the District of Puerto Rico. As a result, PREPA's ability to meet its payment obligations is largely dependent upon funding from the Federal Emergency Management Agency ("FEMA") or other sources. On September 30, 2019, Cobra filed a motion with the U.S. District Court for the District of Puerto Rico seeking recovery of the amounts owed to Cobra by PREPA, which motion was stayed by the Court. On March 25, 2020, Cobra filed an urgent motion to modify the stay order and allow the recovery of approximately \$61.7 million in claims related to a tax gross-up provision contained in the emergency master

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

service agreement, as amended, that was entered into with PREPA on October 19, 2017. This emergency motion was denied on June 3, 2020 and the Court extended the stay of our motion. On December 9, 2020, the Court again extended the stay of our motion and directed PREPA to file a status report by June 7, 2021. On April 6, 2021, Cobra filed a motion to lift the stay order. Following this filing, PREPA initiated discussion with Cobra, which resulted in PREPA and Cobra filing a joint motion to adjourn all deadlines relative to the April 6, 2021 motion until the June 16, 2021 omnibus hearing as a result of PREPA's understanding that FEMA would be releasing a report in the near future relating to the emergency master service agreement between PREPA and Cobra that was executed on October 19, 2017. The joint motion was granted by the Court on April 14, 2021. On May 26, 2021, FEMA issued a Determination Memorandum related to the first contract between Cobra and PREPA in which, among other things, FEMA raised two contract compliance issues and, as a result, concluded that approximately \$47 million in costs were not authorized costs under the contract. On June 14, 2021, the Court issued an order adjourning Cobra's motion to lift the stay order to a hearing on August 4, 2021 and directing Cobra and PREPA to meet and confer in good faith concerning, among other things, (i) the May 26, 2021 Determination Memorandum issued by FEMA and (ii) whether and when a second determination memorandum is expected. The parties were further directed to file an additional status report, which was filed on July 20, 2021. On July 23, 2021, with the aid of Mammoth, PREPA filed an appeal of the entire \$47 million that FEMA de-obligated in the May 26, 2021 Determination Memorandum. FEMA approved the appeal in part and denied the appeal in part. FEMA found that staffing costs of \$24.4 million are eligible for funding. On August 4, 2021, the Court denied Cobra's April 6, 2022 the Court extended the stay and directed the parties to file an additiona

The Company believes all amounts charged to PREPA, including interest charged on delinquent accounts receivable, were in accordance with the terms of the contracts. Further, there have been multiple reviews prepared by or on behalf of FEMA that have concluded that the amounts Cobra charged PREPA were reasonable, that PREPA adhered to Puerto Rican legal statutes regarding emergency situations, and that PREPA engaged in a reasonable procurement process. As noted above, in May 2021 FEMA raised two contract compliance issues and concluded that \$47 million in costs were not eligible under the contract. PREPA, however, has filed an appeal of the entire \$47 million. FEMA approved the appeal in part and denied the appeal in part FEMA found that staffing costs of \$4.4 million are eligible for funding. The Company believes these receivables are collectible and no allowance was deemed necessary at June 30, 2022 or December 31, 2021. However, in the event PREPA (i) does not have or does not obtain the funds necessary to satisfy its obligations to Cobra under the contracts, (ii) obtains the necessary funds but refuses to pay the amounts owed to the Company or (iii) otherwise does not pay amounts owed to the Company for services performed, the receivable may not be collectible.

#### Concentrations of Credit Risk and Significant Customers

Financial instruments that potentially subject the Company to concentrations of credit risk consist of cash and cash equivalents in excess of federally insured limits and trade receivables. Following is a summary of our significant customers based on percentages of total accounts receivable balances at June 30, 2022 and December 31, 2021 and percentages of total revenues derived for the three and six months ended June 30, 2022 and 2021:

|                           |                   | REVENU     | ES               |            | ACCOUNTS R  | ECEIVABLE       |
|---------------------------|-------------------|------------|------------------|------------|-------------|-----------------|
|                           | Three Months Ende | d June 30, | Six Months Ended | June 30,   | At June 30, | At December 31, |
|                           | 2022              | 2021       | 2022             | 2021       | 2022        | 2021            |
| Customer A <sup>(a)</sup> | — %               | <b>-</b> % | —%               | <b>—</b> % | 83 %        | 83 %            |
| Customer B(b)             | 22 %              | — %        | 14 %             | — %        | — %         | — %             |
| Customer C(c)             | 1 %               | 10 %       | 11 %             | 11 %       | — %         | — %             |
| Customer D(d)             | 3 %               | 25 %       | 4 %              | 11 %       | 1 %         | 1 %             |
| Customer E <sup>(e)</sup> | —%                | — %        | — %              | 15 %       | — %         | — %             |

- a. Customer A is a third-party customer. Revenues and the related accounts receivable balances earned from Customer A were derived from the Company's infrastructure services segment. Accounts receivable for Customer A also includes receivables due for interest charged on delinquent accounts receivable.
- b. Customer B is a third-party customer. Revenues and the related accounts receivable balances earned from Customer B were derived from the Company's well completion services segment.
- c. Customer C is a third-party customer. Revenues and the related accounts receivable balances earned from Customer C were derived from the Company's well completion services segment.

  d. Customer D is a third-party customer. Revenues and the related accounts receivable balances earned from Customer D were derived from the Company's infrastructure services segment.
- e. Customer E was a related-party customer until June 29, 2021. Revenues earned from this customer prior to June 29, 2021 are included in services revenue related parties and product revenue related parties on the unaudited condensed consolidated statements of comprehensive income (loss).

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Revenues and the related accounts receivable balances earned from Customer E were derived from the Company's well completion services segment, natural sand proppant services segment and other businesses.

# Fair Value of Financial Instruments

The Company's financial instruments consist of cash and cash equivalents, trade receivables, trade payables, amounts receivable or payable to related parties and long-term debt. The carrying amount of cash and cash equivalents, trade receivables, receivables from related parties and trade payables approximates fair value because of the short-term nature of the instruments. The fair value of long-term debt approximates its carrying value because the cost of borrowing fluctuates based upon market conditions.

#### 3. Revenue

The Company's primary revenue streams include infrastructure services, well completion services, natural sand proppant services, drilling services and other services, which includes aviation, equipment rentals, crude oil hauling, remote accommodations and equipment manufacturing. See Note 19 for the Company's revenue disaggregated by type.

Certain of the Company's customer contracts include provisions entitling the Company to a termination penalty when the customer invokes its contractual right to terminate prior to the contract's nominal end date. The termination penalties in the customer contracts vary, but are generally considered substantive for accounting purposes and create enforceable rights and obligations throughout the stated duration of the contract. The Company accounts for a contract cancellation as a contract modification in the period in which the customer invokes the termination provision. The determination of the contract termination penalty is based on the terms stated in the related customer agreement. As of the modification date, the Company updates its estimate of the transaction price using the expected value method, subject to constraints, and recognizes the amount over the remaining performance period.

# Infrastructure Services

Infrastructure services are typically provided pursuant to master service agreements, repair and maintenance contracts or fixed price and non-fixed price installation contracts. Pricing under these contracts may be unit priced, cost-plus/hourly (or time and materials basis) or fixed price (or lump sum basis). Generally, the Company accounts for infrastructure services as a single performance obligation satisfied over time. In certain circumstances, the Company supplies materials that are utilized during the jobs as part of the agreement with the customer. The Company accounts for these infrastructure agreements as multiple performance obligations satisfied over time. Revenue is recognized over time as work progresses based on the days completed or as the contract is completed. Under certain customer contracts in our infrastructure services segment, the Company warranties equipment and labor performed for a specified period following substantial completion of the work.

#### Well Completion Services

Well completion services are typically provided based upon a purchase order, contract or on a spot market basis. Services are provided on a day rate, contracted or hourly basis. Generally, the Company accounts for well completion services as a single performance obligation satisfied over time. In certain circumstances, the Company supplies proppant that is utilized for pressure pumping as part of the agreement with the customer. The Company accounts for these pressure pumping agreements as multiple performance obligations satisfied over time. Jobs for these services are typically short-term in nature and range from a few hours to multiple days. Generally, revenue is recognized over time upon the completion of each segment of work based upon a completed field ticket, which includes the charges for the services performed, mobilization of the equipment to the location, consumable supplies and personnel.

Additional revenue is generated through labor charges and the sale of consumable supplies that are incidental to the service being performed. Such amounts are recognized ratably over the period during which the corresponding goods are consumed and services are performed.

Pursuant to a contract with Gulfport, Stingray Pressure Pumping agreed to provide Gulfport with use of up totwo pressure pumping fleets for the period covered by the contract. Under this agreement, performance obligations were satisfied as services were rendered based on the passage of time rather than the completion of each segment of work. Stingray Pressure Pumping had the right to receive consideration from this customer even if circumstances prevent us from performing work. All consideration owed to Stingray Pressure Pumping for services performed during the contractual period was fixed and the right to receive it was unconditional. On December 28, 2019, Gulfport filed a legal action in Delaware state court seeking the termination of this contract and monetary damages. Further, on November 13, 2020, Gulfport filed petitions for voluntary relief under chapter 11 of the Bankruptcy Code. On March 22, 2021, Gulfport listed the Stingray Pressure Pumping contract on its master rejection schedule filed with the bankruptcy court. The Company

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

determined that these factors changed the scope of the contract, accelerated the duration of, and otherwise changed the rights and obligations of each party to the contract. As a result, the Company accounted for this as a contract modification during the three months ended March 31, 2021. Stingray Pressure Pumping used the expected value method to estimate unliquidated damages totaling \$37.9 million, which resulted in the recognition of net revenue totaling \$14.8 million and bad debt expense of \$2.9 million on previously recognized revenue during the three months ended March 31, 2021. On September 21, 2021, the Company and Gulfport reached a settlement under which all litigation relating to the Stingray Pressure Pumping contract was terminated. Stingray Pressure Pumping released all claims against Gulfport and its subsidiaries with respect to Gulfport's bankruptcy proceedings and each of the parties released all claims they had against the others with respect to the litigation matters discussed in Note 18. As a result of this settlement agreement, for the three months ended September 30, 2021, the Company wrote off its remaining receivable related to the Stingray Pressure Pumping claim resulting in bad debt expense and other expense of \$31.0 million and \$1.3 million, respectively. Gulfport was a related party until June 29, 2021. On June 29, 2021, pursuant to the terms of its plan of reorganization, all of the Company's shares that Gulfport owned were transferred to a trust for the benefit of certain of Gulfport's creditors. The revenue recognized related to this agreement is included in "services revenue - related parties" in the accompanying unaudited condensed consolidated statement of comprehensive income (loss). See Notes 11 and 18 below.

#### Natural Sand Proppant Services

The Company sells natural sand proppant through sand supply agreements with its customers. Under these agreements, sand is typically sold at a flat rate per ton or a flat rate per ton with an index-based adjustment. The Company recognizes revenue at the point in time when the customer obtains legal title to the product, which may occur at the production facility, rail origin or at the destination terminal.

Certain of the Company's sand supply agreements contain a minimum volume commitment related to sand purchases whereby the Company charges a shortfall payment if the customer fails to meet the required minimum volume commitment. These agreements may also contain make-up provisions whereby shortfall payments can be applied in future periods against purchased volumes exceeding the minimum volume commitment. If a make-up right exists, the Company has future performance obligations to deliver excess volumes of product in subsequent months. In accordance with ASC 606, if the customer fails to meet the minimum volume commitment, the Company will assess whether it expects the customer to fulfill its unmet commitment during the contractually specified make-up period based on discussions with the customer and management's knowledge of the business. If the Company expects the customer will make-up deficient volumes in future periods, revenue related to shortfall payments will be deferred and recognized on the earlier of the date on which the customer utilizes make-up volumes or the likelihood that the customer will exercise its right to make-up deficient volumes becomes remote. As of June 30, 2022, the Company had deferred revenue totaling \$0.5 million related to shortfall payments. This amount is included in "accrued expenses and other current liabilities" on the unaudited condensed consolidated balance sheet. If the Company does not expect the customer will make-up deficient volumes in future periods, the breakage model will be applied and revenue related to shortfall payments will be recognized when the model indicates the customer's inability to take delivery of excess volumes. The Company recognized revenue totaling \$2.6 million during the three and six months ended June 30, 2022, respectively, and \$1.0 million during the three and six months ended June 30, 2021, respectively, related to shortfall programs.

In certain of the Company's sand supply agreements, the customer obtains control of the product when it is loaded into rail cars and the customer reimburses the Company for all freight charges incurred. The Company has elected to account for shipping and handling as activities to fulfill the promise to transfer the sand. If revenue is recognized for the related product before the shipping and handling activities occur, the Company accrues the related costs of those shipping and handling activities.

Pursuant to its contract with Gulfport, Muskie agreed to sell and deliver specified amounts of sand to Gulfport. In September 2020, Muskie filed a lawsuit against Gulfport to recover delinquent payments due under this agreement. On November 13, 2020, Gulfport filed petitions for voluntary relief under chapter 11 of the Bankruptcy Code. On March 22, 2021, Gulfport listed the Muskie contract on its master rejection schedule filed with the bankruptcy court. The Company determined that these factors changed the scope of the contract, accelerated the duration of, and otherwise changed the rights and obligations of each party to the contract. As a result, the Company accounted for this as a contract modification during the three months ended March 31, 2021. Muskie used the expected value method to estimate unliquidated damages totaling \$8.5 million, which resulted in the recognition of net revenue totaling \$2.1 million and bad debt expense of \$1.0 million on previously recognized revenue during the three months ended March 31, 2021. On September 21, 2021, the Company and Gulfport reached a settlement under which all litigation relating to the Muskie contract was terminated, each of the parties released all claims they had against the others with respect to the litigation matters discussed in Note 18 and Muskie's contract claim against Gulfport would be allowed under Gulfport's plan of reorganization in the amount of

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

\$3.1 million. As a result of this settlement agreement, Muskie recognized bad debt expense of \$0.2 million during the third quarter of 2021. Gulfport was a related party until June 29, 2021. The revenue recognized related to this agreement is included in "product revenue - related parties" in the accompanying unaudited condensed consolidated statement of comprehensive income (loss) and the related accounts receivable is included in "accounts receivable, net" in the unaudited condensed consolidated balance sheets as of December 31, 2021. See Notes 11 and 18 below.

# **Drilling Services**

Contract drilling services were provided under daywork contracts. Directional drilling services, including motor rentals, are provided on a day rate or hourly basis, and revenue is recognized as work progresses. Performance obligations are satisfied over time as the work progresses based on the measure of output. Mobilization revenue and costs were recognized over the days of actual drilling. As a result of market conditions, the Company temporarily shut down its contract land drilling operations beginning in December 2019 and rig hauling operations beginning in April 2020.

#### Other Services

During the periods presented, the Company also provided aviation, equipment rentals, crude oil hauling, remote accommodations and equipment manufacturing, which are reported under other services. As a result of market conditions, the Company temporarily shut down its cementing and acidizing operations as well as its flowback operations beginning in July 2019, its coil tubing, pressure control and full service transportation operations beginning in July 2020 and its crude oil hauling operations beginning in July 2021. The Company's other services are typically provided based upon a purchase order, contract or on a spot market basis. Services are provided on a day rate, contracted or hourly basis. Performance obligations for these services are satisfied over time and revenue is recognized as the work progresses based on the measure of output. Jobs for these services are typically short-term in nature and range from a few hours to multiple days.

# **Practical Expedients**

The Company does not disclose the value of unsatisfied performance obligations for (i) contracts with an original expected length of one year or less and (ii) contracts in which variable consideration is allocated entirely to a wholly unsatisfied performance obligation or to a wholly unsatisfied distinct good or service that forms part of a single performance obligation.

#### **Contract Balances**

Following is a rollforward of the Company's contract liabilities (in thousands):

| Balance, December 31, 20 | 20                   |  | \$ | 8,281    |
|--------------------------|----------------------|--|----|----------|
| Deduction for recogniti  | on of revenue        |  |    | (12,329) |
| Increase for deferral of | shortfall payments   |  |    | 7,023    |
| Increase for deferral of | customer prepayments |  |    | 275      |
| Balance, December 31, 20 | 21                   |  |    | 3,250    |
| Deduction for recogniti  | on of revenue        |  |    | (2,675)  |
| Deduction for rebate cr  | edit recognized      |  |    | (140)    |
| Increase for deferral of | customer prepayments |  |    | 484      |
| Balance, June 30, 2022   |                      |  | \$ | 919      |
|                          |                      |  |    |          |

The Company did not have any contract assets as of June 30, 2022, December 31, 2021 or December 31, 2020.

# Performance Obligations

Revenue recognized in the current period from performance obligations satisfied in previous periods was a nominal amount for the three and six months ended June 30, 2022 and 2021. As of June 30, 2022, the Company did not have any unsatisfied performance obligations.

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 4. Inventories

Inventories consist of raw sand and processed sand available for sale, chemicals and other products sold as a bi-product of completion and production operations and supplies used in performing services. Inventory is stated at the lower of cost or net realizable value on an average cost basis. The Company assesses the valuation of its inventories based upon specific usage, future utility, obsolescence and other factors. A summary of the Company's inventories is shown below (in thousands):

|                   | J  | June 30, |    | December 31, |
|-------------------|----|----------|----|--------------|
|                   |    | 2022     |    | 2021         |
| Supplies          | \$ | 5,559    | \$ | 4,557        |
| Raw materials     |    | 800      |    | 701          |
| Work in process   |    | 1,186    |    | 2,435        |
| Finished goods    |    | 455      |    | 673          |
| Total inventories | \$ | 8,000    | \$ | 8,366        |

# 5. Property, Plant and Equipment

Property, plant and equipment include the following (in thousands):

|   |                           |           | June 30, |    | cember 31, |
|---|---------------------------|-----------|----------|----|------------|
|   | Useful Life               |           | 2022     |    | 2021       |
| Pressure pumping equipment                                    | 3-5 years                 | \$        | 224,657  | \$ | 220,414    |
| Drilling rigs and related equipment                           | 3-15 years                |           | 111,312  |    | 111,478    |
| Machinery and equipment                                       | 7-20 years                |           | 162,312  |    | 166,873    |
| Buildings <sup>(a)</sup>                                      | 15-39 years               |           | 43,303   |    | 46,006     |
| Vehicles, trucks and trailers                                 | 5-10 years                |           | 103,126  |    | 103,982    |
| Coil tubing equipment   | 4-10 years                |           | 6,685    |    | 7,592      |
| Land  | N/A                       |           | 12,717   |    | 13,417     |
| Land improvements   | 15 years or life of lease |           | 10,133   |    | 10,133     |
| Rail improvements   | 10-20 years               |           | 13,793   |    | 13,793     |
| Other property and equipment(b)                               | 3-12 years                |           | 18,421   |    | 18,235     |
|   |                           | ' <u></u> | 706,459  |    | 711,923    |
| Deposits on equipment and equipment in process of assembly(c) |                           |           | 4,024    |    | 3,300      |
|   |                           | ' <u></u> | 710,483  |    | 715,223    |
| Less: accumulated depreciation <sup>(d)</sup>                 |                           |           | 564,578  |    | 538,637    |
| Total property, plant and equipment, net                      |                           | \$        | 145,905  | \$ | 176,586    |

- a. Included in Buildings at each of June 30, 2022 and December 31, 2021 are costs of \$ 7.6 million related to assets under operating leases.
- b. Included in Other property and equipment at each of June 30, 2022 and December 31, 2021 are costs of \$ 6.0 million related to assets under operating leases.
- c. Deposits on equipment and equipment in process of assembly represents deposits placed with vendors for equipment that is in the process of assembly and purchased equipment that is being outfitted for its intended use. The equipment is not yet placed in service.
- d. Includes accumulated depreciation of \$7.3 million and \$6.6 million at June 30, 2022 and December 31, 2021, respectively, related to assets under operating leases.

# Disposals

Proceeds from customers for horizontal and directional drilling services equipment damaged or lost down-hole are reflected in revenue with the carrying value of the related equipment charged to cost of service revenues and are reported as cash inflows from investing activities in the unaudited condensed consolidated statement of cash flows. For the three and six months ended June 30, 2022, proceeds and gains from the sale of equipment damaged or lost down-hole were \$0.1 million and \$0.5 million, respectively. The Company did not have any proceeds or gains from the sale of equipment damaged or lost down-hole during the three and six months ended June 30, 2021.

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Proceeds from assets sold or disposed of as well as the carrying value of the related equipment are reflected in "other income, net" on the unaudited condensed consolidated statement of comprehensive income (loss). For the three and six months ended June 30, 2022 and 2021, proceeds from the sale of equipment were \$6.7 million, \$7.2 million, \$1.6 million and \$2.2 million, respectively, and gains from the sale or disposal of equipment were \$2.9 million, \$3.1 million, \$1.0 million and \$1.6 million, respectively.

# Depreciation, depletion, amortization and accretion

A summary of depreciation, depletion, amortization and accretion expense is below (in thousands):

| Three Months Ended June 30, |        |                                 |                                    | Six Months Ended June 30,   |   |  |   |
|-----------------------------|--------|---------------------------------|------------------------------------|---|---|--|---|
|                             | 2022   |                                 | 2021                               |   | 2022  |  | 2021  |
| \$                          | 16,759 | \$                              | 19,590                             | \$  | 33,685  | \$   | 40,446  |
|                             | 195    |                                 | 253                                |   | 389   |  | 507   |
|                             | 522    |                                 | 422                                |   | 569   |  | 458   |
| \$                          | 17,476 | \$                              | 20,265                             | \$  | 34,643  | \$   | 41,411  |
|                             | \$     | 2022<br>\$ 16,759<br>195<br>522 | 2022<br>\$ 16,759 \$<br>195<br>522 | 2022         2021           \$ 16,759         \$ 19,590           195         253           522         422 | 2022     2021       \$ 16,759     \$ 19,590       195     253       522     422 | 2022         2021         2022           \$ 16,759         \$ 19,590         \$ 33,685           195         253         389           522         422         569 | 2022         2021         2022           \$ 16,759         \$ 19,590         \$ 33,685         \$           195         253         389           522         422         569 |

# 6. Goodwill and Intangible Assets

# Goodwill

Changes in the net carrying amount of goodwill by reporting segment (see Note 19) for the six months ended June 30, 2022 and year ended December 31, 2021 are presented below (in thousands):

|                                 | Infra | structure | W  | ell Completion |    | Sand    | Other     |    | Total    |
|---------------------------------|-------|-----------|----|----------------|----|---------|-----------|----|----------|
| Balance as of January 1, 2021   |       |           |    |                |    |         |           |    |          |
| Goodwill                        | \$    | 891       | \$ | 86,043         | \$ | 2,684   | \$ 14,830 | \$ | 104,448  |
| Accumulated impairment losses   |       | _         |    | (76,829)       |    | (2,684) | (12,327)  |    | (91,840) |
|                                 |       | 891       |    | 9,214          |    |         | 2,503     |    | 12,608   |
| Acquisitions                    | •     |           |    |                |    | _       |           |    | _        |
| Impairment losses               |       | (891)     |    | _              |    | _       | _         |    | (891)    |
| Balance as of December 31, 2021 |       |           |    |                |    |         |           |    |          |
| Goodwill                        |       | 891       |    | 86,043         |    | 2,684   | 14,830    |    | 104,448  |
| Accumulated impairment losses   |       | (891)     |    | (76,829)       |    | (2,684) | (12,327)  |    | (92,731) |
|                                 |       |           |    | 9,214          |    |         | 2,503     |    | 11,717   |
| Acquisitions                    |       |           |    |                |    |         |           |    | _        |
| Impairment losses               |       | _         |    | _              |    | _       | _         |    | _        |
| Balance as of June 30, 2022     |       |           |    |                |    |         |           |    |          |
| Goodwill                        |       | 891       |    | 86,043         |    | 2,684   | 14,830    |    | 104,448  |
| Accumulated impairment losses   |       | (891)     |    | (76,829)       |    | (2,684) | (12,327)  |    | (92,731) |
|                                 | \$    | _         | \$ | 9,214          | \$ |         | \$ 2,503  | \$ | 11,717   |
|                                 |       |           |    |                | _  |         |           | _  |          |

The Company performed the qualitative assessment described above during the fourth quarter of 2021. Based on this assessment, the Company concluded that it was more likely than not that the fair value of the Stingray Pressure Pumping, Silverback and Aviation reporting units was greater than their carrying value. Accordingly, no further testing was required on these units. Additionally, the Company concluded that the carrying value for its infrastructure reporting unit was greater than its fair value. To determine fair value of the infrastructure reporting unit at December 31, 2021, the Company used the income approach. The income approach estimates the fair value based on anticipated cash flows that are discounted using a weighted average cost of capital. As a result, the Company impaired goodwill associated with 5 Star and Higher Power, resulting in a \$0.9 million impairment charge for 2021. The Company did not recognize any goodwill impairment during the three and six months ended June 30, 2022.

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### Intangible Assets

The Company had the following definite lived intangible assets recorded (in thousands):

|  | June 30, | December 31, |
|--|----------|--------------|
|  | 2022     | 2021         |
| Trade names                                  | 7,850    | 7,850        |
| Less: accumulated amortization - trade names | (5,679   | (5,289)      |
| Intangible assets, net                       | \$ 2,171 | \$ 2,561     |

Amortization expense for intangible assets was \$0.2 million, and \$0.4 million for the three and six months ended June 30, 2022, respectively, and \$0.2 million and \$0.5 million for the three and six months ended June 30, 2021, respectively. The original life of trade names ranges from 0 to 20 years as of June 30, 2022 with a remaining average useful life of 3.5 years.

Aggregated expected amortization expense for the future periods is expected to be as follows (in thousands):

| Remainder of 2022 | \$<br>389   |
|-------------------|-------------|
| 2023              | 779         |
| 2024              | 711         |
| 2025              | 91          |
| 2026              | 91          |
| Thereafter        | <br>110     |
|                   | \$<br>2,171 |

# 7. Equity Method Investment

On December 21, 2018, Cobra Aviation Services LLC ("Cobra Aviation") and Wexford Partners Investment Co. LLC ("Wexford Investment"), a related party, formed a joint venture under the name of Brim Acquisitions LLC ("Brim Acquisitions") to acquire all outstanding equity interest in Brim Equipment Leasing, Inc. ("Brim Equipment") for a total purchase price of approximately \$2.0 million. Cobra Aviation owns a 49% economic interest and Wexford Investment owns a 51% economic interest in Brim Acquisitions, and each member contributed its pro rata portion of Brim Acquisitions' initial capital of \$2.0 million. Brim Acquisitions, through Brim Equipment, owns four commercial helicopters and leases five commercial helicopters for operations, which it uses to provide a variety of services, including short haul, aerial ignition, hoist operations, aerial photography, fire suppression, construction services, animal/capture/survey, search and rescue, airborne law enforcement, power line construction, precision long line operations, pipeline construction and survey, mineral and seismic exploration, and aerial seeding and fertilization.

The Company uses the equity method of accounting to account for its investment in Brim Acquisitions, which had a carrying value of approximately \$.9 million and \$3.4 million at June 30, 2022 and December 31, 2021, respectively. The investment is included in "other non-current assets" on the unaudited condensed consolidated balance sheets. The Company recorded equity method adjustments to its investment of \$0.1 million and (\$0.4) million for the three and six months ended June 30, 2022, respectively, and a nominal amount and (\$0.6) million for the three and six ended June 30, 2021, respectively, which is included in "other income, net" on the unaudited condensed consolidated statements of comprehensive income (loss).

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# 8. Accrued Expenses and Other Current Liabilities and Other Long-Term Liabilities

Accrued expenses and other current liabilities and other long-term liabilities included the following (in thousands):

|  | June 30,<br>2022 | December 31,<br>2021 |
|--|------------------|----------------------|
| Accrued legal settlement(a)                          | \$<br>19,755\$   | 18,966               |
| State and local taxes payable                        | 13,059           | 13,772               |
| Accrued compensation and benefits                    | 5,218            | 5,133                |
| Financed insurance premiums <sup>(b)</sup>           | 4,635            | 9,852                |
| Sale-leaseback liability <sup>(c)</sup>              | 4,405            | 3,340                |
| Payroll tax liability                                | 2,052            | 2,810                |
| Financing leases                                     | 1,868            | 1,834                |
| Insurance reserves                                   | 1,136            | 1,413                |
| Deferred revenue                                     | 919              | 3,250                |
| Other  | 2,437            | 2,146                |
| Total accrued expenses and other current liabilities | \$<br>55,484\$   | 62,516               |
| Other Long-Term Liabilities                          |                  |                      |
| Financing leases                                     | \$<br>3,432\$    | 4,375                |
| Sale-leaseback liability <sup>(c)</sup>              | <br>9,105        | 7,318                |
| Total other long-term liabilities                    | \$<br>12,537\$   | 11,693               |

- a. In June 2021, the Company reached an agreement to settle a certain legal matter. See Note 18 for additional detail.
- b. Financed insurance premiums are due in monthly installments, are unsecured and mature within the twelve-month period following the close of the year. As of June 30, 2022 and December 31, 2021, the applicable interest rate associated with financed insurance premiums ranged from 1.95% to 2.45%.
- c. On December 30, 2020, the Company entered into an agreement with First National Capital, LLC ("FNC") whereby the Company agreed to sell certain assets from its infrastructure segment to FNC for aggregate proceeds of \$5.0 million. Concurrent with the sale of assets, the Company entered into a 36 month lease agreement whereby the Company agreed to lease back the assets at a monthly rental rate of \$0.1 million. On June 1, 2021, the Company entered into another agreement with FNC whereby the Company sold additional assets from its infrastructure segment to FNC for aggregate proceeds of \$9.5 million and entered into a 42-month lease agreement whereby the Company agreed to lease back the assets at a monthly rental rate of \$0.2 million. On June 1, 2022, the Company entered into another agreement with FNC whereby the Company sold additional assets from its infrastructure segment to FNC for aggregate proceeds of \$4.6 million and entered into a 42-month lease agreement whereby the Company agreed to lease back the assets at a monthly rental rate of \$0.1 million. Under the agreements, the Company has the option to purchase the assets at the end of the lease terms. The Company recorded liabilities for the proceeds received and will continue to depreciate the assets. The Company has imputed an interest rate so that the carrying amount of the financial liabilities will be the expected repurchase price at the end of the initial lease terms.

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 9. Debt

Long-term debt included the following (in thousands):

|                                 | June 30<br>2022 | ),     | December 31,<br>2021 |        |  |
|---------------------------------|-----------------|--------|----------------------|--------|--|
| Revolving credit facility       | \$              | 82,861 | \$                   | 83,370 |  |
| Aviation note                   |                 | 2,638  |                      | 3,371  |  |
| Unamortized debt issuance costs |                 | (25)   |                      | (33)   |  |
| Total debt                      |                 | 85,474 | '                    | 86,708 |  |
| Less: current portion           |                 | 1,505  |                      | 1,468  |  |
| Total long-term debt            | \$              | 83,969 | \$                   | 85,240 |  |

# Mammoth Credit Facility

On October 19, 2018, Mammoth Inc. and certain of its direct and indirect subsidiaries, as borrowers, entered into an amended and restated revolving credit and security agreement with the lenders party thereto and PNC Bank, National Association, as a lender and as administrative agent for the lenders, as amended and restated (the "revolving credit facility"). The revolving credit facility matures on October 19, 2023. Borrowings under the revolving credit facility are secured by the assets of Mammoth Inc., inclusive of the subsidiary companies, and are subject to a borrowing base calculation prepared monthly. The revolving credit facility also contains various customary affirmative and restrictive covenants.

At June 30, 2022, there were outstanding borrowings under the revolving credit facility of \$82.9 million and \$14.3 million of available borrowing capacity under the facility, after giving effect to \$7.5 million of outstanding letters of credit and the requirement to maintain a \$10.0 million reserve out of the available borrowing capacity. At December 31, 2021, there were outstanding borrowings under the revolving credit facility of \$83.4 million and \$16.5 million of borrowing capacity under the facility, after giving effect to \$9.0 million of outstanding letters of credit and the requirement to maintain a \$10.0 million reserve out of the available borrowing capacity.

As a result of the lack of payment from PREPA, the Company projected that it would likely breach the leverage ratio covenant contained in its revolving credit facility for the fiscal quarter ended September 30, 2021. On November 3, 2021, the Company entered into a third amendment to its revolving credit facility (the "Third Amendment") to, among other things, (i) suspend the leverage ratio and fixed charges coverage ratio covenants for the quarters ending September 30, 2021 and December 31, 2021, (ii) permanently reduce the maximum revolving advance amount from \$130 million to \$120 million, (iii) add a minimum adjusted EBITDA financial covenant of \$6.0 million for the quarter ending December 31, 2021, (iv) set the applicable margin on all loans at 3.50% during the limited covenant waiver period, (v) add a requirement to maintain revolver availability of not less than \$10.0 million at all times during the limited covenant waiver period, (vi) permanently reduce the maximum revolving advance amount in an amount equal to fifty percent (50%) of any mandatory prepayments made with non-recurring proceeds that are received during the limited covenant waiver period, and (vii) eliminate the declaration of unrestricted subsidiaries during the limited covenant waiver period. The limited covenant waiver period commenced on the effective date of the Third Amendment and was scheduled to end on the earlier to occur of (i) May 15, 2022, (ii) the Company reporting compliance with both the leverage ratio and the fixed charge coverage ratio covenants for either its fiscal quarter ending September 30, 2021 or December 31, 2021, and (iii) the occurrence of any event of default after the effective date of the Third Amendment. Under the Third Amendment, the Company also agreed to engage an advisor during the limited covenant waiver period to advise the Company and its subsidiaries with regard to, among other things, efforts to achieve certain operation efficiencies, improvement in results of operations, and general business strategy,

On February 28, 2022, the Company entered into a fourth amendment to the revolving credit facility (the "Fourth Amendment") to, among other things, (i) amend the financial covenants as outlined below, (ii) provide for a conditional increase of the applicable interest margin, (iii) permit certain sale-leaseback transactions, (iv) provide for a reduction in the maximum revolving advance amount in an amount equal to 50% of the PREPA claims proceeds, subject to a floor equal to the sum of eligible billed and unbilled accounts receivables, and (v) classifies the payments pursuant to the Company's settlement agreement with MasTec Renewables Puerto Rico, LLC ("MasTec") as restricted payments and requires \$20.0 million of availability both before and after making such payments.

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The financial covenants under our revolving credit facility were amended as follows:

- · the leverage ratio was eliminated;
- the fixed charge coverage ratio was reduced to .85 to 1.0 for the six months ended June 30, 2022 and increases to 1.1 to 1.0 for the periods thereafter;
- a minimum adjusted EBITDA covenant of \$4.7 million, excluding interest on accounts receivable from PREPA, for the five months ending May 31, 2022 was added;
- the minimum excess availability covenant was reduced to \$7.5 million through March 31, 2022, after which the minimum excess availability covenant increased to \$10.0 million.

The Fourth Amendment also permanently waived compliance by the borrowers with the leverage ratio and fixed charge coverage ratio covenants in the revolving credit facility for the fiscal quarters ended September 30, 2021 and December 31, 2021, respectively, ending the limited covenant waiver period under the Third Amendment. The Company was in compliance with the applicable financial covenants under the revolving credit facility as of June 30, 2022.

As of July 26, 2022, there were outstanding borrowings under the revolving credit facility of \$84.1 million and \$8.2 million of available borrowing capacity, after giving effect to \$7.5 million of outstanding letters of credit and the requirement to maintain a \$10.0 million reserve out of the available borrowing capacity.

If an event of default occurs under the revolving credit facility and remains uncured, it could have a material adverse effect on the Company's business, financial condition, liquidity and results of operations. The lenders (i) would not be required to lend any additional amounts to the Company, (ii) could elect to increase the interest rate by 200 basis points, (iii) could elect to declare all outstanding borrowings, together with accrued and unpaid interest and fees, to be due and payable, (iv) may have the ability to require the Company to apply all of its available cash to repay outstanding borrowings, and (v) may foreclose on substantially all of the Company's assets.

#### Aviation Note

On November 6, 2020, Leopard Aviation LLC ("Leopard") and Cobra Aviation entered into a39-month promissory note agreement with Bank7 (the "Aviation Note") in an aggregate principal amount of \$4.6 million and received net proceeds of \$4.5 million. The Aviation Note bears interest at a rate based on the Wall Street Journal Prime Rate plus a margin of 1%. Principal and interest payments of \$0.1 million are due monthly, with a final payment of \$0.2 million due on February 1, 2024. The Aviation Note is collateralized by Leopard and Cobra Aviation's assets, including a \$1.8 million certificate of deposit. The Aviation Note contains various customary affirmative and restrictive covenants.

As of June 30, 2022, the Company did not meet the minimum debt coverage ratio of 1.25 to 1.0 set forth in the Aviation Note. On July 27, 2022, Bank7 granted the Company a waiver of this event of default. The waiver extended the minimum cash requirement until September 30, 2022.

# 10. Variable Interest Entities

Dire Wolf Energy Services LLC ("Dire Wolf") and Predator Aviation LLC ("Predator Aviation"), wholly owned subsidiaries of the Company, are party to Voting Trust Agreements with TVPX Aircraft Solutions Inc. (the "Voting Trustee"). Under the Voting Trust Agreements, Dire Wolf transferred 100% of its membership interest in Cobra Aviation and Predator Aviation transferred 100% of its membership interest in Leopard to the respective Voting Trustees in exchange for Voting Trust Certificates. Dire Wolf and Predator Aviation retained the obligation to absorb all expected returns or losses of Cobra Aviation and Leopard. Prior to the transfer of the membership interest to the Voting Trustee, Cobra Aviation was a wholly owned subsidiary of Dire Wolf and Leopard was a wholly owned subsidiary of Predator Aviation. Cobra Aviation owns two helicopters and support equipment, 100% of the equity interest in Air Rescue Systems Corporation ("ARS") and49% of the equity interest in Brim Acquisitions. Leopard owns one helicopter. Dire Wolf and Predator Aviation entered into the Voting Trust Agreements in order to meet certain registration requirements.

Dire Wolf's and Predator Aviation's voting rights are not proportional to their respective obligations to absorb expected returns or losses of Cobra Aviation and Leopard, respectively, and all of Cobra Aviation's and Leopard's activities are conducted on behalf of Dire Wolf and Predator Aviation, which have disproportionately fewer voting rights; therefore, Cobra Aviation and Leopard meet the criteria of a VIE. Cobra Aviation and Leopard's operational activities are directed by Dire Wolf's and Predator Aviation's officers and Dire Wolf and Predator Aviation have the option to terminate the

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Voting Trust Agreements at any time. Therefore, the Company, through Dire Wolf and Predator Aviation, is considered the primary beneficiary of the VIEs and consolidates Cobra Aviation and Leopard at June 30, 2022.

#### 11. Selling, General and Administrative Expense

Selling, general and administrative ("SG&A") expense includes of the following (in thousands):

|                                      | _  | Three Months Ended June 30, Six Months Ended |               |         | June 30, |
|--------------------------------------|----|--|---------------|---------|----------|
|                                      | ·- | 2022   | 2021          | 2022    | 2021     |
| Cash expenses:                       |    |  |               |         |          |
| Compensation and benefits            | \$ | 3,13\$                                       | 3,33\$        | 6,1\$0  | 8,027    |
| Professional services <sup>(a)</sup> |    | 2,724  | 3,683         | 6,361   | 4,264    |
| Other <sup>(b)</sup>                 |    | 2,162  | 2,464         | 4,068   | 4,806    |
| Total cash SG&A expense              | ·- | 8,023  | 9,480         | 16,549  | 17,097   |
| Non-cash expenses:                   | ·- |  |               |         |          |
| Bad debt provision(c)                |    | (16)   | 76            | (115)   | 10,201   |
| Stock based compensation             |    | 199  | 304           | 440     | 586      |
| Total non-cash SG&A expense          | _  | 183  | 380           | 325     | 10,787   |
| Total SG&A expense                   | \$ | 8,20 <b>6</b>                                | 9,86 <b>0</b> | 16,8\$4 | 27,884   |

- a. Certain legal expenses totaling \$2.1 million and \$4.9 million were reclassified to Other, net for the three and six months ended June 30, 2021, respectively. The increase in professional fees is primarily due to an increase in legal expenses for matters related to ongoing operations.
- b. Includes travel-related costs, information technology expenses, rent, utilities and other general and administrative-related costs.
- c. The bad debt provision for the six months ended June 30, 2021 includes \$ 10.0 million related to the voluntary petitions for relief filed on November 13, 2020, by Gulfport and its subsidiaries. See Notes 2 and 18.

#### 12. Income Taxes

The Company recorded income tax expense of \$7.6 million for the six months ended June 30, 2022 compared to income tax benefit of \$9.2 million for the six months ended June 30, 2021. The Company's effective tax rates were (139%) and 29% for the six months ended June 30, 2022 and 2021, respectively.

The effective tax rates for the six months ended June 30, 2022 and 2021 differed from the statutory rate of 21% primarily due to the mix of earnings between the United States and Puerto Rico as well as changes in the valuation allowance.

# 13. Leases

# Lessee Accounting

The Company recognized a lease liability equal to the present value of the lease payments and a right-of-use asset representing its right to use the underlying asset for the lease term for all leases with a term in excess of 12 months. For operating leases, lease expense for lease payments is recognized on a straight-line basis over the lease term, while finance leases include both an operating expense and an interest expense component. For all leases with a term of 12 months or less, the Company has elected the practical expedient to not recognize lease assets and liabilities and recognizes lease expense for these short-term leases on a straight-line basis over the lease term.

The Company's operating leases are primarily for rail cars, real estate, and equipment and its finance leases are primarily for machinery and equipment. Generally, the Company does not include renewal or termination options in its assessment of the leases unless extension or termination for certain assets is deemed to be reasonably certain. The accounting for some of the Company's leases may require significant judgment, which includes determining whether a contract contains a lease, determining the incremental borrowing rates to utilize in the net present value calculation of lease payments for lease agreements which do not provide an implicit rate and assessing the likelihood of renewal or termination options. Lease agreements that contain a lease and non-lease component are generally accounted for as a single lease component.

The rate implicit in the Company's leases is not readily determinable. Therefore, the Company uses its incremental borrowing rate based on information available at the commencement date of its leases in determining the present value of

# NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

lease payments. The Company's incremental borrowing rate reflects the estimated rate of interest that it would pay to borrow on a collateralized basis over a similar term an amount equal to the lease payments in a similar economic environment.

Lease expense consisted of the following for the three and six months ended June 30, 2022 and 2021 (in thousands):

|                                     | Thr | ee Months | Ended Jur | ie 30, | Six Months Ended June 30, |    |      |       |  |
|-------------------------------------|-----|-----------|-----------|--------|---------------------------|----|------|-------|--|
|                                     | 202 | 22        |           | 2021   | 2022                      |    | 2021 |       |  |
| Operating lease expense             | \$  | 1,774     | \$        | 2,410  | \$ 3,5                    | 21 | \$   | 4,872 |  |
| Short-term lease expense            |     | 22        |           | 126    |                           | 58 |      | 364   |  |
| Finance lease expense:              |     |           |           |        |                           |    |      |       |  |
| Amortization of right-of-use assets |     | 402       |           | 379    | 8                         | 05 |      | 767   |  |
| Interest on lease liabilities       |     | 45        |           | 47     |                           | 94 |      | 98    |  |
| Total lease expense                 | \$  | 2,243     | \$        | 2,962  | \$ 4,4                    | 78 | \$   | 6,101 |  |

Supplemental balance sheet information related to leases as of June 30, 2022 and December 31, 2021 is as follows (in thousands):

|  | June 30,<br>2022 |        |    |        |
|--|------------------|--------|----|--------|
| Operating leases:                              |                  |        |    |        |
| Operating lease right-of-use assets            | \$               | 11,654 | \$ | 12,168 |
| Current operating lease liability              |                  | 5,655  |    | 5,942  |
| Long-term operating lease liability            |                  | 5,840  |    | 5,918  |
| Finance leases:                                |                  |        |    |        |
| Property, plant and equipment, net             | \$               | 5,260  | \$ | 6,065  |
| Accrued expenses and other current liabilities |                  | 1,868  |    | 1,834  |
| Other liabilities                              |                  | 3,432  |    | 4,375  |

Other supplemental information related to leases for the three and six months ended June 30, 2022 and 2021 and as of June 30, 2022 and December 31, 2021 is as follows (in thousands):

|   | Three Months | Ende | d June 30, | Six Months Ended June 30, |       |    |       |  |
|---|--------------|------|------------|---------------------------|-------|----|-------|--|
|   | 2022         |      | 2021       |                           | 2022  |    | 2021  |  |
| Cash paid for amounts included in the measurement of lease liabilities: |              |      |            |                           |       |    |       |  |
| Operating cash flows from operating leases                              | \$<br>1,923  | \$   | 2,431      | \$                        | 3,595 | \$ | 4,920 |  |
| Operating cash flows from finance leases                                | 45           |      | 47         |                           | 94    |    | 98    |  |
| Financing cash flows from finance leases                                | 457          |      | 397        |                           | 909   |    | 803   |  |
| Right-of-use assets obtained in exchange for lease obligations:         |              |      |            |                           |       |    |       |  |
| Operating leases  | \$<br>1,436  | \$   | 105        | \$                        | 2,819 | \$ | 182   |  |
| Finance leases  | _            |      | (72)       |                           | _     |    | _     |  |

# NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

|  | June 30,<br>2022 | December 31,<br>2021 |
|--|------------------|----------------------|
| Weighted-average remaining lease term: |                  |                      |
| Operating leases                       | 2.9 years        | 3.1 years            |
| Finance leases                         | 3.1 years        | 3.3 years            |
| Weighted-average discount rate:        |                  |                      |
| Operating leases                       | 3.3 %            | 3.3 %                |
| Finance leases                         | 3.3 %            | 3.3 %                |

Maturities of lease liabilities as of June 30, 2022 are as follows (in thousands):

|                                 | Oper | ating Leases | Fi | inance Leases |
|---------------------------------|------|--------------|----|---------------|
| Remainder of 2022               | \$   | 3,358        | \$ | 1,001         |
| 2023                            |      | 4,579        |    | 2,262         |
| 2024                            |      | 2,674        |    | 965           |
| 2025                            |      | 998          |    | 524           |
| 2026                            |      | 146          |    | 795           |
| Thereafter                      |      | 407          |    | _             |
| Total lease payments            |      | 12,162       |    | 5,547         |
| Less: Present value discount    |      | 667          |    | 247           |
| Present value of lease payments | \$   | 11,495       | \$ | 5,300         |

#### Lessor Accounting

Certain of the Company's agreements with its customers for drilling services, aviation services and remote accommodation services contain an operating lease component under ASC 842 because (i) there are identified assets, (ii) the customer obtains substantially all of the economic benefits of the identified assets throughout the period of use and (iii) the customer directs the use of the identified assets throughout the period of use. The Company has elected to apply the practical expedient provided to lessors to combine the lease and non-lease components of a contract where the revenue recognition pattern is the same and where the lease component, when accounted for separately, would be considered an operating lease. The practical expedient also allows a lessor to account for the combined lease and non-lease components under ASC 606, Revenue from Contracts with Customers, when the non-lease component is the predominant element of the combined component.

The Company's lease agreements are generally short-term in nature and lease revenue is recognized over time based on a monthly, daily or hourly rate basis. The Company does not provide an option for the lessee to purchase the rented assets at the end of the lease and the lessees do not provide residual value guarantees on the rented assets. The Company recognized lease revenue of \$0.9 million and \$0.6 million during the three months ended June 30, 2022 and 2021, respectively, and \$1.6 million and \$1.0 million during the six months ended June 30, 2022 and 2021, respectively, which is included in "services revenue" and "services revenue - related parties" on the unaudited condensed consolidated statement of comprehensive income (loss).

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 14. Earnings (Loss) Per Share

Reconciliations of the components of basic and diluted net earnings (loss) per common share are presented in the table below (in thousands, except per share data):

|      |  |    | Three Months Ended | l June 30, | Six Months Ended | June 30, |
|------|--|----|--------------------|------------|------------------|----------|
|      |  |    | 2022               | 2021       | 2022             | 2021     |
| Basi | ic earnings (loss) per share:  |    |                    |            |                  |          |
| Allo | ocation of earnings (loss):  |    |                    |            |                  |          |
| Net  | income (loss)  | \$ | 1,703              | (34,790)   | (13,11\$4)       | (47,230) |
| Wei  | ghted average common shares outstanding                                  |    | 47,225             | 46,402     | 47,036           | 46,168   |
|      | Basic earnings (loss) per share  | \$ | 0.0\$4             | (0.7\$)    | (0.2\$)          | (1.02)   |
|      |  |    |                    |            |                  |          |
| Dilu | ited earnings (loss) per share:  |    |                    |            |                  |          |
| Allo | ocation of earnings (loss):  |    |                    |            |                  |          |
| Net  | income (loss)  | \$ | 1,703              | (34,790)   | (13,11\$4)       | (47,230) |
| Wei  | Weighted average common shares, including dilutive effect <sup>(a)</sup> |    | 47,634             | 46,402     | 47,036           | 46,168   |
|      | Diluted earnings (loss) per share  | \$ | 0.0\$4             | (0.7\$)    | (0.2\$)          | (1.02)   |

No incremental shares of potentially dilutive restricted stock awards were included for the six months ended June 30, 2022 and three and six months ended June 30, 2021 as their effect was antidilutive under the treasury stock method.

#### 15. Equity Based Compensation

Upon formation of certain operating entities by Wexford and Gulfport, specified members of management (the "Specified Members") and certain non-employee members (the "Non-Employee Members") were granted the right to receive distributions from the operating entities after the contribution member's unreturned capital balance was recovered (referred to as "Payout" provision).

On November 24, 2014, the awards were modified in conjunction with the contribution of the operating entities to Mammoth. These awards were not granted in limited or general partner units. The awards are for interests in the distributable earnings of the members of MEH Sub, Mammoth's majority equity holder.

On the closing date of Mammoth Inc.'s initial public offering ("IPO"), the unreturned capital balance of Mammoth's majority equity holder was not fully recovered from its sale of common stock in the IPO. As a result, Payout did not occur and no compensation cost was recorded.

Payout for the remaining awards is expected to occur as the contribution member's unreturned capital balance is recovered from additional sales by MEH Sub of its shares of the Company's common stock or from dividend distributions, which is not considered probable until the event occurs. For the Specified Member awards, the unrecognized amount, which represents the fair value of the award as of the modification dates or grant date, was \$5.6 million.

For the Company's Non-Employee Member awards, the unrecognized amount, which represents the fair value of the awards as of the date of adoption of ASU 2018-07 was \$18.9 million.

# 16. Stock Based Compensation

The 2016 Plan authorizes the Company's Board of Directors or the compensation committee of the Company's Board of Directors to grant restricted stock, restricted stock units, stock appreciation rights, stock options and performance awards. There are 4.5 million shares of common stock reserved for issuance under the 2016 Plan.

Restricted Stock Units

The fair value of restricted stock unit awards was determined based on the fair market value of the Company's common stock on the date of the grant. This value is amortized over the vesting period.

# NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

A summary of the status and changes of the unvested shares of restricted stock under the 2016 Plan is presented below.

|   | Number of Unvested<br>Restricted Shares | ghted Average Grant-<br>Date Fair Value |
|---|---|---|
| Unvested shares as of January 1, 2021   | 1,914,782                               | \$<br>1.21                              |
| Granted                                 | 128,205                                 | 3.90                                    |
| Vested                                  | (914,782)                               | 1.52                                    |
| Forfeited                               | _                                       | _                                       |
| Unvested shares as of December 31, 2021 | 1,128,205                               | 1.27                                    |
| Granted                                 | 228,310                                 | 2.19                                    |
| Vested                                  | (628,205)                               | 1.54                                    |
| Forfeited                               | _                                       | _                                       |
| Unvested shares as of June 30, 2022     | 728,310                                 | \$<br>1.32                              |

As of June 30, 2022, there was \$0.8 million of total unrecognized compensation cost related to the unvested restricted stock. The cost is expected to be recognized over a weighted average period of approximately 0.8 years.

Included in cost of revenue and selling, general and administrative expenses is stock-based compensation expense of \$0.2 million and \$0.4 million for the three and six months ended June 30, 2022, respectively, and \$0.4 million and \$0.7 million for the three and six months ended June 30, 2021, respectively.

# 17. Related Party Transactions

Transactions between the subsidiaries of the Company, including Stingray Pressure Pumping, Muskie, Stingray Energy Services LLC ("SR Energy"), Panther Drilling Systems LLC ("Panther Drilling"), Anaconda Manufacturing LLC ("Anaconda"), Cobra Aviation, ARS and Leopard and the following companies are included in Related Party Transactions: Gulfport, Wexford, Grizzly Oil Sands ULC ("Grizzly"), El Toro Resources LLC ("El Toro"), Elk City Yard LLC ("Elk City Yard"), Double Barrel Downhole Technologies LLC ("DBDHT"), Caliber Investment Group LLC ("Caliber") and Brim Equipment.

Following is a summary of related party transactions (in thousands):

| and the second s |     | Three | Three Months Ended June 30, |      |      | Six Months Ended | June 30, |    | At June 30, | At December 31, |
|--|-----|-------|-----------------------------|------|------|------------------|----------|----|-------------|-----------------|
|  |     | 202   | :2                          | 2021 | 2022 |                  | 2021     |    | 2022        | 2021            |
|  |     |       | REVENUES                    |      |      |                  |          |    |             | ECEIVABLE       |
| Stingray Pressure Pumping and Gulfport   | (a) | \$    | — \$                        | _    | \$   | — \$             | 14,812   | \$ | <b>—</b> \$ | _               |
| Muskie and Gulfport  | (b) |       | _                           | _    |      | _                | 2,145    |    | _           | _               |
| Cobra Aviation/ARS/Leopard and Brim Equipment  | (c) |       | 92                          | 90   |      | 152              | 133      |    | 187         | 85              |
| Panther and El Toro  | (d) |       | 303                         | _    |      | 517              | 131      |    | _           | _               |
| Other Relationships  |     |       | _                           | _    |      | _                | _        |    | 6           | 3               |
|  |     | \$    | 395 \$                      | 90   | \$   | 669 \$           | 17,221   | \$ | 193 \$      | 88              |
|  |     |       |                             | OT   | HER  |                  |          |    | ACCOUNTS R  | ECEIVABLE       |
| Stingray Pressure Pumping and Gulfport   | (a) | \$    | — \$                        | _    | \$   | — \$             | (514)    | \$ | — \$        | _               |
| Muskie and Gulfport  | (b) |       | _                           | _    |      | _                | (1)      |    | _           | _               |
|  |     | \$    | — \$                        |      | \$   | — \$             | (515)    | \$ | <b>—</b> \$ | _               |
|  |     |       |                             |      |      |                  |          | \$ | 193 \$      | 88              |

a. Stingray Pressure Pumping provided pressure pumping, stimulation and related completion services to Gulfport. Other amount represents interest charged on delinquent accounts receivable related to these services. On June 29, 2021, Gulfport ceased to be a related party. See Note 3.

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

- b. Muskie agreed to sell and deliver, and Gulfport has agreed to purchase, specified annual and monthly amounts of natural sand proppant, subject to certain exceptions specified in the agreement, and pay certain costs and expenses. Other amount represents interest charged on delinquent accounts receivable related to this agreement. On June 29, 2021, Gulfport ceased to be a related party. See Note 3
- c. Cobra Aviation, ARS and Leopard lease helicopters to Brim Equipment pursuant to aircraft lease and management agreements.
- d. Panther provides directional drilling services for El Toro, an entity controlled by Wexford, pursuant to a master service agreement.

|   |     | Three M | onths   | End   | ed June 30, |    | Six Months I | Ended | d June 30, | 1  | At June 30, | At Decemb | oer 31, |
|---|-----|---------|---------|-------|-------------|----|--------------|-------|------------|----|-------------|-----------|---------|
|   | •   | 2022    |         |       | 2021        |    | 2022         |       | 2021       |    | 2022        | 2021      |         |
|   |     |         | COST OF |       |             |    | REVENUE      |       |            |    | ACCOUNT     | S PAYABLE |         |
| Cobra Aviation/ARS/Leopard and Brim Equipment | (a) | \$      | 21      | \$    | 16          | \$ | 40           | \$    | 35         | \$ | 3           | \$        | 5       |
| The Company and Caliber                       | (b) |         | 90      |       | 63          |    | 179          |       | 127        |    | _           |           | _       |
| Other Relationships                           |     |         | 17      |       | 28          |    | 44           |       | 54         |    | _           |           | _       |
|   | •   | \$      | 128     | \$    | 107         | \$ | 263          | \$    | 216        | \$ | 3           | \$        | 5       |
|   | •   |         |         |       |             |    |              |       |            |    |             |           |         |
|   | •   | SI      | ELLI    | NG, ( | GENERAL AND | AD | MINISTRATIVI | E CO  | STS        |    |             |           |         |
| The Company and Caliber                       | (b) | \$      |         | \$    | 189         | \$ | _            | \$    | 374        | \$ | _           | \$        | _       |
| Other   |     |         | _       |       | 3           |    | _            |       | 11         |    | _           |           | _       |
|   | ,   | \$      | _       | \$    | 192         | \$ | _            | \$    | 385        | \$ | _           | \$        | _       |
|   |     |         |         |       |             |    |              |       |            |    |             |           |         |

- a. Cobra Aviation, ARS and Leopard lease helicopters to Brim Equipment pursuant to aircraft lease and management agreements.
- b. Caliber, an entity controlled by Wexford, leases office space to the Company.

On December 21, 2018, Cobra Aviation acquired all outstanding equity interest in ARS and purchased two commercial helicopters, spare parts, support equipment and aircraft documents from Brim Equipment. Following these transactions, and also on December 21, 2018, Cobra Aviation formed a joint venture with Wexford Investments named Brim Acquisitions to acquire all outstanding equity interests in Brim Equipment. Cobra Aviation owns a 49% economic interest and Wexford Investment owns a 51% economic interest in Brim Acquisitions, and each member contributed its pro rata portion of Brim Acquisitions' initial capital of \$\mathbb{L}\$0 million. Wexford Investments is an entity controlled by Wexford, which owns approximately 48% of the Company's outstanding common stock. ARS leases a helicopter to Brim Equipment and Cobra Aviation leases the two helicopters purchased as part of these transactions to Brim Equipment under the terms of aircraft lease and management agreements. See Note 7 for further discussion.

#### 18. Commitments and Contingencies

# **Commitments**

The Company has entered into agreements with suppliers that contain minimum purchase obligations and agreements to purchase capital equipment. Aggregate future minimum payments under purchase obligations in effect at June 30, 2022 were approximately \$0.2 million, which are expected to be paid over the next 12 months. Aggregate future payments to purchase capital equipment at June 30, 2022 were approximately \$18.5 million, which primarily relate to our pressure pumping business. These payments are expected to be made over the next nine months. Subsequent to June 30, 2022, the Company ordered additional equipment with aggregate commitments of \$0.3 million, primarily for its well completion segment.

# Letters of Credit

The Company has various letters of credit that were issued under the Company's revolving credit agreement which is collateralized by substantially all of the assets of the Company. The letters of credit are categorized below (in thousands):

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

|                           | June 30<br>2022 | ,     | December 31,<br>2021 |
|---------------------------|-----------------|-------|----------------------|
| Environmental remediation | \$              | 3,694 | \$<br>3,694          |
| Insurance programs        |                 | 3,389 | 3,890                |
| Rail car commitments      |                 | 455   | 455                  |
| Bonding program           |                 | _     | 1,000                |
| Total letters of credit   | \$              | 7,538 | \$<br>9,039          |

#### Insurance

The Company has insurance coverage for physical partial loss to its assets, employer's liability, automobile liability, commercial general liability, workers' compensation and insurance for other specific risks. The Company has also elected in some cases to accept a greater amount of risk through increased deductibles on certain insurance policies. At each of June 30, 2022 and December 31, 2021, the workers' compensation and automobile liability policies require a deductible per occurrence of up to \$0.3 million and \$0.1 million, respectively. As of June 30, 2022 and December 31, 2021, the workers' compensation and auto liability policies contained an aggregate stop loss of \$5.4 million. The Company establishes liabilities for the unpaid deductible portion of claims incurred based on estimates. As of June 30, 2022 and December 31, 2021, accrued claims were \$1.1 million and \$1.4 million, respectively.

The Company also has insurance coverage for directors and officers liability. As of June 30, 2022 and December 31, 2021, the directors and officers liability policy had a deductible per occurrence of \$1.0 million and an aggregate deductible of \$10.0 million. As of June 30, 2022 and December 31, 2021, the Company did not have any accrued claims for directors and officers liability.

The Company also self-insures its employee health insurance. The Company has coverage on its self-insurance program in the form of a stop loss of \$0.2 million per participant and an aggregate stop-loss of \$5.8 million for the calendar year ending December 31, 2021. As of June 30, 2022 and December 31, 2021, accrued claims were \$1.5 million and \$1.6 million, respectively. These estimates may change in the near term as actual claims continue to develop.

#### Warranty Guarantees

Pursuant to certain customer contracts in our infrastructure services segment, the Company warrants equipment and labor performed under the contracts for a specified period following substantial completion of the work. Generally, the warranty is for one year or less. No liabilities were accrued as of June 30, 2022 and December 31, 2021 and no expense was recognized during the six months ended June 30, 2022 or 2021 related to warranty claims. However, if warranty claims occur, the Company could be required to repair or replace warrantied items, which in most cases are covered by warranties extended from the manufacturer of the equipment. In the event the manufacturer of equipment failed to perform on a warranty obligation or denied a warranty claim made by the Company, the Company could be required to pay for the cost of the repair or replacement.

#### **Bonds**

In the ordinary course of business, the Company is required to provide bid bonds to certain customers in the infrastructure services segment as part of the bidding process. These bonds provide a guarantee to the customer that the Company, if awarded the project, will perform under the terms of the contract. Bid bonds are typically provided for a percentage of the total contract value. Additionally, the Company may be required to provide performance and payment bonds for contractual commitments related to projects in process. These bonds provide a guarantee to the customer that the Company will perform under the terms of a contract and that the Company will pay subcontractors and vendors. If the Company fails to perform under a contract or to pay subcontractors and vendors, the customer may demand that the surety make payments or provide services under the bond. The Company must reimburse the surety for expenses or outlays it incurs. As of December 31, 2021, outstanding bid bonds totaled \$0.6 million. There were no outstanding bid bonds as of June 30, 2022. As of June 30, 2022 and December 31, 2021, outstanding performance and payment bonds totaled \$12.1 million and \$20.3 million, respectively. The estimated cost to complete projects secured by the performance and payment bonds totaled \$7.1 million as of June 30, 2022.

# Litigation

As of June 30, 2022, PREPA owed the Company approximately \$227.0 million for services performed, excluding \$130.8 million of interest charged on these delinquent balances as of June 30, 2022. The Company believes these receivables are

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

collectible. PREPA, however, is currently subject to bankruptcy proceedings, which were filed in July 2017 and are currently pending in the U.S. District Court for the District of Puerto Rico. As a result, PREPA's ability to meet its payment obligations is largely dependent upon funding from FEMA or other sources. On September 30, 2019, Cobra filed a motion with the U.S. District Court for the District of Puerto Rico seeking recovery of the amounts owed to Cobra by PREPA, which motion was stayed by the Court. On March 25, 2020, Cobra filed an urgent motion to modify the stay order and allow the recovery of approximately \$61.7 million in claims related to a tax gross-up provision contained in the emergency master service agreement, as amended, that was entered into with PREPA on October 19, 2017. This emergency motion was denied on June 3, 2020 and the Court extended the stay of our motion. On December 9, 2020, the Court again extended the stay of our motion and directed PREPA to file a status motion by June 7, 2021. On April 6, 2021, Cobra filed a motion to lift the stay order. Following this filing, PREPA initiated discussion, which resulted in PREPA and Cobra filing a joint motion to adjourn all deadlines relative to the April 6, 2021 motion until the June 16, 2021 omnibus hearing as a result of PREPA's understanding that FEMA would release a report in the near future relating to the emergency master service agreement between PREPA and Cobra that was executed on October 19, 2017. The joint motion was granted by the Court on April 14, 2021. On May 26, 2021, FEMA issued a Determination Memorandum related to the first contract between Cobra and PREPA in which, among other things, FEMA raised two contract compliance issues and, as a result, concluded that approximately \$47 million in costs were not authorized costs under the contract. On June 14, 2021, the Court issued an order adjourning Cobra's motion to lift the stay order to a hearing on August 4, 2021 and directing Cobra and PREPA to meet and confer in good faith concerning, among other things, (i) the May 26, 2021 Determination Memorandum issued by FEMA and (ii) whether and when a second determination memorandum is expected. The parties were further directed to file an additional status report, which was filed on July 20, 2021. On July 23, 2021, with the aid of Mammoth, PREPA filed an appeal of the entire \$47 million that FEMA de-obligated in the May 26, 2021 Determination Memorandum. FEMA approved the appeal in part and denied the appeal in part. FEMA found that staffing costs of \$24.4 million are eligible for funding. On August 4, 2021, the Court extended the stay and directed that an additional status report be filed, which was done on January 22, 2022. On January 26, 2022, the Court extended the stay and directed the parties to file a further status report by July 25, 2022. On June 7, 2022, Cobra filed a motion to lift the stay order. On June 29, 2022 the Court denied Cobra's motion and extended the stay to January 2023. In the event PREPA (i) does not have or does not obtain the funds necessary to satisfy its obligations to Cobra under the contracts, (ii) obtains the necessary funds but refuses to pay the amounts owed to the Company or (iii) otherwise does not pay amounts owed to the Company for services performed, the receivable may not be collectible.

On December 28, 2019, Gulfport filed a lawsuit against Stingray Pressure Pumping in the Superior Court of the State of Delaware. Pursuant to the complaint, Gulfport seeks to terminate the October 1, 2014, Amended and Restated Master Services Agreement for Pressure Pumping Services between Gulfport and Stingray Pressure Pumping ("MSA"). In addition, Gulfport alleged breach of contract and sought damages for alleged overpayments and audit costs under the MSA and other fees and expenses associated with this lawsuit. On March 26, 2020, Stingray Pressure Pumping filed a counterclaim against Gulfport seeking to recover unpaid fees and expenses due to Stingray Pressure Pumping under the MSA. In September 2020, Muskie filed a lawsuit against Gulfport to recover delinquent payments due under a natural sand proppant supply contract. These matters were automatically stayed as a result of Gulfport's bankruptcy filing. On November 13, 2020, Gulfport filed petitions for voluntary relief under chapter 11 of the Bankruptcy Code. Gulfport emerged from bankruptcy on May 17, 2021. As of November 13, 2020, Gulfport owed the Company approximately \$46.9 million, which included interest charges of \$3.3 million and \$1.8 million in attorneys' fees. FASB ASC 326 Financial Instruments-Credit Losses, requires companies to reflect its current estimate of all expected credit losses. As a result, the Company recorded reserves on its pre-petition receivables due from Gulfport for products and services, interest and attorneys' fees of \$19.4 million, \$1.4 million and \$1.8 million, respectively, during the year ended December 31, 2020. On March 22, 2021, Gulfport listed the Stingray Pressure Pumping and Muskie contracts on its master rejection schedule filed with the bankruptcy court. During the first quarter of 2021, the Company recognized unliquidated damages of approximately \$46.4 million and recorded reserves on these unliquidated damages as a reduction to revenue of \$27.1 million and to bad debt expense of \$3.8 million. Also during the first quarter of 2021, the Company recorded additional reserves on its pre-petition products and services and interest receivables of \$6.1 million and \$0.5 million, respectively. On September 21, 2021, the Company and Gulfport reached a settlement under which all litigation relating to the Stingray Pressure Pumping contract and the Muskie contract was terminated, Stingray Pressure Pumping released all claims against Gulfport and its subsidiaries with respect to Gulfport's bankruptcy proceedings, each of the parties released all claims they had against the others with respect to the litigation matters discussed above and Muskie will have an allowed general unsecured claim against Gulfport of \$3.1 million. As a result, during the three months ended September 31, 2021, the Company wrote off its remaining receivable related to the Stingray Pressure Pumping claim resulting in bad debt expense and other expense of \$31.0 million and \$1.3 million, respectively, and recorded additional bad debt expense related to the Muskie claim totaling \$0.2 million. During the three months ended March 31, 2022, Muskie received \$0.3 million from the Gulfport Distribution Trust. See Note 3.

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

On January 21, 2020, MasTec Renewables Puerto Rico, LLC ("MasTec") filed a lawsuit against Mammoth Inc. and Cobra, in the U.S. District Court for the Southern District of Florida. Pursuant to its complaint, MasTec asserts claims against the Company and Cobra for violations of the federal Racketeer Influenced and Corrupt Organizations Act ("RICO"), tortious interference and violations Puerto Rico law. MasTec alleged that it sustained injuries to its business and property in an unspecified amount because it lost the opportunity to perform work in connection with rebuilding the energy infrastructure in Puerto Rico after Hurricane Maria under a services contract with a maximum value of \$500 million due to the Company's and Cobra's wrongful interference, payment of bribes, and other inducements to a FEMA official. On April 1, 2020, the defendants filed a motion to dismiss the complaint. On October 14, 2020, the court dismissed the RICO claims, and on November 18, 2020, dismissed the claims arising under the Puerto Rico statute and the cause of action for tortious interference with MasTec's contract (but not its business relations), and dismissed Mammoth Inc. from the litigation. On August 2, 2021, in order to avoid the risks of further litigation, and with no admission of wrongdoing whatsoever, the Company reached an agreement to settle this matter. Under the terms of the agreement, Cobra paid \$6.5 million to MasTec on August 2, 2021 and the Company guaranteed payment, by Cobra, of \$9.25 million on both August 1, 2022 and December 1, 2022. Under the agreement, any unpaid amounts will be charged interest at rates between 6% and 12%, and the agreement includes an acceleration clause that requires Cobra to pay within ten days all unpaid amounts if Cobra collects \$100 million or more of specified receivables. Neither Cobra nor Mammoth Inc. made the \$9.25 million installment payment due on August 1, 2022, but they expect to make this payment, together with the remaining \$9.25 million installment due on December 1, 2022 and accrued and unpaid interest on these amounts, on or before December 1, 2022. If Cobra or Mammoth Inc. is unable to make payments on these two installments on or before December 1, 2022, MasTec will have the right to enforce the confessed judgment against Cobra and Mammoth Inc. with respect to these amounts on or after December 2, 2022. As of June 30, 2022, \$19.8 million was included in "accrued expenses and other current liabilities" in the accompanying unaudited condensed consolidated balance sheet related to the settlement.

On May 13, 2021, Foreman Electric Services, Inc. ("Foreman") filed a petition against Mammoth Inc. and Cobra in the Oklahoma County District Court (Oklahoma State Court). The petition asserted claims against the Company and Cobra under federal RICO statutes and certain state-law causes of action. Foreman alleged that it sustained injuries to its business and property in the amount of \$250 million due to the Company's and Cobra's wrongful interference, payment of bribes and other inducements to a FEMA official. On May 18, 2021, the Company removed this action to the United States District Court for the Western District of Oklahoma and filed a motion to dismiss on July 8, 2021. On July 29, 2021, Foreman voluntarily dismissed the action without prejudice. On December 14, 2021, Foreman re-filed its petition against Mammoth Inc. and Cobra in the Oklahoma County District Court (Oklahoma State Court). On December 16, 2021, the Company again removed this action to the United States District Court for the Western District of Oklahoma. Foreman filed a motion to remand this action back to Oklahoma County District Court, which was granted on May 5, 2022. The case will now proceed according to a schedule that will be set by the Oklahoma County District Court. In a related matter, on January 12, 2022, a Derivative Complaint on behalf of nominal defendant Machine Learning Integration, LLC ("MLI"), which alleges it would have served as a sub-contractor to Foreman in Puerto Rico, was filed against the Company and Cobra in the U.S. District Court for the District of Puerto Rico arising from essentially the same facts as Foreman's action and asserting violations of federal RICO statutes and certain state law claims. MLI alleges it sustained injuries to its business and property in an unspecified amount because the Company's and Cobra's wrongful interference, payment of bribes and other inducements to a FEMA official prevented Foreman from obtaining work, and thereby prevented MLI, as Foreman's subcontractor, from obtaining work.

The Company is routinely involved in state and local tax audits. During 2015, the State of Ohio assessed taxes on the purchase of equipment the Company believes is exempt under state law. The Company appealed the assessment and a hearing was held in 2017. As a result of the hearing, the Company received a decision from the State of Ohio, which the Company appealed. On February 25, 2022, the Company received an unfavorable decision on the appeal. The Company intends to appeal the decision and while it is not able to predict the outcome of the appeal, this matter is not expected to have a material adverse effect on the Company's business, financial condition, results of operations or cash flows.

Cobra has been served with ten lawsuits from municipalities in Puerto Rico alleging failure to pay construction excise and volume of business taxes. These matters are in various stages in the Court. At this time, the Company is not able to predict the outcome of these matters or whether they will have a material impact on the Company's business, financial condition, results of operations or cash flows.

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

On April 16, 2019, Christopher Williams, a former employee of Higher Power Electrical, LLC, filed a putative class and collective action complaint titled Christopher Williams, individually and on behalf of all others similarly situated v. Higher Power Electrical, LLC, Cobra Acquisitions LLC, and Cobra Energy LLC in the U.S. District Court for the District of Puerto Rico. On June 24, 2019, the complaint was amended to replace Mr. Williams with Matthew Zeisset as the named plaintiff. The plaintiff alleges the defendant failed to pay overtime wages to a class of workers in compliance with the Fair Labor Standards Act and Puerto Rico law. On August 21, 2019, upon request of the parties, the Court stayed proceedings in the lawsuit and administratively closed the case pending completion of individual arbitration proceedings initiated by Mr. Zeisset and opt-in plaintiffs. The arbitrations remain pending. Other claimants have subsequently initiated additional individual arbitration proceedings asserting similar claims. All complainants and the respondents have paid the filing fees necessary to initiate the arbitrations. The parties are currently engaged in discovery. The Company believes these claims are without merit and is vigorously defending the arbitrations. However, at this time, the Company is not able to predict the outcomes of these proceedings or whether they will have a material impact on the Company's business, financial condition, results of operations or cash flows.

On September 10, 2019, the U.S. District Court for the District of Puerto Rico unsealed an indictment that charged the former president of Cobra Acquisitions LLC with conspiracy, wire fraud, false statements and disaster fraud. Two other individuals were also charged in the indictment. The indictment is focused on the interactions between a former FEMA official and the former president of Cobra. Neither the Company nor any of its subsidiaries were charged in the indictment. On April 11, 2022, counsel for the former FEMA official and the former president of Cobra notified the Court that they had reached in principle a plea agreement pursuant to Federal of Criminal Procedures 11(c)(1)(C). On April 19, 2022, the two remaining defendants notified the court that a plea agreement had been finalized, although no details of the terms of the plea agreement were provided to the court. On April 29, 2022, the federal judge overseeing the case recused himself from any further consideration of the matter and the case was assigned to a new judge. The federal judge did not provide an explanation for his recusal. The plea hearing was held on May 18, 2022 where both defendants pled guilty to gratuities. The sentencing is scheduled for October 19, 2022. Given the uncertainty inherent in the criminal litigation, it is not possible at this time to determine the potential impacts that the plea agreements could have on the Company. PREPA has stated in Court filings that it may contend the alleged criminal activity affects Cobra's entitlement to payment under its contracts with PREPA. It is unclear what PREPA's position will be after the terms of the plea agreements become public. Subsequent to the indictment, Cobra received a civil investigative demand ("CID") from the United States Department of Justice ("DOJ"), which requests certain documents and answers to specific interrogatories relevant to an ongoing investigation it is conducting. The aforementioned DOJ investigation is in connection with the issues raised in the criminal matter. Cobra is cooperating with the DOJ and is not able to predict the outcome of this investigation or if it will have a material impact on Cobra's or the Company's business, financial condition, results of operations or cash flows. With regard to the previously disclosed SEC investigation, on July 6, 2022, the SEC sent a letter saying that it had concluded its investigation as to the Company and that based on information the SEC has as of this date, it does not intend to recommend an enforcement action by the SEC against the Company.

On September 12, 2019, AL Global Services, LLC ("Alpha Lobo") filed a second amended third-party petition against the Company in an action styled Jim Jorrie v. Craig Charles, Julian Calderas, Jr., and AL Global Services, LLC v. Jim Jorrie v. Cobra Acquisitions LLC v. ESPADA Logistics & Security Group, LLC, ESPADA Caribbean LLC, Arty Straehla, Ken Kinsey, Jennifer Jorrie, and Mammoth Energy Services, Inc., in the 57th Judicial District in Bexar County, Texas. The petition alleges that the Company should be held vicariously liable under alter ego, agency and respondeat superior theories for Alpha Lobo's alleged claims against Cobra and Arty Straehla for aiding and abetting, knowing participation in and conspiracy to breach fiduciary duty in connection with Cobra's execution of an agreement with ESPADA Caribbean, LLC for security services related to Cobra's work in Puerto Rico. The case is currently subject to a statutory stay pending a ruling on the appeal of anti-SLAPP motions to dismiss filed by certain defendants. The Company believes these claims are without merit and will vigorously defend the action. However, at this time, the Company is not able to predict the outcome of this lawsuit or whether it will have a material impact on the Company's business, financial condition, results of operations or cash flows.

Additionally, there is a parallel arbitration proceeding that has been initiated in which certain Defendants are seeking a declaratory judgment regarding Cobra's rights to terminate the Alpha Lobo contract and enter into a new contract with a third-party. On June 24, 2021, the arbitration panel ruled in favor of Cobra. Subsequently, the trial Court in this action granted Cobra, the Company and Straehla's motion to compel arbitration. On March 22, 2022, Alpha Lobo filed a petition for writ of mandamus in the Fourth Court of Appeals, San Antonio, Texas, seeking to overturn the order compelling arbitration. The appellate court has not requested a response or ruled on the Mandamus. On June 28, 2022, Alpha

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The Company is involved in various other legal proceedings in the ordinary course of business. Although the Company cannot predict the outcome of these proceedings, legal matters are subject to inherent uncertainties and there exists the possibility that the ultimate resolution of these matters could have a material impact on the Company's business, financial condition, results of operations or cash flows.

#### **Defined Contribution Plan**

The Company sponsors a 401(k) defined contribution plan for the benefit of substantially all employees at their date of hire. The plan allows eligible employees to contribute up to 92% of their annual compensation, not to exceed annual limits established by the federal government. The Company makes discretionary matching contributions of up to 3% of an employee's compensation and may make additional discretionary contributions for eligible employees. For each of the six months ended June 30, 2022 and 2021, the Company paid \$0.9 million in contributions to the plan.

#### 19. Reporting Segments

As of June 30, 2022, the Company's revenues, income before income taxes and identifiable assets are primarily attributable to four reportable segments. The Company principally provides electric infrastructure services to private utilities, public investor-owned utilities and co-operative utilities and services in connection with on-shore drilling of oil and natural gas wells for small to large domestic independent oil and natural gas producers.

The Company's Chief Executive Officer and Chief Financial Officer comprise the Company's Chief Operating Decision Maker function ("CODM"). Segment information is prepared on the same basis that the CODM manages the segments, evaluates the segment financial statements and makes key operating and resource utilization decisions. Segment evaluation is determined on a quantitative basis based on a function of operating loss less impairment expense, as well as a qualitative basis, such as nature of the product and service offerings and types of customers.

As of June 30, 2022, the Company's four reportable segments include infrastructure services ("Infrastructure"), well completion services ("Well Completion"), natural sand proppant services ("Sand") and drilling services ("Drilling"). Prior to the year ended December 31, 2021, the Company included Aquawolf in its "All Other" reconciling column. Based on its assessment of FASB ASC 280, *Segment Reporting*, guidance at December 31, 2021, the Company changed its presentation in 2021 to move Aquawolf to the Infrastructure segment. The results for the three and six months ended June 30, 2021 have been retroactively adjusted to reflect this change.

The Infrastructure segment provides electric utility infrastructure services to government-funded utilities, private utilities, public investor-owned utilities and co-operative utilities in the northeastern, southwestern and western portions of the United States. The Well Completion segment provides hydraulic fracturing and water transfer services primarily in the Utica Shale of Eastern Ohio, Marcellus Shale in Pennsylvania and the mid-continent region. The Sand segment mines, processes and sells sand for use in hydraulic fracturing. The Sand segment primarily services the Utica Shale, Permian Basin, SCOOP, STACK and Montney Shale in British Columbia and Alberta, Canada. During certain of the periods presented, the Drilling segment provided contract land and directional drilling services primarily in the Permian Basin and mid-continent region.

During certain of the periods presented, the Company also provided aviation services, coil tubing services, equipment rental services, crude oil hauling services, remote accommodation and equipment manufacturing. The businesses that provide these services are distinct operating segments, which the CODM reviews independently when making key operating and resource utilization decisions. None of these operating segments meet the quantitative thresholds of a reporting segment and do not meet the aggregation criteria set forth in ASC 280 Segment Reporting. Therefore, results for these operating segments are included in the column titled "All Other" in the tables below. Additionally, assets for corporate activities, which primarily include cash and cash equivalents, inter-segment accounts receivable, prepaid insurance and certain property and equipment, are included in the All Other column. Although Mammoth Energy Partners LLC, which holds these corporate assets, meets one of the quantitative thresholds of a reporting segment, it does not engage in business activities from which it may earn revenues and its results are not regularly reviewed by the Company's CODM when making key operating and resource utilization decisions. Therefore, the Company does not include it as a reportable segment.

Sales from one segment to another are generally priced at estimated equivalent commercial selling prices. Total revenue and total cost of revenue amounts included in the Eliminations column in the following tables include inter-segment transactions conducted between segments. Receivables due for sales from one segment to another and for corporate allocations to each segment are included in the Eliminations column for total assets in the following tables. All

# NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

transactions conducted between segments are eliminated in consolidation. Transactions conducted by companies within the same reporting segment are eliminated within each reporting segment. The following tables set forth certain financial information with respect to the Company's reportable segments (in thousands):

| Three months ended June 30, 2022  | Infrastructure | Well Completio | n     | Sand      | Drilling   | All Other | Eliminations | Total    |
|---|----------------|----------------|-------|-----------|------------|-----------|--------------|----------|
| Revenue from external customers   | \$<br>25,587   | \$ 43,57       | 74 \$ | 13,841 \$ | 1,952 \$   | 4,724 \$  | <b>- \$</b>  | 89,678   |
| Intersegment revenues   | _              | 24             | 13    | 1,618     | 19         | 306       | (2,186)      | _        |
| Total revenue   | 25,587         | 43,81          | 17    | 15,459    | 1,971      | 5,030     | (2,186)      | 89,678   |
| Cost of revenue, exclusive of depreciation, depletion, amortization and accretion | 21,808         | 31,48          | 36    | 9,707     | 2,034      | 3,751     | _            | 68,786   |
| Intersegment cost of revenues   | 15             | 1,98           | 35    | _         | 160        | 103       | (2,263)      | _        |
| Total cost of revenue   | 21,823         | 33,47          | 71    | 9,707     | 2,194      | 3,854     | (2,263)      | 68,786   |
| Selling, general and administrative   | 4,443          | 1,88           | 34    | 870       | 277        | 732       | _            | 8,206    |
| Depreciation, depletion, amortization and accretion                               | 4,211          | 6,74           | 17    | 2,058     | 1,651      | 2,809     | _            | 17,476   |
| Operating income (loss)   | (4,890)        | 1,71           | 5     | 2,824     | (2,151)    | (2,365)   | 77           | (4,790)  |
| Interest expense, net   | 1,755          | 42             | 22    | 178       | 121        | 183       | _            | 2,659    |
| Other (income), net   | (10,925)       | (15            | 7)    | (19)      | _          | (1,986)   | _            | (13,087) |
| Income (loss) before income taxes   | \$<br>4,280    | \$ 1,45        | 50 \$ | 2,665 \$  | (2,272) \$ | (562) \$  | 77 \$        | 5,638    |

| Three months ended June 30, 2021  | Iı | ıfrastructure | Well Completion | Sand      |       | Drilling   | All Other  | Eliminations | Total    |
|---|----|---------------|-----------------|-----------|-------|------------|------------|--------------|----------|
| Revenue from external customers   | \$ | 18,420 \$     | 17,337          | \$ 6,880  | 5 \$  | 1,130 \$   | 3,667 \$   | <b>- \$</b>  | 47,440   |
| Intersegment revenues   |    | _             | 36              | _         | _     | 17         | 682        | (735)        | _        |
| Total revenue   |    | 18,420        | 17,373          | 6,886     | 6     | 1,147      | 4,349      | (735)        | 47,440   |
| Cost of revenue, exclusive of depreciation, depletion, amortization and accretion |    | 21,062        | 16,396          | 7,400     | 0     | 1,568      | 3,949      | _            | 50,375   |
| Intersegment cost of revenues   |    | 50            | 666             | _         | _     | _          | 19         | (735)        | _        |
| Total cost of revenue   |    | 21,112        | 17,062          | 7,400     | 0     | 1,568      | 3,968      | (735)        | 50,375   |
| Selling, general and administrative   |    | 5,620         | 1,893           | 991       | 1     | 395        | 961        | _            | 9,860    |
| Depreciation, depletion, amortization and accretion                               |    | 5,899         | 6,447           | 2,387     | 7     | 2,078      | 3,454      | _            | 20,265   |
| Operating loss  |    | (14,211)      | (8,029)         | (3,892    | 2)    | (2,894)    | (4,034)    | _            | (33,060) |
| Interest expense, net   |    | 664           | 219             | 90        | 0     | 58         | 138        | _            | 1,169    |
| Other expense (income), net   |    | 18,035        | 1               | (53       | 3)    | (126)      | (736)      | _            | 17,121   |
| Loss before income taxes  | \$ | (32,910) 5    | (8,249)         | \$ (3,929 | 9) \$ | (2,826) \$ | (3,436) \$ | <b>—</b> \$  | (51,350) |

## MAMMOTH ENERGY SERVICES, INC.

# NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

| Six months ended June 30, 2022  | Infrastructure | Well Completion | Sano | i         | Drilling   | All Other  | Eliminations | Total    |
|---|----------------|-----------------|------|-----------|------------|------------|--------------|----------|
| Revenue from external customers   | \$<br>48,596   | \$ 67,202       | \$   | 22,189 \$ | 4,804 \$   | 9,185 \$   | <b>—</b> \$  | 151,976  |
| Intersegment revenues   | _              | 489             |      | 2,450     | 22         | 576        | (3,537)      | _        |
| Total revenue   | 48,596         | 67,691          |      | 24,639    | 4,826      | 9,761      | (3,537)      | 151,976  |
| Cost of revenue, exclusive of depreciation, depletion, amortization and accretion | 40,695         | 53,325          |      | 17,495    | 4,406      | 7,345      | _            | 123,266  |
| Intersegment cost of revenues   | 31             | 3,016           |      | _         | 321        | 172        | (3,540)      | _        |
| Total cost of revenue   | 40,726         | 56,341          |      | 17,495    | 4,727      | 7,517      | (3,540)      | 123,266  |
| Selling, general and administrative   | 9,088          | 3,923           |      | 1,698     | 569        | 1,596      | _            | 16,874   |
| Depreciation, depletion, amortization and accretion                               | 8,525          | 13,191          |      | 3,852     | 3,331      | 5,744      | _            | 34,643   |
| Operating income (loss)   | (9,743)        | (5,764          | )    | 1,594     | (3,801)    | (5,096)    | 3            | (22,807) |
| Interest expense, net   | 3,298          | 793             |      | 340       | 225        | 352        | _            | 5,008    |
| Other (income), net   | (20,512)       | (206            | )    | (98)      | _          | (1,508)    | _            | (22,324) |
| Income (loss) before income taxes   | \$<br>7,471    | \$ (6,351       | ) \$ | 1,352 \$  | (4,026) \$ | (3,940) \$ | 3 \$         | (5,491)  |

| Six months ended June 30, 2021  | Infrastructure   | Well Comp | letion     | Sand       | Drilling |          | All Other  | Eliminations | Total    |
|---|------------------|-----------|------------|------------|----------|----------|------------|--------------|----------|
| Revenue from external customers   | \$<br>48,619     | \$ 4      | 40,238 \$  | 15,592 \$  | 2        | ,049 \$  | 7,746 \$   | <b>- \$</b>  | 114,244  |
| Intersegment revenues   | _                |           | 90         | _          |          | 31       | 1,322      | (1,443)      | _        |
| Total revenue   | 48,619           | 4         | 40,328     | 15,592     | 2        | ,080     | 9,068      | (1,443)      | 114,244  |
| Cost of revenue, exclusive of depreciation, depletion, amortization and accretion | 48,439           | 2         | 25,399     | 13,262     | 3        | ,173     | 8,182      | _            | 98,455   |
| Intersegment cost of revenues   | 95               |           | 1,060      | _          |          | _        | 288        | (1,443)      | _        |
| Total cost of revenue   | 48,534           |           | 26,459     | 13,262     | 3        | ,173     | 8,470      | (1,443)      | 98,455   |
| Selling, general and administrative   | 9,359            |           | 12,505     | 3,040      |          | 817      | 2,163      | _            | 27,884   |
| Depreciation, depletion, amortization and accretion                               | 12,566           |           | 13,130     | 4,527      | 4        | ,243     | 6,945      | _            | 41,411   |
| Operating loss  | (21,840)         | (1        | 11,766)    | (5,237)    | (6       | ,153)    | (8,510)    | _            | (53,506) |
| Interest expense, net   | 1,333            |           | 473        | 183        |          | 121      | 284        | _            | 2,394    |
| Other (income) expense, net   | 11,548           |           | 440        | (847)      | (        | (135)    | (493)      | _            | 10,513   |
| Loss before income taxes  | \$<br>(34,721) 5 | 5 (1      | 12,679) \$ | (4,573) \$ | (6       | ,139) \$ | (8,301) \$ | <b>- \$</b>  | (66,413) |

|                          | Inf | frastructure | Well Completion | Sand       | Drilling  | All Other  | Eliminations | Total   |
|--------------------------|-----|--------------|-----------------|------------|-----------|------------|--------------|---------|
| As of June 30, 2022:     |     |              |                 |            |           |            |              |         |
| Total assets             | \$  | 433,641 \$   | 57,172 \$       | 145,974 \$ | 25,034 \$ | 116,421 \$ | (75,112) \$  | 703,130 |
| As of December 31, 2021: |     |              |                 |            |           |            |              |         |
| Total assets             | \$  | 427,626 \$   | 56,036 \$       | 156,519 \$ | 27,457 \$ | 129,202 \$ | (75,948) \$  | 720,892 |

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the unaudited condensed consolidated financial statements and related notes thereto presented in this Quarterly Report and the consolidated financial statements and related notes thereto included in our Annual Report on Form 10-K. This discussion contains forward-looking statements reflecting our current expectations, estimates and assumptions concerning events and financial trends that may affect our future operating results or financial position. Actual results and the timing of events may differ materially from those contained in these forward-looking statements due to a number of factors, including those discussed in Item 1A. "Risk Factors" in our Form 10-K for the year ended December 31, 2021, our Quarterly Report on Form 10-Q for the quarterly period ended March 31,2022 and the section entitled "Forward-Looking Statements" appearing elsewhere in this Quarterly Report.

#### Overview

We are an integrated, growth-oriented energy services company focused on the construction and repair of the electric grid for private utilities, public investor-owned utilities and co-operative utilities through our infrastructure services businesses. We also provide products and services to enable the exploration and development of North American onshore unconventional oil and natural gas reserves. Our primary business objective is to grow our operations and create value for stockholders through organic growth opportunities and accretive acquisitions. Our suite of services includes infrastructure services, well completion services, natural sand proppant services, drilling services and other services. Our infrastructure services division provides engineering, design, construction, upgrade, maintenance and repair services to the electrical infrastructure industry. Our well completion services division provides hydraulic fracturing, sand hauling and water transfer services. Our natural sand proppant services division mines, processes and sells natural sand proppant used for hydraulic fracturing. Our drilling services division currently provides rental equipment, such as mud motors and operational tools, for both vertical and horizontal drilling. In addition to these service divisions, we also provide aviation services, equipment rentals, remote accommodations and equipment manufacturing. We believe that the services we offer play a critical role in maintaining and improving electrical infrastructure as well as in increasing the ultimate recovery and present value of production streams from unconventional resources. Our complementary suite of services provides us with the opportunity to cross-sell our services and expand our customer base and geographic positioning.

Our transformation towards an industrial based company is ongoing. We offer infrastructure engineering services focused on the transmission and distribution industry and also have equipment manufacturing operations and offer fiber optic services. Our equipment manufacturing operations provide us with the ability to repair much of our existing equipment in-house, as well as the option to manufacture certain new equipment we may need in the future. The equipment manufacturing operations have initially served the internal needs for our water transfer, equipment rental and infrastructure businesses, but we expect to expand into third party sales in the future. Our fiber optic services include the installation of both aerial and buried fiber. We are continuing to explore other opportunities to expand our business lines as we shift to a broader industrial focus.

#### Overview of Our Services and Industry Conditions

Infrastructure Services

Our infrastructure services business provides engineering, design, construction, upgrade, maintenance and repair services to the electrical infrastructure industry. We offer a broad range of services on electric transmission and distribution, or T&D, networks and substation facilities, which include engineering, design, construction, upgrade, maintenance and repair of high voltage transmission lines, substations and lower voltage overhead and underground distribution systems. Our commercial services include the installation, maintenance and repair of commercial wiring. We also provide storm repair and restoration services in response to storms and other disasters. We provide infrastructure services primarily in the northeast, southwest, midwest and western portions of the United States. We currently have agreements in place with private utilities, public IOUs and Co-Ops.

Although the COVID-19 pandemic and resulting economic conditions have not had a material impact on demand or pricing for our infrastructure services, revenues from our infrastructure services declined in 2021 as a result of certain management changes, which resulted in crew departures, as well as a decline in storm restoration activities. Revenue from our infrastructure services continue to improve quarter-over-quarter in the first and second quarters of 2022, as compared to the fourth quarter of 2021. Our infrastructure services business has also been adversely impacted by the outstanding amounts owed to us by the Puerto Rico Electric Power Authority, or PREPA, for services performed by our subsidiary, Cobra Acquisitions LLC, or Cobra, in Puerto Rico to restore PREPA's electrical grid damaged by Hurricane Maria. As of June 30, 2022, PREPA.

which is currently subject to bankruptcy proceedings, owed us approximately \$227 million for services performed excluding approximately \$131 million of interest charged on these delinquent balances as of March 31, 2022. See Note 2. Basis of Presentation and Significant Accounting Policies—Accounts Receivable of our unaudited condensed consolidated financial statements. We continue to vigorously pursue numerous avenues to collect our receivable from PREPA for work performed by Cobra. In the event PREPA (i) does not have or does not obtain the funds necessary to satisfy its obligations to Cobra under the contracts, (ii) obtains the necessary funds but refuses to pay the amounts owed to Cobra or (iii) otherwise does not pay amounts owed to Cobra for services performed, the receivable may not be collectible, which may adversely impact our liquidity, results of operations and financial condition. In addition, government contracts are subject to various uncertainties, restrictions and regulations, including oversight audits and compliance reviews by government agencies and representatives. In this regard, on September 10, 2019, the U.S. District Court for the District of Puerto Rico unsealed an indictment that charged the former president of Cobra with conspiracy, wire fraud, false statements and disaster fraud. Two other individuals were also charged in the indictment. The indictment is focused on the interactions between a former FEMA official and the former President of Cobra. Neither we nor any of our subsidiaries were charged in the indictment. On May 18, 2022, the former FEMA official and the former president of Cobra pled guilty to gratuities. The sentencing is scheduled for October 19, 2022. Given the uncertainty inherent in the criminal litigation, it is not possible at this time to determine the potential impacts that the plea agreements could have on us. PREPA has stated in Court filings that it may contend the alleged criminal activity affects Cobra's entitlement to payment under it contracts with PREPA. It is unclear what PREPA's position will be after the terms of the plea agreements become public. Subsequent to the indictment, Cobra received a civil investigative demand ("CID") from the United States Department of Justice ("DOJ"), which requests certain documents and answers to specific interrogatories relevant to an ongoing investigation it is conducting. The aforementioned DOJ investigation is in connection with the issues raised in the criminal matter. Cobra is cooperating with the DOJ and is not able to predict the outcome of this investigation or if it will have a material impact on Cobra's or our business, financial condition, results of operations or cash flows. With regard to the previously disclosed SEC investigation, on July 6, 2022, the SEC sent a letter saying that it had concluded its investigation as to the Company and that based on information the SEC has as of this date, it does not intend to recommend an enforcement action by the SEC against us. See Note 18. Commitments and Contingencies to our unaudited condensed consolidated financial statements included elsewhere in this report for additional information regarding these proceedings. Further, our contracts with PREPA have concluded and we have not obtained, and there can be no assurance that we will be able to obtain, one or more contracts with other customers to replace the level of services that we provided to PREPA.

During the third quarter of 2021, we made leadership changes in our infrastructure group and have focused on cutting costs, improving margins and enhancing accountability across the division. Our crew count increased from approximately 82 crews as of December 31, 2021 to approximately 92 crews as of June 30, 2022. Currently, we have more than 100 crews and we expect to add additional crews in the coming weeks in preparation for the seasonal storm restoration services anticipated in the third and fourth quarter. Funding for projects in the infrastructure space remains strong with added opportunities expected from the Infrastructure Investment and Jobs Act, which was signed into law on November 15, 2021. We anticipate the federal spending to begin fueling this sector later this year and into 2023. We continue to focus on operational execution and pursue opportunities within this sector as we strategically structure our service offerings for growth, intending to increase our infrastructure services activity and expand both our geographic footprint and depth of projects, especially in fiber maintenance and installation projects. In late 2021, we were awarded a fiber installation contract as well as an electric vehicle charging station engineering contract. Both of these projects are currently in process.

We work for multiple utilities primarily across the northeastern, southwestern, midwestern and western portions of the United States. We believe that we are well-positioned to compete for new projects due to the experience of our infrastructure management team, combined with our vertically integrated service offerings. We are seeking to leverage this experience and our service offerings to grow our customer base and increase our revenues in the continental United States over the coming years.

Well Completion and Drilling Services

In March and April 2020, concurrent with the COVID-19 pandemic and quarantine orders in the U.S. and worldwide, oil prices dropped sharply to below zero dollars per barrel for the first time in history due to factors including significantly reduced demand and a shortage of storage facilities. In 2021, U.S. oil production stabilized as commodity prices increased and demand for crude oil rebounded, many exploration and production companies set their operating budgets based on the prevailing prices for oil and natural gas at the time. We have seen improvements in the oilfield services industry and in both pricing and utilization of our well completion and drilling services in the first half of 2022 and we expect both pricing and utilization to continue to improve throughout 2022 and into 2023 as a result of an increase in budgets for publicly traded exploration and production companies and elevated activity levels, driven by improved energy demand and strong commodity

prices. The ongoing Russian/Ukrainian war and related humanitarian crisis in Ukraine, however, could have an adverse impact on the global energy markets and volatility of commodity prices.

In response to market conditions, we have temporarily shut down our cementing and acidizing operations and flowback operations beginning in July 2019, our contract drilling operations beginning in December 2019, our rig hauling operations beginning in April 2020, our coil tubing, pressure control and full service transportation operations beginning in July 2020 and our crude oil hauling operations beginning in July 2021. We continue to monitor the market to determine if and when we can recommence these services. As of July 26, 2022, we were operating four of our six pressure pumping fleets. We expect to add one additional pressure pumping fleet into operation during the fourth quarter of 2022. Looking to 2023, we plan to activate our sixth fleet in the first quarter of 2023, and subject to liquidity requirements, we have plans to acquire or build a new Tier 4, dual-fuel fleet and expect to have a total of seven fleets operating by year-end 2023.

We continue to closely monitor our cost structure in response to market conditions and intend to pursue additional cost savings where possible. Further, a significant portion of our revenue from our pressure pumping business had historically been derived from Gulfport. On December 28, 2019, Gulfport filed a lawsuit alleging our breach of our pressure pumping contract with Gulfport and seeking to terminate the contract and recover damages for alleged overpayments, audit costs and legal fees. Gulfport did not make the payments owed to us under this contract for any periods subsequent to its alleged December 28, 2019 termination date. Further, on November 13, 2020, Gulfport filed petitions for voluntary relief under chapter 11 of the Bankruptcy Code. On September 21, 2021, we reached a settlement with Gulfport under which all litigation relating to the Stingray Pressure Pumping contract was terminated, Stingray Pressure Pumping released all claims against Gulfport and its subsidiaries with respect to Gulfport's bankruptcy proceedings and each of the parties released all claims they had against the others with respect to the litigation matters discussed above. We have not been able to obtain long-term contracts with other customers to replace our contract with Gulfport. See Note 18. Commitments and Contingencies to our unaudited condensed consolidated financial statements included elsewhere in this report for additional information.

#### Natural Sand Proppant Services

In our natural sand proppant services business, we have experienced a significant decline in demand of our sand proppant in the second half of 2019 and throughout 2020 as a result of completion activity falling due to lower oil demand and pricing, increased capital discipline by our customers, budget exhaustion and the COVID-19 pandemic. Activity rebounded modestly in 2021 and continued to increase during the first half of 2022, as we saw an increase in the volume of sand sold. The increase in activity in the first half of 2022 resulted in an increase in pricing for our sand and we expect that prices will continue to improve throughout the remainder of 2022 and into 2023.

Further, as a result of adverse market conditions, production at our Muskie sand facility in Pierce County, Wisconsin has been temporarily idled since September 2018. Our contracted capacity has provided a baseline of business, which has kept our Taylor and Piranha plants operating and our costs low.

A portion of our revenue from our natural sand proppant business historically had been derived from Gulfport pursuant to a long-term contract. Gulfport did not make the payments owed to us under this contract for any periods subsequent to May 2020. In September 2020, we filed a lawsuit seeking to recover delinquent payments owed to us under this contract. On November 13, 2020, Gulfport filed petitions for voluntary relief under chapter 11 of the Bankruptcy Code. On September 21, 2021, the Company and Gulfport reached a settlement under which all litigation relating to the Muskie contract was terminated and a portion of Muskie's contract claim against Gulfport was allowed under Gulfport's plan of reorganization. See Note 18. Commitments and Contingencies to our unaudited condensed consolidated financial statements included elsewhere in this report for additional information.

As the oilfield services and natural sand proppant industries continue to rebound from the significant economic impacts of 2020 and 2021, we expect more momentum in terms of activity, pricing, scheduling and new bidding inquiries in the second half of 2022 and into 2023. We believe our diverse portfolio of services and ability to adapt quickly to changing environments positions us well in these segments.

## Our Response to COVID-19 and Related Market Conditions

We have taken, and continue to take, responsible steps to protect the health and safety of our employees during the COVID-19 pandemic. We are also continuing to monitor the industry and market conditions resulting from the COVID-19 pandemic and have taken mitigating steps in an effort to preserve liquidity, reduce costs and lower capital expenditures. These

actions have included reducing headcount, adjusting pay and limiting spending. We will continue to take further actions that we deem to be in the best interest of the Company and our stockholders if the adverse conditions recur. Given the dynamic nature of these events, we are unable to predict the ultimate impact of the COVID-19 pandemic, the volatility in commodity markets, any changes in the near-term or long-term outlook for our industries or overall macroeconomic conditions on our business, financial condition, results of operations, cash flows and stock price or the pace or extent of any subsequent recovery.

We continue to mitigate the myriad of external challenges in today's economic environment as we remain disciplined with our spending to continue to improve Mammoth's cost structure and focus on enhancing value for our stockholders.

#### Second Quarter 2022 Financial Overview

- Net income for the second quarter of 2022 was \$1.7 million, or \$0.04 per diluted share, as compared to net loss of \$34.8 million, or \$0.75 loss per diluted share, for the second quarter of 2021.
- Adjusted EBITDA (as defined and reconciled below) increased to \$23.0 million for the second quarter of 2022, as compared to (\$3.3) million for the second quarter of 2021 and \$9.3 million for the first quarter of 2022. See "Non-GAAP Financial Measures" below for a reconciliation of net income to Adjusted EBITDA.
- Revenue for the second quarter of 2022 increased \$42.3 million, or 89%, to \$89.7 million from \$47.4 million for the second quarter of 2021. The increase in total revenue is due to an increase in revenue across all of our operating divisions during the second quarter of 2022, driven primarily by increased utilization and, for the well completions and natural sand proppant divisions, by increased pricing.

#### **Results of Operations**

#### Three Months Ended June 30, 2022 Compared to Three Months Ended June 30, 2021

|   |      | <b>Three Months Ended</b> |         |               |  |
|---|------|---------------------------|---------|---------------|--|
|   | June | 2 30, 2022                |         | June 30, 2021 |  |
|   |      | (in tho                   | usands) |               |  |
| Revenue:  |      |                           |         |               |  |
| Infrastructure services   | \$   | 25,587                    | \$      | 18,420        |  |
| Well completion services  |      | 43,817                    |         | 17,373        |  |
| Natural sand proppant services  |      | 15,459                    |         | 6,886         |  |
| Drilling services   |      | 1,971                     |         | 1,147         |  |
| Other services  |      | 5,030                     |         | 4,349         |  |
| Eliminations  |      | (2,186)                   |         | (735)         |  |
| Total revenue   |      | 89,678                    |         | 47,440        |  |
| Cost of revenue:  |      |                           |         |               |  |
| Infrastructure services (exclusive of depreciation and amortization of \$4,206 and \$5,887, respectively, for the three months ended June 30, 2022 and 2021)                |      | 21,823                    |         | 21,112        |  |
| Well completion services (exclusive of depreciation and amortization of \$6,739 and 6,444, respectively, for the three months ended June 30, 2022 and 2021)                 |      | 33,471                    |         | 17,062        |  |
| Natural sand proppant services (exclusive of depreciation, depletion and accretion of \$2,055 and \$2,384, respectively, for the three months ended June 30, 2022 and 2021) |      | 9,707                     |         | 7,400         |  |
| Drilling services (exclusive of depreciation and amortization of \$1,650 and \$2,077, respectively, for the three months ended June 30, 2022 and 2021)                      |      | 2,194                     |         | 1,568         |  |
| Other services (exclusive of depreciation and amortization of \$2,807 and \$3,453, respectively, for the three months ended June 30, 2022 and 2021)                         |      | 3,854                     |         | 3,968         |  |
| Eliminations  |      | (2,263)                   |         | (735)         |  |
| Total cost of revenue   |      | 68,786                    |         | 50,375        |  |
| Selling, general and administrative expenses  |      | 8,206                     |         | 9,860         |  |
| Depreciation, depletion, amortization and accretion   |      | 17,476                    |         | 20,265        |  |
| Operating loss  |      | (4,790)                   |         | (33,060)      |  |
| Interest expense, net   |      | (2,659)                   |         | (1,169)       |  |
| Other income (expense), net   |      | 13,087                    |         | (17,121)      |  |
| Income (loss) before income taxes   |      | 5,638                     |         | (51,350)      |  |
| Provision (benefit) for income taxes  |      | 3,935                     |         | (16,560)      |  |
| Net income (loss)   | \$   | 1,703                     | \$      | (34,790)      |  |

**Revenue.** Revenue for the three months ended June 30, 2022 increased \$42.3 million, or 89%, to \$89.7 million from \$47.4 million for the three months ended June 30, 2021. The increase in total revenue is attributable to an increase in revenue across all operating divisions during the three months ended June 30, 2022 primarily due to increased utilization and, for the well completions and natural sand proppant divisions, increased pricing. Revenue derived from related parties was \$0.4 million for the three months ended June 30, 2022 and a nominal amount for the three months ended June 30, 2021. Revenue by operating division was as follows:

Infrastructure Services. Infrastructure services division revenue increased \$7.2 million, or 39%, to \$25.6 million for the three months ended June 30, 2022 from \$18.4 million for the three months ended June 30, 2021 primarily due to an increase in storm activity during the three months ended June 30, 2022 compared to the three months ended June 30, 2021, resulting in a \$2.9 million increase in storm restoration revenue and a \$2.7 million increase in overhead distribution revenue.

Well Completion Services. Well completion services division revenue increased \$26.4 million, or 152%, to \$43.8 million for the three months ended June 30, 2022 from \$17.4 million for the three months ended June 30, 2021. The increase in our well completion services revenue was primarily driven by a 230% increase in the number of stages completed from 520 for the three months ended June 30, 2021 to 1,716 for the three months ended June 30, 2022 as well as an increase in both pricing as well as sand and chemical materials revenue. An average of 3.5 of our fleets were active for the three months ended June 30, 2022 as compared to an average of 0.9 fleets for the three months ended June 30, 2021.

Natural Sand Proppant Services. Natural sand proppant services division revenue increased \$8.6 million, or 125%, to \$15.5 million for the three months ended June 30, 2022, from \$6.9 million for the three months ended June 30, 2021. Inter-segment revenue, consisting of revenue derived from our pressure pumping segment, was \$1.6 million, or 10% of total sand revenue, for the three months ended June 30, 2022. The natural sand proppant services division did not have inter-segment revenues for the three months ended June 30, 2021.

The increase in our natural sand proppant services revenue was primarily attributable to a 70% increase in the average price per ton of sand sold from \$15.80 per ton during the three months ended June 30, 2021 to \$26.86 per ton during the three months ended June 30, 2022, and a 37% increase in tons of sand sold from 255,419 tons for the three months ended June 30, 2021 to 349,877 tons for the three months ended June 30, 2022. Additionally, shortfall revenue increased \$1.6 million during the three months ended June 30, 2022.

*Drilling Services*. Drilling services division revenue increased \$0.9 million, or 72%, to \$2.0 million for the three months ended June 30, 2022 as compared to \$1.1 million for the three months ended June 30, 2021. The increase is primarily due to increased utilization for our directional drilling business from 20% for the three months ended June 30, 2021 to 35% for the three months ended June 30, 2022.

Other Services. Other services revenue, consisting of revenue derived from our aviation, equipment rental, crude oil hauling, remote accommodation and equipment manufacturing businesses, increased approximately \$0.7 million, or 16%, to \$5.0 million for the three months ended June 30, 2022, from \$4.3 million for the three months ended June 30, 2021. Inter-segment revenue, consisting primarily of revenue derived from our well completion segment, was \$0.3 million and \$0.7 million for the three months ended June 30, 2022 and 2021, respectively.

An average of 244 pieces of equipment was rented to customers during the three months ended June 30, 2022, arincrease of 157% from an average of 95 pieces of equipment rented to customers during the three months ended June 30, 2021, resulting in an increase to revenue of \$0.7 million. Additionally, revenue from our accommodations business increased \$0.6 million primarily due to an increase in rooms rented during the three months ended June 30, 2022 compared to the three months ended June 30, 2021. Due to market conditions, we have temporarily shut down our crude oil hauling business beginning in July 2021, resulting in a decline in revenue of approximately \$0.5 million.

Cost of Revenue (exclusive of depreciation, depletion, amortization and accretion expense). Cost of revenue, exclusive of depreciation, depletion, amortization and accretion expense, increased \$18.4 million from \$50.4 million, or 106% of total revenue, for the three months ended June 30, 2021 to \$68.8 million, or 77% of total revenue, for the three months ended June 30, 2022. The increase is primarily due to an increase in activity across all operating divisions. Cost of revenue by operating division was as follows:

Infrastructure Services. Infrastructure services division cost of revenue, exclusive of depreciation and amortization expense, increased \$0.7 million, or 3%, to \$21.8 million for the three months ended June 30, 2022 from \$21.1 million for the three months ended June 30, 2021, primarily due to an increase in activity. As a percentage of revenue, cost of revenue, exclusive of depreciation and amortization expense of \$4.2 million and \$5.9 million for the three months ended June 30, 2022 and 2021, respectively, was 85% and 115% for the three months ended June 30, 2022 and 2021, respectively. The decline as a percentage of revenue is primarily due to declines in labor related costs and equipment rental costs as a percentage of revenue.

Well Completion Services. Well completion services division cost of revenue, exclusive of depreciation and amortization expense, increased \$16.4 million, or 96%, to \$33.5 million for the three months ended June 30, 2022 from \$17.1 million for the three months ended June 30, 2021, primarily due to an increase in both the cost of consumables and activity. As a percentage of revenue, our well completion services division cost of revenue, exclusive of depreciation and amortization expense of \$6.7 million and \$6.4 million for the three months ended June 30, 2022

and 2021, respectively, was 76% and 98% for the three months ended June 30, 2022 and 2021, respectively. The decrease as a percentage of revenue is primarily due to an increase in utilization

Natural Sand Proppant Services. Natural sand proppant services division cost of revenue, exclusive of depreciation, depletion and accretion expense, increased \$2.3 million, or 31%, to \$9.7 million for the three months ended June 30, 2022 from \$7.4 million for the three months ended June 30, 2021. As a percentage of revenue, cost of revenue, exclusive of depreciation, depletion and accretion expense of \$2.1 million and \$2.4 million for the three months ended June 30, 2022 and 2021, respectively, was 63% and 107% for the three months ended June 30, 2022 and 2021, respectively. The decrease as a percentage of revenue is primarily due to a 70% increase in price per ton of sand sold.

*Drilling Services*. Drilling services division cost of revenue, exclusive of depreciation and amortization expense, increased \$0.6 million, or 40%, to \$2.2 million for the three months ended June 30, 2021. As a percentage of revenue, our drilling services division cost of revenue, exclusive of depreciation and amortization expense of \$1.7 million and \$2.1 million for the three months ended June 30, 2022 and 2021, respectively, was 111% and 137% for the three months ended June 30, 2022 and 2021, respectively. The decline is primarily due to an increase in utilization.

Other Services. Other services division cost of revenue, exclusive of depreciation and amortization expense, decreased \$0.1 million, or 3%, to \$3.9 million for the three months ended June 30, 2021. As a percentage of revenue, cost of revenue, exclusive of depreciation and amortization expense of \$2.8 million and \$3.5 million for the three months ended June 30, 2022 and 2021, respectively, was 77% and 91% for the three months ended June 30, 2022 and 2021, respectively. The decrease is primarily due to a decline in labor costs as a percentage of revenue and an increase in utilization.

Selling, General and Administrative Expenses. Selling, general and administrative, or SG&A, expenses represent the costs associated with managing and supporting our operations. The table below presents a breakdown of SG&A expenses for the periods indicated (in thousands):

|                                      | Three Months Ended |       |    |               |  |  |  |
|--------------------------------------|--------------------|-------|----|---------------|--|--|--|
|                                      | June 30, 2022      |       |    | June 30, 2021 |  |  |  |
| Cash expenses:                       |                    |       |    |               |  |  |  |
| Compensation and benefits            | \$                 | 3,137 | \$ | 3,333         |  |  |  |
| Professional services <sup>(a)</sup> |                    | 2,724 |    | 3,683         |  |  |  |
| Other <sup>(b)</sup>                 |                    | 2,162 |    | 2,464         |  |  |  |
| Total cash SG&A expense              |                    | 8,023 |    | 9,480         |  |  |  |
| Non-cash expenses:                   |                    |       |    |               |  |  |  |
| Bad debt provision                   |                    | (16)  |    | 76            |  |  |  |
| Stock based compensation             |                    | 199   |    | 304           |  |  |  |
| Total non-cash SG&A expense          |                    | 183   |    | 380           |  |  |  |
| Total SG&A expense                   | \$                 | 8,206 | \$ | 9,860         |  |  |  |

- a. Certain legal expenses totaling \$2.1 million were reclassified to Other, net for the three months ended June 30, 2021.
- b. Includes travel-related costs, IT expenses, rent, utilities and other general and administrative-related costs.

**Depreciation, Depletion, Amortization and Accretion.** Depreciation, depletion, amortization and accretion decreased \$2.8 million, or 14%, to \$17.5 million for the three months ended June 30, 2022 from \$20.3 million for the three months ended June 30, 2021. The decrease is primarily attributable to a decline in property and equipment depreciation expense as a result of lower capital expenditures and existing assets being fully depreciated.

*Operating Loss.* We reported an operating loss of \$4.8 million for the three months ended June 30, 2022 compared to an operating loss of \$33.1 million for the three months ended June 30, 2021. The decrease in operating loss is primarily due to an increase in activity and utilization across all operating divisions.

Interest Expense, Net. Interest expense, net increased \$1.5 million, or 127%, to \$2.7 million for the three months ended June 30, 2022 from \$1.2 million for the three months ended June 30, 2021. The increase is primarily due to an increase in the interest rate and average borrowings outstanding under our revolving credit facility.

Other Income (Expense), Net. Other income increased \$30.2 million during the three months ended June 30, 2022 compared to the three months ended June 30, 2021. During the three months ended June 30, 2021 we recognized expense of \$25.0 million related to an agreement to settle a legal matter and corresponding legal fees totaling \$2.1 million.

Income Taxes. We recorded income tax expense of \$3.9 million on pre-tax income of \$5.6 million for the three months ended June 30, 2022 compared to an income tax benefit of \$16.6 million on pre-tax losses of \$51.4 million for the three months ended June 30, 2021. Our effective tax rates were 70% and 32% for the three months ended June 30, 2022 and 2021, respectively. The effective tax rates for the three months ended June 30, 2022 and 2021 differed from the statutory rate of 21% primarily due to the mix of earnings between the United States and Puerto Rico as well as changes in the valuation allowance.

|   | Six Months Ended |               |  |  |  |  |  |
|---|------------------|---------------|--|--|--|--|--|
|   | June 30, 2022    | June 30, 2021 |  |  |  |  |  |
|   | (in tho          | usands)       |  |  |  |  |  |
| Revenue:  |                  |               |  |  |  |  |  |
| Infrastructure services   | \$ 48,596        | \$ 48,619     |  |  |  |  |  |
| Well completion services  | 67,691           | 40,328        |  |  |  |  |  |
| Natural sand proppant services  | 24,639           | 15,592        |  |  |  |  |  |
| Drilling services   | 4,826            | 2,080         |  |  |  |  |  |
| Other services  | 9,761            | 9,068         |  |  |  |  |  |
| Eliminations  | (3,537)          | (1,443)       |  |  |  |  |  |
| Total revenue   | 151,976          | 114,244       |  |  |  |  |  |
|   |                  |               |  |  |  |  |  |
| Cost of revenue:  |                  |               |  |  |  |  |  |
| Infrastructure services (exclusive of depreciation and amortization of \$8,512 and \$12,544, respectively, for the six months ended June 30, 2022 and 2021)               | 40,726           | 48,534        |  |  |  |  |  |
| Well completion services (exclusive of depreciation and amortization of \$13,176 and \$13,123, respectively, for the six months ended June 30, 2022 and 2021)             | 56,341           | 26,459        |  |  |  |  |  |
| Natural sand proppant services (exclusive of depreciation, depletion and accretion of \$3,847 and \$4,521, respectively, for the six months ended June 30, 2022 and 2021) | 17,495           | 13,262        |  |  |  |  |  |
| Drilling services (exclusive of depreciation of \$3,330 and \$4,242, respectively, for the six months ended June 30, 2022 and 2021)                                       | 4,727            | 3,173         |  |  |  |  |  |
| Other services (exclusive of depreciation and amortization of \$5,740 and \$6,941, respectively, for the six months ended June 30, 2022 and 2021)                         | 7,517            | 8,470         |  |  |  |  |  |
| Eliminations  | (3,540)          | (1,443)       |  |  |  |  |  |
| Total cost of revenue   | 123,266          | 98,455        |  |  |  |  |  |
| Selling, general and administrative expenses  | 16,874           | 27,884        |  |  |  |  |  |
| Depreciation, depletion, amortization and accretion   | 34,643           | 41,411        |  |  |  |  |  |
| Operating loss  | (22,807)         | (53,506)      |  |  |  |  |  |
| Interest expense, net   | (5,008)          | (2,394)       |  |  |  |  |  |
| Other income (expense), net   | 22,324           | (10,513)      |  |  |  |  |  |
| Loss before income taxes  | (5,491)          | (66,413)      |  |  |  |  |  |
| Benefit for income taxes  | 7,623            | (19,183)      |  |  |  |  |  |
| Net loss  | \$ (13,114)      | \$ (47,230)   |  |  |  |  |  |

Six Months Ended

Revenue. Revenue for the six months ended June 30, 2022 increased \$37.8 million, or 33%, to \$152.0 million from \$114.2 million for the six months ended June 30, 2021. The increase in total revenue is primarily attributable to increases in well completion services and natural sand proppant services revenues. Revenue derived from related parties was \$0.7 million, or 0.4% of our total revenue, for the six months ended June 30, 2022 and \$17.2 million, or 15% of our total revenue, for the six months ended June 30, 2021. Substantially all of our related party revenue was derived from Gulfport under pressure pumping and sand contracts. For additional information regarding the status of these contracts and the pending litigation related to the pressure pumping contract, see "Industry Overview – Oil and Natural Gas Industry," "Industry Overview – Natural Sand Proppant Industry" and Note 18. Commitments and Contingencies to our unaudited condensed consolidated financial statements included elsewhere in this report. Revenue by operating division was as follows:

*Infrastructure Services.* Infrastructure services division revenue remained flat at \$48.6 million for the six months ended June 30, 2022 and the six months ended June 30, 2021. There was less storm activity during the six months ended June 30, 2022 compared to the six months ended June 30, 2021, resulting in a \$6.7 million decrease in storm restoration revenue. This was offset by increases in overhead distribution and engineering services revenue.

Well Completion Services. Well completion services division revenue increased \$27.4 million, or 68%, to \$67.7 million for the six months ended June 30, 2022 from \$40.3 million for the six months ended June 30, 2021. We did not recognize any revenue derived from related parties for the six months ended June 30, 2022 compared to \$14.8 million, or 37% of total well completion revenue, for the six months ended June 30, 2021. All of our well completion related party revenue was derived from Gulfport under a pressure pumping contract. On November 13, 2020, Gulfport filed petitions for voluntary relief under chapter 11 of the Bankruptcy Code. During the six months ended June 30, 2021, we recognized revenue totaling \$15 million related to the modification of our pressure pumping contract with Gulfport. For additional information regarding the status of this contract and the pending litigation related to this contract, see "Industry Overview — Oil and Natural Gas Industry" above and notes 2 and 3 to our unaudited condensed consolidated financial statements included elsewhere in this report. Inter-segment revenues, consisting primarily of revenue derived from our sand segment, was \$0.5 million and a nominal amount for the six months ended June 30, 2022 and 2021, respectively.

The increase in our well completion services revenue was primarily driven by an increase in pressure pumping services utilization and pricing. The number of stages completed increased 150% to 2,415 for the six months ended June 30, 2022 from 965 for the six months ended June 30, 2021. An average of 2.5 of our six fleets were active for the six months ended June 30, 2022 as compared to an average of 0.9 fleets for the six months ended June 30, 2021.

Natural Sand Proppant Services. Natural sand proppant services division revenue increased \$9.0 million, or 58%, to \$24.6 million for the six months ended June 30, 2022, from \$15.6 million for the six months ended June 30, 2021. We did not recognize any related party revenue for the six months ended June 30, 2022. Revenue derived from related parties was \$2.1 million, or 13% of total sand revenue, for the six months ended June 30, 2021. All of our related party revenue was derived from Gulfport under a sand supply contract. On November 13, 2020, Gulfport filed petitions for voluntary relief under chapter 11 of the Bankruptey Code. During the three months ended March 31, 2021, we recognized revenue totaling \$2 million related to the modification of our sand supply contract with Gulfport. For additional information regarding the status of this contract and the pending litigation related to this contract, see "Industry Overview — Natural Sand Proppant Industry" above and notes 2 and 3 to our unaudited condensed consolidated financial statements included elsewhere in this report. Inter-segment revenue, consisting primarily of revenue derived from our pressure pumping segment, was \$2.4 million, or 10% of total sand revenue, for the six months ended June 30, 2022. The natural sand proppant services division did not have inter-segment revenues for the six months ended June 30, 2021.

The increase in our natural sand proppant services revenue was primarily due to a 111% increase in tons of sand sold from approximately 321,722 tons for the six months ended June 30, 2021 to approximately 678,468 tons for the six months ended June 30, 2022 and a 50% increase in the average sales price per ton of sand sold from \$16.21 per ton during the six months ended June 30, 2021 to \$24.24 per ton during the six months ended June 30, 2022. This increase was partially offset by an \$3.3 million decline in shortfall revenue for the six months ended June 30, 2022.

*Drilling Services*. Drilling services division revenue increased \$2.7 million, or 132%, to \$4.8 million for the six months ended June 30, 2022 from \$2.1 million for the six months ended June 30, 2021. The increase in our drilling services revenue was primarily attributable to increased utilization and pricing for our directional drilling business from 21% during the six months ended June 30, 2021 to 42% six months ended June 30, 2022.

Other Services. Other services revenue, consisting of revenue derived from our aviation, equipment rental, crude oil hauling, remote accommodation and equipment manufacturing businesses, increased \$0.7 million, or 8%, to \$9.8 million for the six months ended June 30, 2022 from \$9.1 million for the six months ended June 30, 2021. Inter-segment revenue, consisting primarily of revenue derived from our infrastructure and well completion segments, totaled \$0.6 million and \$1.3 million for the six months ended June 30, 2022 and 2021, respectively.

The increase in our other services revenue was primarily due to an increase in utilization for our equipment rental business. An average of 233 pieces of equipment was rented to customers during the six months ended June 30, 2022, an increase of 145% from an average of 95 pieces of equipment rented to customers during the six months ended June 30, 2021. Additionally, utilization for remote accommodations business increased. Due to market conditions, we have temporarily shut down our crude oil hauling business beginning in July 2021, resulting in a decline in revenue of approximately \$1.2 million.

Cost of Revenue (exclusive of depreciation, depletion, amortization and accretion expense). Cost of revenue, exclusive of depreciation, depletion, amortization and accretion expense, increased \$24.8 million from \$98.5 million, or 86% of

total revenue, for the six months ended June 30, 2021 to \$123.3 million, or 81% of total revenue, for the six months ended June 30, 2022. The increase is primarily due to an increase in cost of revenue for the well completion services division. Cost of revenue by operating division was as follows:

Infrastructure Services. Infrastructure services division cost of revenue, exclusive of depreciation and amortization expense, decreased \$7.8 million, or 16%, to \$40.7 million for the six months ended June 30, 2022 from \$48.5 million for the six months ended June 30, 2021. As a percentage of revenue, cost of revenue, exclusive of depreciation and amortization expense of \$8.5 million and \$12.6 million, respectively, for the six months ended June 30, 2022 and 2021 was 84% and 100% for the six months ended June 30, 2022 and 2021, respectively. The decrease as a percentage of revenue is primarily due to declines labor related costs and equipment rental costs as a percentage of revenue.

Well Completion Services. Well completion services division cost of revenue, exclusive of depreciation and amortization expense, increased \$29.8 million, or 113%, to \$56.3 million for the six months ended June 30, 2021 from \$26.5 million for the six months ended June 30, 2021, primarily due to an increase in cost of goods sold as a result of providing sand and chemicals with our service package to customers during the six months ended June 30, 2022. As a percentage of revenue, our well completion services division cost of revenue, exclusive of depreciation and amortization expense of \$13.2 million and \$13.1 million for the six months ended June 30, 2022 and 2021, respectively, was 83% and 66% for the six months ended June 30, 2022 and 2021, respectively. The increase as a percentage of revenue is primarily due to the recognition of more pressure pumping services standby revenue during the six months ended June 30, 2021, of which there was a lower percentage of costs recognized compared to the six months ended June 30, 2022. Additionally, during the six months ended June 30, 2022, we provided sand and chemicals with our service package to customers, resulting in higher cost of goods sold as a percentage of revenue for this period in comparison to the six months ended June 30, 2021.

Natural Sand Proppant Services. Natural sand proppant services division cost of revenue, exclusive of depreciation, depletion and accretion expense, increased \$4.2 million, or 32%, from \$13.3 million for the six months ended June 30, 2021 to \$17.5 million for the six months ended June 30, 2022. As a percentage of revenue, cost of revenue, exclusive of depreciation, depletion and accretion expense of \$3.9 million and \$4.5 million for the six months ended June 30, 2022 and 2021, respectively, was 71% and 85% for the six months ended June 30, 2022 and 2021, respectively. The decrease in cost as a percentage of revenue is primarily due to a 50% increase is average sales price.

Drilling Services. Drilling services division cost of revenue, exclusive of depreciation and amortization expense, increased \$1.5 million, or 49%, from \$3.2 million for the six months ended June 30, 2021 to \$4.7 million for the six months ended June 30, 2022, as a result of increased activity. As a percentage of revenue, our drilling services division cost of revenue, exclusive of depreciation and amortization expense of \$3.3 million and \$4.2 million, for the six months ended June 30, 2022 and 2021, respectively, was 96% and 152% for the six months ended June 30, 2022 and 2021, respectively. The decrease as a percentage of revenue is primarily due to increased utilization.

Other Services. Other services division cost of revenue, exclusive of depreciation and amortization expense, decreased \$1.0 million, or 11%, from \$8.5 million for the six months ended June 30, 2021 to \$7.5 million for the six months ended June 30, 2022. As a percentage of revenue, cost of revenue, exclusive of depreciation and amortization expense of \$5.7 million and \$6.9 million for the six months ended June 30, 2022 and 2021, respectively, was 77% and 93% for the six months ended June 30, 2022 and 2021, respectively. The decrease as a percentage of revenue is primarily due to an increase in utilization.

Selling, General and Administrative Expenses. Selling, general and administrative expenses represent the costs associated with managing and supporting our operations. The table below presents a breakdown of SG&A expenses for the

periods indicated (in thousands):

|                                      |    | Six Mon     | ths En | ded           |
|--------------------------------------|----|-------------|--------|---------------|
|                                      | Ju | ne 30, 2022 |        | June 30, 2021 |
| Cash expenses:                       |    |             |        |               |
| Compensation and benefits            | \$ | 6,120       | \$     | 8,027         |
| Professional services <sup>(a)</sup> |    | 6,361       |        | 4,264         |
| Other <sup>(b)</sup>                 |    | 4,068       |        | 4,806         |
| Total cash SG&A expenses             |    | 16,549      |        | 17,097        |
| Non-cash expenses:                   |    |             |        |               |
| Bad debt provision(c)                |    | (115)       |        | 10,201        |
| Stock based compensation             |    | 440         |        | 586           |
| Total non-cash SG&A expenses         |    | 325         |        | 10,787        |
| Total SG&A expenses                  | \$ | 16,874      | \$     | 27,884        |

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- a. Certain legal expenses totaling \$4.9 million were reclassified to Other, net for the six months ended June 30, 2021.
- b. Includes travel-related costs, IT expenses, rent, utilities and other general and administrative-related costs.
- c. The bad debt provision for the six months ended June 30, 2021 includes \$10.0 million related to the voluntary petitions for relief filed on November 13, 2020, by Gulfport and its subsidiaries.

**Depreciation, Depletion, Amortization and Accretion.** Depreciation, depletion, amortization and accretion decreased \$6.8 million to \$34.6 million for the six months ended June 30, 2022 from \$41.4 million for the six months ended June 30, 2021. The decrease is primarily attributable to a decline in property and equipment depreciation expense as a result of lower capital expenditures and existing assets being fully depreciated.

*Operating Loss.* We reported an operating loss of \$22.8 million for the six months ended June 30, 2022 compared to an operating loss of \$53.5 million for the six months ended June 30, 2021. The reduced operating loss was primarily due to a decline in costs as a percentage of revenue as well as increased activity in our well completion, drilling, and natural sand proppant services.

Interest Expense, Net. Interest expense, net increased \$2.6 million, or 109%, to \$5.0 million for the six months ended June 30, 2022 from \$2.4 million for the six months ended June 30, 2021 primarily due to an increase in the interest rate and average borrowings outstanding under our revolving credit facility.

Other Income (Expense), Net. We recognized other income, net of \$22.3 million during the six months ended June 30, 2022 compared to other expense, net of \$10.5 million for the six months ended June 30, 2021. During the six months ended June 30, 2021 we recognized expense of \$25.0 million related to an agreement to settle a legal matter and corresponding legal fees totaling \$4.9 million. We recognized interest on trade accounts receivable of \$20.0 million for the six months ended June 30, 2022 compared to \$17.2 million for six months ended June 30, 2021.

*Income Taxes*. We recorded income tax expense of \$7.6 million on pre-tax losses of \$5.5 million for the six months ended June 30, 2022 compared to an income tax benefit of \$19.2 million on pre-tax losses of \$66.4 million for the six months ended June 30, 2021. Our effective tax rate was (139%) for the six months ended June 30, 2022 compared to 29% for the six months ended June 30, 2021. The increase compared to the six months ended June 30, 2021 was due to the mix of earnings between the United States and Puerto Rico as well as changes in the valuation allowance.

## **Non-GAAP Financial Measures**

#### Adjusted EBITDA

Adjusted EBITDA is a supplemental non-GAAP financial measure that is used by management and external users of our financial statements, such as industry analysts, investors, lenders and rating agencies. We define Adjusted EBITDA as net income (loss) before depreciation, depletion, amortization and accretion, public offering costs, stock based compensation, interest expense, net, other income (expense), net (which is comprised of the gain or loss on disposal of long-lived assets, interest on trade accounts receivable and certain legal expenses) and provision (benefit) for income taxes, further adjusted to add back interest on trade accounts receivable. We exclude the items listed above from net loss in arriving at Adjusted EBITDA because these amounts can vary substantially from company to company within our industries depending upon accounting methods and book values of assets, capital structures and the method by which the assets were acquired. Adjusted EBITDA

should not be considered as an alternative to, or more meaningful than, net loss or cash flows from operating activities as determined in accordance with GAAP or as an indicator of our operating performance or liquidity. Certain items excluded from Adjusted EBITDA are significant components in understanding and assessing a company's financial performance, such as a company's cost of capital and tax structure, as well as the historic costs of depreciable assets, none of which are components of Adjusted EBITDA. Our computations of Adjusted EBITDA may not be comparable to other similarly titled measures of other companies. We believe that Adjusted EBITDA is a widely followed measure of operating performance and may also be used by investors to measure our ability to meet debt service requirements.

The following tables provide a reconciliation of Adjusted EBITDA to the GAAP financial measure of net income or (loss) for each of our operating segments for the specified periods (in thousands).

## Consolidated

|   | Three Mon    | nths I | Six Months Ended June 30, |    |          |    |          |
|---|--------------|--------|---------------------------|----|----------|----|----------|
|   | <br>Jun      | e 30,  |                           |    |          |    |          |
| Reconciliation of Adjusted EBITDA to net income (loss):     | <br>2022     |        | 2021                      |    | 2022     |    | 2021     |
| Net income (loss)   | \$<br>1,703  | \$     | (34,790)                  | \$ | (13,114) | \$ | (47,230) |
| Depreciation, depletion, amortization and accretion expense | 17,476       |        | 20,265                    |    | 34,643   |    | 41,411   |
| Public offering costs                                       | _            |        | 77                        |    | _        |    | 77       |
| Stock based compensation                                    | 200          |        | 354                       |    | 441      |    | 698      |
| Interest expense, net                                       | 2,659        |        | 1,169                     |    | 5,008    |    | 2,394    |
| Other (income) expense, net                                 | (13,087)     |        | 17,121                    |    | (22,324) |    | 10,513   |
| Provision (benefit) for income taxes                        | 3,935        |        | (16,560)                  |    | 7,623    |    | (19,183) |
| Interest on trade accounts receivable                       | 10,160       |        | 9,017                     |    | 20,022   |    | 17,175   |
| Adjusted EBITDA   | \$<br>23,046 | \$     | (3,347)                   | \$ | 32,299   | \$ | 5,855    |

#### **Infrastructure Services**

|   |          | Three Mo | nths I | Ended    | Six Months Ended |    |          |  |  |
|---|----------|----------|--------|----------|------------------|----|----------|--|--|
|   | June 30, |          |        |          | June 30,         |    |          |  |  |
| Reconciliation of Adjusted EBITDA to net income (loss): |          | 2022     |        | 2021     | 2022             |    | 2021     |  |  |
| Net income (loss)                                       | \$       | 572      | \$     | (24,073) | \$ 695           | \$ | (28,311) |  |  |
| Depreciation and amortization expense                   |          | 4,211    |        | 5,899    | 8,525            |    | 12,566   |  |  |
| Public offering costs                                   |          | _        |        | 45       | _                |    | 45       |  |  |
| Stock based compensation                                |          | 74       |        | 162      | 172              |    | 301      |  |  |
| Interest expense  |          | 1,755    |        | 664      | 3,298            |    | 1,333    |  |  |
| Other (income) expense, net                             |          | (10,925) |        | 18,035   | (20,512          | )  | 11,548   |  |  |
| Provision (benefit) for income taxes                    |          | 3,708    |        | (8,838)  | 6,776            | ,  | (6,409)  |  |  |
| Interest on trade accounts receivable                   |          | 10,160   |        | 9,017    | 20,022           |    | 17,689   |  |  |
| Adjusted EBITDA   | \$       | 9,555    | \$     | 911      | \$ 18,976        | \$ | 8,762    |  |  |

# **Well Completion Services**

|   | Three Months Ended |       |         |        |          | Six Months Ended |          |  |  |
|---|--------------------|-------|---------|--------|----------|------------------|----------|--|--|
|   | June 30,           |       |         |        | June 30, |                  |          |  |  |
| Reconciliation of Adjusted EBITDA to net income (loss): | 202                | 22    | 2021    |        | 2022     |                  | 2021     |  |  |
| Net income (loss)                                       | \$                 | 1,450 | \$ (8,2 | 48) \$ | (6,351)  | \$               | (12,678) |  |  |
| Depreciation and amortization expense                   |                    | 6,747 | 6,4     | 47     | 13,191   |                  | 13,130   |  |  |
| Public offering costs                                   |                    | _     |         | 12     | _        |                  | 12       |  |  |
| Stock based compensation                                |                    | 84    |         | 75     | 171      |                  | 158      |  |  |
| Interest expense  |                    | 422   | 2       | 19     | 793      |                  | 473      |  |  |
| Other (income) expense, net                             |                    | (157) |         | 1      | (206)    |                  | 440      |  |  |
| Interest on trade accounts receivable                   |                    | _     |         | _      | _        |                  | (513)    |  |  |
| Adjusted EBITDA   | \$                 | 8,546 | \$ (1,4 | 94) \$ | 7,598    | \$               | 1,022    |  |  |

# **Natural Sand Proppant Services**

|   | Three Months Ended |       |    |         |    | Six Months Ended |    |         |  |
|---|--------------------|-------|----|---------|----|------------------|----|---------|--|
|   | June 30,           |       |    |         |    | June 30,         |    |         |  |
| Reconciliation of Adjusted EBITDA to net income (loss):     |                    | 2022  |    | 2021    |    | 2022             |    | 2021    |  |
| Net income (loss)   | \$                 | 2,665 | \$ | (3,930) | \$ | 1,352            | \$ | (4,574) |  |
| Depreciation, depletion, amortization and accretion expense |                    | 2,058 |    | 2,387   |    | 3,852            |    | 4,527   |  |
| Public offering costs                                       |                    | _     |    | 12      |    | _                |    | 12      |  |
| Stock based compensation                                    |                    | 26    |    | 66      |    | 60               |    | 130     |  |
| Interest expense  |                    | 178   |    | 90      |    | 340              |    | 183     |  |
| Other income, net   |                    | (19)  |    | (53)    |    | (98)             |    | (847)   |  |
| Interest on trade accounts receivable                       |                    | _     |    | _       |    | _                |    | (1)     |  |
| Adjusted EBITDA   | \$                 | 4,908 | \$ | (1,428) | \$ | 5,506            | \$ | (570)   |  |

## **Drilling Services**

|  | Three Mor     | ths E | Six Months Ended June 30, |            |      |         |
|--|---------------|-------|---------------------------|------------|------|---------|
|  | <br>Jun       | e 30, |                           |            |      |         |
| Reconciliation of Adjusted EBITDA to net loss: | <br>2022      |       | 2021                      | 2022       | 2021 |         |
| Net loss                                       | \$<br>(2,272) | \$    | (2,825)                   | \$ (4,026) | \$   | (6,140) |
| Depreciation expense                           | 1,651         |       | 2,078                     | 3,331      |      | 4,243   |
| Public offering costs                          | _             |       | 2                         | _          |      | 2       |
| Stock based compensation                       | 4             |       | 28                        | 9          |      | 65      |
| Interest expense                               | 121           |       | 58                        | 225        |      | 121     |
| Other income, net                              | _             |       | (126)                     | _          |      | (135)   |
| Adjusted EBITDA                                | \$<br>(496)   | \$    | (785)                     | \$ (461)   | \$   | (1,844) |

## Other Services(a)

|   | Three Months Ended June 30, |         |      | Six Months Ended |            |            |  |
|---|-----------------------------|---------|------|------------------|------------|------------|--|
|   |                             |         |      | June 30,         |            |            |  |
| Reconciliation of Adjusted EBITDA to net (loss) income: | 2022                        |         | 2021 |                  | 2022       | 2021       |  |
| Net (loss) income                                       | \$                          | (788)   | \$   | 4,286            | \$ (4,786) | \$ 4,473   |  |
| Depreciation, amortization and accretion expense        |                             | 2,809   |      | 3,454            | 5,744      | 6,945      |  |
| Public offering costs                                   |                             | _       |      | 6                | _          | 6          |  |
| Stock based compensation                                |                             | 12      |      | 23               | 29         | 44         |  |
| Interest expense, net                                   |                             | 183     |      | 138              | 352        | 284        |  |
| Other income, net                                       |                             | (1,986) |      | (736)            | (1,508)    | (493)      |  |
| Provision (benefit) for income taxes                    |                             | 226     |      | (7,722)          | 846        | (12,774)   |  |
| Adjusted EBITDA   | \$                          | 456     | \$   | (551)            | \$ 677     | \$ (1,515) |  |

a. Includes results for our aviation, equipment rentals, crude oil hauling, remote accommodations and equipment manufacturing and corporate related activities. Our corporate related activities do not generate revenue.

## **Liquidity and Capital Resources**

We require capital to fund ongoing operations including maintenance expenditures on our existing fleet of equipment, organic growth initiatives, investments and acquisitions, and the litigation settlement obligations described in Note 18 "Commitments and Contingencies" of the Notes to the Unaudited Condensed Consolidated Financial Statements and under "Capital Requirements and Sources of Liquidity" below. Our primary sources of liquidity have been cash on hand, borrowings under our revolving credit facility and cash flows from operations. Our primary uses of capital have been for investing in property and equipment used to provide our services and to acquire complementary businesses.

#### Liquidity

The following table summarizes our liquidity as of the dates indicated (in thousands):

|  | June 30,  | December 31, |
|--|-----------|--------------|
|  | 2022      | 2021         |
| Cash and cash equivalents                                    | \$ 12,72  | \$ 9,899     |
| Revolving credit facility availability                       | 114,74    | 118,948      |
| Less long-term debt  | (83,969   | (85,240)     |
| Less available borrowing capacity reserve                    | (10,000   | (10,000)     |
| Less letter of credit facilities (bonding program)           | _         | (1,000)      |
| Less letter of credit facilities (insurance programs)        | (3,389    | (3,890)      |
| Less letter of credit facilities (environmental remediation) | (3,694    | (3,694)      |
| Less letter of credit facilities (rail car commitments)      | (45:      | (455)        |
| Net working capital (less cash) <sup>(a)</sup>               | 304,04    | 280,651      |
| Total  | \$ 330,01 | \$ 305,219   |

a. Net working capital (less cash) is a non-GAAP measure and is calculated by subtracting total current liabilities of \$144.9 million and cash and cash equivalents of \$12.7 million from total current assets of \$461.7 million as of June 30, 2022. As of December 31, 2021, net working capital (less cash) is calculated by subtracting total current liabilities of \$150.2 million and cash and cash equivalents of \$9.9 million from total current assets of \$440.8 million. Amounts include receivables due from PREPA of \$357.8 million at June 30, 2022 and \$337.8 million at December 31, 2021 and corresponding liabilities of \$43.2 million at June 30, 2022 and \$42.3 million at December 31, 2021.

As of July 26, 2022, we had cash on hand of \$9.5 million and outstanding borrowings under our revolving credit facility of \$84.1 million, leaving an aggregate of \$8.2 million of available borrowing capacity under this facility, after giving effect to \$7.5 million of outstanding letters of credit and the requirement to maintain a \$10.0 million reserve out of the available borrowing capacity.

Continued prolonged volatility in the capital, financial and/or credit markets due to the COVID-19 pandemic, volatility in commodity prices and/or adverse macroeconomic conditions may further limit our access to, or increase our cost of, capital or make capital unavailable on terms acceptable to us or at all. In addition, if we are unable to comply with the financial covenants under our amended revolving credit facility, or obtain a waiver of forecasted or actual non-compliance with any such financial covenants from our lenders, and an event of default occurs and remains uncured, our lenders would not be required to lend any additional amounts to us, could elect to increase our interest rate by 200 basis points, could elect to declare all outstanding borrowings, together with accrued and unpaid interest and fees, to be due and payable, may have the ability to require us to apply all of our available cash to repay our outstanding borrowings and may foreclose on substantially all of our assets.

## Cash Flows

The following table sets forth our cash flows at the dates indicated (in thousands):

|   |    | Three Months Ended June 30, |    |         |    | Six Months Ended June 30, |    |          |  |
|---|----|-----------------------------|----|---------|----|---------------------------|----|----------|--|
|   |    |                             |    |         |    |                           |    |          |  |
|   |    | 2022                        |    | 2021    |    | 2022                      |    | 2021     |  |
| Net cash provided by (used in) operating activities | \$ | 1,744                       | \$ | (9,673) | \$ | (638)                     | \$ | 4,471    |  |
| Net cash provided by investing activities           |    | 3,623                       |    | 2,614   |    | 3,479                     |    | 2,923    |  |
| Net cash (used in) provided by financing activities |    | (680)                       |    | 3,810   |    | 57                        |    | (11,214) |  |
| Effect of foreign exchange rate on cash             |    | (76)                        |    | 11      |    | (68)                      |    | 36       |  |
| Net change in cash                                  | \$ | 4,611                       | \$ | (3,238) | \$ | 2,830                     | \$ | (3,784)  |  |

#### **Operating Activities**

Net cash used in operating activities was \$0.6 million for the six months ended June 30, 2022, compared to net cash provided by operating activities of \$4.5 million for the six months ended June 30, 2021. Net cash provided by operating activities was \$1.7 million for the three months ended June 30, 2022, compared to net cash used by operating activities of \$9.7 million for the three months ended June 30, 2021. The change in operating cash flows was primarily attributable to the timing of cash inflows for accounts receivable.

#### Investing Activities

Net cash provided by investing activities was \$3.5 million for the six months ended June 30, 2022, compared to net cash provided by investing activities of \$2.9 million for the six months ended June 30, 2021. Net cash provided by investing activities was \$3.6 million for the three months ended June 30, 2022, compared to \$2.6 million for the three months ended June 30, 2021. Cash provided by investing activities was primarily proceeds from the disposal of property and equipment, which was offset by purchases of property and equipment.

The following table summarizes our capital expenditures by operating division for the periods indicated (in thousands):

|  | Three Months Ended |       |    | Six Months Ended |          |       |      |       |
|--|--------------------|-------|----|------------------|----------|-------|------|-------|
|  | June 30,           |       |    |                  | June 30, |       |      |       |
|  | 2022 2021          |       |    | 20               | 2022     |       | 2021 |       |
| Infrastructure services <sup>(a)</sup> | \$                 | 200   | \$ | 105              | \$       | 598   | \$   | 293   |
| Well completion services(b)            |                    | 2,500 |    | 388              |          | 3,301 |      | 896   |
| Natural sand proppant services (c)     |                    | _     |    | 5                |          | _     |      | 413   |
| Drilling services <sup>(d)</sup>       |                    | 12    |    | 1                |          | 14    |      | 38    |
| Other <sup>(e)</sup>                   |                    | 161   |    | 63               |          | 221   |      | 165   |
| Eliminations                           |                    | (87)  |    | (96)             |          | (166) |      | (96)  |
| Total capital expenditures             | \$                 | 2,786 | \$ | 466              | \$       | 3,968 | \$   | 1,709 |

- a. Capital expenditures primarily for tooling and other equipment for the three and six months ended June 30, 2022 and 2021.
- b. Capital expenditures primarily for upgrades to our pressure pumping fleet to reduce greenhouse gas emissions for the three and six months ended June 30, 2022 and 2021.
- c. Capital expenditures primarily for maintenance for the three and six months ended June 30, 2021.
- d. Capital expenditures primarily for maintenance for the three and six months ended June 30, 2022 and 2021.
- e. Capital expenditures primarily for equipment for our rental business for the three and six months ended June 30, 2022 and 2021.

## Financing Activities

Net cash provided by financing activities was \$0.1 million for the six months ended June 30, 2022, compared to net cash used in financing activities of \$11.2 million for the six months ended June 30, 2021. Net cash provided by financing activities for the six months ended June 30, 2022 was primarily attributable to net proceeds received from sale leaseback transactions of \$4.6 million, partially offset by net payments on our revolving credit facility of \$1.2 million and principal payments on financing leases and equipment financing notes totaling \$3.3 million. Net cash used in financing activities for six months ended June 30, 2021 was primarily attributable to net payments under our revolving credit facility of \$18.2 million, partially offset by net proceeds received from sale leaseback transactions of \$9.5 million.

Net cash used in financing activities was \$0.7 million for the three months ended June 30, 2022, compared to net cash provided by financing activities of \$3.8 million for the three months ended June 30, 2022 was primarily attributable to net payments on our revolving credit facility of \$3.5 million, partially offset by net proceeds received from sale leaseback transactions of \$3.3 million. Net cash provided by financing activities for the three months ended June 30, 2021 was primarily attributable to net proceeds received from sale leaseback transaction of \$8.5 million, which was partially offset by net repayments under our revolving credit facility of \$4.2 million.

## Effect of Foreign Exchange Rate on Cash

The effect of foreign exchange rate on cash was (\$0.1) million and a nominal amount for the six months ended June 30, 2022 and 2021. The change was driven primarily by a favorable (unfavorable) shift in the weakness (strength) of the Canadian dollar relative to the U.S. dollar for the cash held in Canadian accounts.

#### Working Capital

Our working capital totaled \$316.8 million and \$290.5 million at June 30, 2022 and December 31, 2021, respectively, including receivables due from PREPA of \$357.8 million at June 30, 2022 and \$337.8 million at December 31, 2021 and corresponding liabilities of \$43.2 million at June 30, 2022 and \$42.3 million at December 31, 2021. Our cash balances were \$12.7 million and \$9.9 million at June 30, 2022 and December 31, 2021, respectively.

#### Our Revolving Credit Facility

On October 19, 2018, we and certain of our direct and indirect subsidiaries, as borrowers, entered into an amended and restated revolving credit facility, as subsequently amended, with the lenders party thereto and PNC Bank, National Association, as a lender and as administrative agent for the lenders. At June 30, 2022, we had outstanding borrowings under our revolving credit facility of \$82.9 million and \$14.3 million of available borrowing capacity under this facility, after giving effect to \$7.5 million of outstanding letters of credit and the requirement to maintain a \$10.0 million reserve out of the available borrowing capacity.

On February 28, 2022, we entered into a fourth amendment to the revolving credit facility (the "Fourth Amendment") to, among other things, (i) amend our financial covenants as outlined below, (ii) provide for a conditional increase of the applicable interest margin, (iii) permit certain sale-leaseback transactions, (iv) provide for a reduction in the maximum revolving advance amount in an amount equal to 50% of the PREPA claims proceeds, subject to a floor equal to the sum of eligible billed and unbilled accounts receivables, and (v) classifies the payments pursuant to our settlement agreement with MasTec Renewables Puerto Rico, LLC as restricted payments and requires \$20.0 million of availability both before and after making such payments.

The financial covenants under our revolving credit facility were amended as follows:

- · the leverage ratio was eliminated;
- the fixed charge coverage ratio was reduced to 0.85 to 1.0 for the six months ended June 30, 2022 and increases to 1.1 to 1.0 for the periods thereafter;
- a minimum adjusted EBITDA covenant of \$4.7 million, excluding interest on the accounts receivable from PREPA, for the five months ending May 31, 2022 was added; and
- the minimum excess availability covenant was reduced to \$7.5 million through March 31, 2022, after which the minimum excess availability covenant increased to \$10.0 million.

We were in compliance with the applicable financial covenants under our amended revolving credit facility in effect as of June 30, 2022. For additional information regarding our revolving credit facility, see Note 9. Debt to our unaudited condensed consolidated financial statements included elsewhere in this report.

As of July 26, 2022, our outstanding borrowings under our amended revolving credit facility were \$84.1 million, leaving an aggregate of \$8.2 million of available borrowing capacity, after giving effect to \$7.5 million of outstanding letters of credit and the requirement to maintain a \$10.0 million reserve out of the available borrowing capacity. If we fail to comply with the financial covenants contemplated by our amended revolving credit facility, or obtain a waiver of forecasted or actual non-compliance with any such financial covenants from our lenders, and an event of default occurs and remains uncured, it will have a material adverse effect on our business, financial condition, liquidity and results of operations. For additional information regarding our amended revolving credit facility and financial covenants thereunder, see Note 9. Debt to our unaudited condensed consolidated financial statements included elsewhere in this report.

#### Sale Leaseback Transactions

On December 30, 2020, we entered into an agreement with First National Capital, LLC, or FNC, whereby we agreed to sell certain assets from our infrastructure segment to FNC for aggregate proceeds of \$5.0 million. Concurrent with the sale of assets, we entered into a 36 month lease agreement whereby we lease back the assets at a monthly rental rate of \$0.1 million. On June 1, 2021, we entered into another agreement with FNC whereby we sold additional assets from our infrastructure segment to FNC for aggregate proceeds of \$9.5 million and entered into a 42-month lease agreement whereby we lease back the assets at a monthly rental rate of \$0.2 million. On June 1, 2022, we entered into another agreement with FNC whereby we sold additional assets from our infrastructure segment to FNC for aggregate proceeds of \$4.6 million and entered into a 42-month lease agreement whereby we lease back the assets at a monthly rental rate of \$0.1 million. Under the agreements, we have the option to purchase the assets at the end of the lease term. We recorded a liability for the proceeds received and will continue to depreciate the assets. We imputed an interest rate so that the carrying amount of the financial liabilities will be the expected repurchase price at the end of the initial lease terms.

#### Aviation Note

On November 6, 2020, Leopard and Cobra Aviation entered into a 39 month promissory note agreement with Bank7, or the Aviation Note, in an aggregate principal amount of \$4.6 million and received net proceeds of \$4.5 million. The Aviation Note bears interest at a rate based on the Wall Street Journal Prime Rate plus a margin of 1%. Principal and interest payments of \$0.1 million are due monthly beginning on March 1, 2021, with a final payment of \$0.2 million due on February 1, 2024. The Aviation Note is collateralized by Leopard and Cobra Aviation's assets, including a \$1.8 million certificate of deposit. The Aviation Note contains various customary affirmative and restrictive covenants. As of June 30, 2022, we did not meet the minimum debt coverage ratio of 1.25 to 1.0 set forth in the Aviation Note. On July 27, 2022, Bank7 granted us a waiver of this event of default.

## Capital Requirements and Sources of Liquidity

As we pursue our business and financial strategy, we regularly consider which capital resources are available to meet our future financial obligations and liquidity requirement. We believe that our cash on hand, operating cash flow and available borrowings under our credit facility will be sufficient to meet our short-term and long-term funding requirements, including funding our current operations, planned capital expenditures, debt service obligations and known contingencies, except as provided below with respect to our litigation settlement with MasTec. Neither Cobra nor Mammoth Inc. made the scheduled installment payment of \$9.25 million plus interest due on August 1, 2022 under Cobra's litigation settlement agreement with MasTec. Under the terms of this agreement, any unpaid amounts will be charged interest at rates between 6% and 12%. See Note 18. Commitments and Contingencies to our unaudited condensed consolidated financial statements included elsewhere in this report. We currently believe that our cash flow from operations, cash on hand and other sources of liquidity will enable Cobra and/or Mammoth Inc. to pay this installment, together with the accrued and unpaid interest on or before December 1, 2022, and that either Cobra or Mammoth Inc. will be able to pay the remaining \$9.25 million installment under this agreement, together with the accrued and unpaid interest, due on December 1, 2022. If Cobra or Mammoth Inc. are unable to make payments on these two installments on or before December 1, 2022, MasTec will have the right to enforce the confessed judgement against Cobra and Mammoth Inc. with respect to these amounts on or after December 2, 2022.

Our liquidity and future cash flows, however, are subject to a number of variables (including receipt of payments from our customers, including PREPA). As of June 30, 2022, PREPA owed Cobra approximately \$357.8 million for services performed, including \$130.8 million of interest charges. Throughout 2021, we released significant data that we obtained through Freedom of Information Act requests that affirm the work performed by Cobra in Puerto Rico. We believe these documents in conjunction with the current Administration's focus on the recovery of Puerto Rico and our enhanced lobbying efforts will aid in collecting the outstanding amounts owed to us by PREPA. However, in the event PREPA (i) does not have or does not obtain the funds necessary to satisfy its obligations to Cobra under the contracts, (ii) obtains the necessary funds but refuses to pay the amounts owed to Cobra or (iii) otherwise does not pay amounts owed to Cobra for services performed, the receivable may not be collectible, which may adversely impact our liquidity.

We currently estimate that during 2022 our aggregate capital expenditures will be \$20.0 million, depending upon industry conditions and our financial results, representing an \$8.0 million increase from our previously disclosed capital expenditure budget for 2022. These capital expenditures include \$2.5 million in our infrastructure segment for assets for additional equipment, \$16.9 million in our well completion segment for conversion of a portion of our fleet to include Dynamic Gas Blending<sup>TM</sup> (DGB) or "dual-fuel" capabilities and maintenance to our existing pressure pumping fleet and \$0.6 million for our other divisions, primarily for additional equipment for our rental business. During the six months ended June 30, 2022, our capital expenditures totaled \$4.0 million.

Also, as noted above in this report, in response to market conditions we have (i) temporarily shut down certain of our oilfield service offerings, including coil tubing, pressure control, flowback, crude oil hauling, cementing, acidizing and land drilling services, (ii) idled certain facilities, including our sand processing plant in Pierce County, Wisconsin and (iii) reduced our workforce across all of our operations. We continue to monitor market conditions to determine if and when we will recommence these services and operations and increase our workforce. Any such recommencement and expansion will further increase our liquidity requirements in advance of revenue generation.

In addition, while we regularly evaluate acquisition opportunities, we do not have a specific acquisition budget for 2022 since the timing and size of acquisitions cannot be accurately forecasted. We continue to evaluate acquisition opportunities, including those in the renewable energy sector as well as transactions involving entities controlled by Wexford. Our acquisitions may be undertaken with cash, our common stock or a combination of cash, common stock and/or other consideration. In the event we make one or more acquisitions and the amount of capital required is greater than the amount we have available for acquisitions at that time, we could be required to reduce the expected level of capital expenditures and/or seek additional capital.

If we seek additional capital for any of the above or other reasons, we may do so through borrowings under our revolving credit facility, joint venture partnerships, sale-leaseback transactions, asset sales, offerings of debt or equity securities or other means. Although we expect that our sources of capital will be adequate to fund our short-term and long-term liquidity requirement, we cannot assure you that this additional capital will be available on acceptable terms or at all. If we are unable to obtain funds we need, our ability to conduct operations, make capital expenditures, satisfy debt services obligations, pay litigation settlement obligations, fund contingencies and/or complete acquisitions that may be favorable to us will be impaired, which would have a material adverse effect on our business, financial condition, results of operations and cash flows.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

The demand, pricing and terms for our products and services are largely dependent upon the level of activity for the U.S. oil and natural gas industry, energy infrastructure industry and natural sand proppant industry. Industry conditions are influenced by numerous factors over which we have no control, including, but not limited to: the supply of and demand for oil and natural gas services, energy infrastructure services and natural sand proppant; demand for repair and construction of transmission lines, substations and distribution networks in the energy infrastructure industry and the level of expenditures of utility companies; the level of prices of, and expectations about future prices for, oil and natural gas and natural sand proppant, as well as energy infrastructure services; the cost of exploring for, developing, producing and delivering oil and natural gas; the expected rates of declining current production; the discovery rates of new oil and natural gas reserves and frac sand reserves meeting industry specifications and consisting of the mesh size in demand; access to pipeline, transloading and other transportation facilities and their capacity; weather conditions; domestic and worldwide economic conditions; political instability in oil-producing countries; environmental regulations; technical advances affecting energy consumption; the price and availability of alternative fuels; the ability of oil and natural gas producers and other users of our services to raise equity capital and debt financing; and merger and divestiture activity in industries in which we operate.

In March and April 2020, concurrent with the COVID-19 pandemic and quarantine orders in the U.S. and worldwide, oil prices dropped sharply to below zero dollars per barrel for the first time in history due to factors including significantly reduced demand and a shortage of storage facilities. In 2021, U.S. oil production stabilized as commodity prices increased and demand for crude oil rebounded, many exploration and production companies set their operating budgets based on the prevailing prices for oil and natural gas at the time. Despite the recent improvement in the U.S. and global economic activity, easing of the COVID-19 pandemic and related restrictions, rising energy use and improved commodity prices, the budgets for the publicly traded exploration and production companies remained relatively flat throughout 2021, with any excess cash flows used for debt repayment and shareholder returns, rather than to increase production. We have seen improvements in the oilfield services industry and in both pricing and utilization of our well completion and drilling services in the first half of 2022 and we expect both pricing and utilization to continue to improve throughout the remainder of 2022 and into 2023 as a result of an increase in budgets for publicly traded exploration and production companies and elevated activity levels, driven by strong energy demand and high commodity prices. The current Russian/Ukrainian military conflict and related humanitarian crisis in Ukraine, however, could have an adverse impact on the global energy markets and volatility of commodity prices.

Although the levels of activity in the U.S. oil and natural gas exploration and production, energy infrastructure and natural sand proppant industries continue to improve, they have historically been and continue to be volatile. We are unable to predict the ultimate impact of the COVID-19 pandemic, the volatility in commodity prices, any changes in the near-term or long-term outlook for our industries or overall macroeconomic conditions on our business, financial condition, results of operations, cash flows and stock price.

#### **Interest Rate Risk**

We had a cash and cash equivalents balance of \$12.7 million at June 30, 2022. We do not enter into investments for trading or speculative purposes. We do not believe that we have any material exposure to changes in the fair value of these investments as a result of changes in interest rates. Declines in interest rates, however, will reduce future income.

Interest under our credit facility is payable at a base rate, which can fluctuate based on multiple facts, including rates set by the U.S. Federal Reserve (which increased its benchmark interest rate by 0.75 percentage point on July 27, 2022, a fourth interest rate hike this year, and may continue to increase interest rates in an effort to counter the persistent inflation), the supply and demand for credit and general economic conditions, plus an applicable margin. The applicable margin is currently set at 4.0%, which can be reduced to 3.5% under certain circumstances specified in our credit facility. At June 30, 2022, we had outstanding borrowings under our revolving credit facility of \$82.9 million with a weighted average interest rate of 8.75%. A 1% increase or decrease in the interest rate at that time would increase or decrease our interest expense by approximately \$0.8 million per year. We do not currently hedge our interest rate exposure.

#### Foreign Currency Risk

Our remote accommodation business, which is included in our other services division, generates revenue and incurs expenses that are denominated in the Canadian dollar. These transactions could be materially affected by currency fluctuations. Changes in currency exchange rates could adversely affect our consolidated results of operations or financial position. We also maintain cash balances denominated in the Canadian dollar. At June 30, 2022, we had \$2.0 million of cash, in Canadian dollars, in Canadian accounts. A 10% increase in the strength of the Canadian dollar versus the U.S. dollar would have resulted in an

increase in pre-tax income of approximately \$0.01 million as of June 30, 2022. Conversely, a corresponding decrease in the strength of the Canadian dollar would have resulted in a comparable decrease in pre-tax income. We have not hedged our exposure to changes in foreign currency exchange rates and, as a result, could incur unanticipated translation gains and losses.

#### **Customer Credit Risk**

We are also subject to credit risk due to concentration of our receivables from several significant customers. We generally do not require our customers to post collateral. The inability, delay or failure of our customers to meet their obligations to us due to customer liquidity issues or their insolvency or liquidation may adversely affect our business, financial condition, results of operations and cash flows. This risk may be further enhanced by the COVID-19 pandemic, the volatility in commodity prices, the reduction in demand for our services and challenging macroeconomic conditions.

Specifically, we had receivables due from PREPA totaling \$357.8 million, including \$130.8 million of interest charges, as of June 30, 2022. PREPA is currently subject to bankruptcy proceedings pending in the U.S. District Court for the District of Puerto Rico. As a result, PREPA's ability to meet its payment obligations under the contracts is largely dependent upon funding from the FEMA or other sources. See Note 2. Basis of Presentation and Significant Accounting Policies—Accounts Receivable and —Concentrations of Credit Risk and Significant Customers and Note 18. Commitments and Contingencies—Litigation of our unaudited condensed consolidated financial statements.

#### Seasonality

We provide infrastructure services in the northeast, southwest and midwest portions of the United States. We provide well completion and drilling services primarily in the Utica, Eagle Ford, Marcellus, Granite Wash, Cana Woodford and Cleveland sand resource plays located in the continental U.S. We provide remote accommodation services in the oil sands in Alberta, Canada. We serve these markets through our facilities and service centers that are strategically located to serve our customers in Ohio, Texas, Oklahoma, Wisconsin, Minnesota, Kentucky and Alberta, Canada. A portion of our revenues are generated in Ohio, Wisconsin, Minnesota, Pennsylvania, West Virginia and Canada where weather conditions may be severe. As a result, our operations may be limited or disrupted, particularly during winter and spring months, in these geographic regions, which would have a material adverse effect on our financial condition and results of operations. Our operations in Oklahoma and Texas are generally not affected by seasonal weather conditions.

#### Inflation

Although the impact of inflation has been insignificant on our operations in prior years, inflation in the U.S. has been rising at its fastest rate in over 40 years, creating inflationary pressure on the cost of services, equipment and other goods in our industries and other sectors and contributing to labor and materials shortages across the supply-chain. On July 27, 2022, the Federal Reserve increased its benchmark interest rates by 0.75 percentage point, the fourth hike this year and the largest since 1994 and may continue increasing benchmark interest rates in the future. These measures are aimed at countering the fastest pace of inflation in over 40 years. If the efforts to control inflation are not successful and inflationary pressures persist, our business, results of operations and financial condition may be adversely affected.

## **Item 4. Controls and Procedures**

## **Evaluation of Disclosure Control and Procedures**

Under the direction of our Chief Executive Officer and Chief Financial Officer, we have established disclosure controls and procedures, as defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act, that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. The disclosure controls and procedures are also intended to ensure that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. In addition, the design of disclosure controls and procedures must reflect the fact that there are resource constraints and that management is required to apply judgment in evaluating the benefits of possible controls and procedures relative to their costs.

As of June 30, 2022, an evaluation was performed under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-15(b) under the Exchange Act. Based upon our evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that as of June 30, 2022, our disclosure controls and procedures are effective.

## Changes in Internal Control Over Financial Reporting

There was no change in our internal control over financial reporting (as defined in Rules 13a-15(d) and 15d-15(d) under the Exchange Act) that occurred during the quarter ended June 30, 2022 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

Due to the nature of our business, we are, from time to time, involved in litigation or subject to disputes or claims related to our business activities, including breaches of contractual obligations, workers' compensation claims, employment related disputes, arbitrations, class actions and other litigation. We are also involved, from time to time, in reviews, investigations, subpoenas and other proceedings (both formal and informal) by governmental agencies regarding our business (collectively, "regulatory matters"), which regulatory matters, if determined adversely to us, could subject us to significant fines, penalties, obligations to change our business practices or other requirements resulting in increased expenses, diminished income and damage to our reputation. In the opinion of our management, none of the pending litigation, disputes or claims against us is expected to have a material adverse effect on our financial condition, cash flows or results of operations, except as disclosed in Note 18 "Commitments and Contingencies," of the Notes to Unaudited Condensed Consolidated Financial Statements.

#### Item 1A. Risk Factors

As of the date of this filing, our Company and operations continue to be subject to the risk factors previously disclosed in Item 1A. Risk Factors in our Annual Report on Form 10-K filed with the SEC on March 4, 2022 and our Quarterly Report on Form 10-Q filed with the SEC on May 10, 2022. For a discussion of the recent trends and uncertainties impacting our business, see also "Management's Discussion and Analysis of Financial Condition and Results of Operations—Recent Developments—Overview of Our Services and Industry Conditions"

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not applicable.

## **Item 4. Mine Safety Disclosures**

Our operations are subject to the Federal Mine Safety and Health Act of 1977, as amended by the Mine Improvement and New Emergency Response Act of 2006, which imposes stringent health and safety standards on numerous aspects of mineral extraction and processing operations, including the training of personnel, operating procedures, operating equipment and other matters. Our failure to comply with such standards, or changes in such standards or the interpretation or enforcement thereof, could have a material adverse effect on our business and financial condition or otherwise impose significant restrictions on our ability to conduct mineral extraction and processing operations. Following passage of The Mine Improvement and New Emergency Response Act of 2006, MSHA significantly increased the numbers of citations and orders charged against mining operations. The dollar penalties assessed for citations issued has also increased in recent years. Information concerning mine safety violations or other regulatory matters required by Section 1503(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act and Item 104 of Regulation S-K (17 CFR 229.104) is included in Exhibit 95.1 to this Report.

## **Item 5. Other Information**

Not applicable.

## MAMMOTH ENERGY SERVICES, INC.

# Item 6. Exhibits

The following exhibits are filed as a part of this report:

|                   | _  |       | Incorporated B      | =           |             |                |                       |
|-------------------|--|-------|---------------------|-------------|-------------|----------------|-----------------------|
| Exhibit<br>Number | Exhibit Description  | Form  | Commission File No. | Filing Date | Exhibit No. | Filed Herewith | Furnished<br>Herewith |
| 3.1               | Amended and Restated Certificate of Incorporation of the Company   | 8-K   | 001-37917           | 11/15/2016  | 3.1         |                |                       |
| <u>3.2</u>        | Amended and Restated Bylaws of the Company   | 8-K   | 001-37917           | 11/15/2016  | 3.2         |                |                       |
| 3.3               | First Amendment to Amended and Restated Bylaws of the  | o ic  | 001 37517           | 11/15/2010  | 5.2         |                |                       |
| <u>3.3</u>        | Company  | 8-K   | 001-37917           | 6/9/2020    | 3.1         |                |                       |
| <u>4.1</u>        | Specimen Certificate for shares of common stock, par value \$0.01 per share, of the Company  | S-1/A | 333-213504          | 10/3/2016   | 4.1         |                |                       |
| <u>4.2</u>        | Registration Rights Agreement, dated October 12, 2016, by and between the Company and Mammoth Energy Holdings,   |       |                     |             |             |                |                       |
|                   | LLC  | 8-K   | 001-37917           | 11/15/2016  | 4.1         |                |                       |
| 31.1              | Certification of Chief Executive Officer pursuant to Rule 13(a)-14 and 15(d)-14 under the Securities Exchange Act of 1934.   |       |                     |             |             | X              |                       |
| 31.2              | Certification of Chief Financial Officer pursuant to Rule 13(a)-14 and 15(d)-14 under the Securities Exchange Act of 1934.   |       |                     |             |             | X              |                       |
| <u>32.1</u>       | Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                       |       |                     |             |             | X              |                       |
| 32.2              | Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                       |       |                     |             |             | X              |                       |
| 95.1              | Mine Safety Disclosure Exhibit   |       |                     |             |             | X              |                       |
| 101.INS           | XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are  |       |                     |             |             |                |                       |
| 01.SCH            | embedded within the Inline XBRL document.  |       |                     |             |             | X<br>X         |                       |
| 01.SCH<br>01.CAL  | XBRL Taxonomy Extension Schema Document.  XBRL Taxonomy Extension Calculation Linkbase Document.   |       |                     |             |             | X              |                       |
| 01.CAL<br>01.DEF  | XBRL Taxonomy Extension Calculation Linkbase Document.   |       |                     |             |             | X              |                       |
| 01.DEF            | XBRL Taxonomy Extension Labels Linkbase Document.  |       |                     |             |             | X              |                       |
| 01.LAB            | XBRL Taxonomy Extension Labers Linkbase Document.  XBRL Taxonomy Extension Presentation Linkbase  Document.  |       |                     |             |             | X              |                       |
| 104               | Cover Page Interactive Data File - the cover page interactive data file does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document. |       |                     |             |             | X              |                       |

## MAMMOTH ENERGY SERVICES, INC.

# **Signatures**

Date:

August 1, 2022

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MAMMOTH ENERGY SERVICES, INC.

By: /s/ Arty Straehla

Arty Straehla

Chief Executive Officer

Date: August 1, 2022 By: /s/ Mark Layton

Mark Layton

Chief Financial Officer

#### CERTIFICATIONS

#### I, Arty Straehla, Chief Executive Officer, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Mammoth Energy Services, Inc. (the "registrant");
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and 1 are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

#### MAMMOTH ENERGY SERVICES, INC.

By: /s/ Arty Straehla

Arty Straehla

Chief Executive Officer

August 1, 2022

#### CERTIFICATIONS

#### I, Mark Layton, Chief Financial Officer, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Mammoth Energy Services, Inc. (the "registrant");
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and 1 are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

#### MAMMOTH ENERGY SERVICES, INC.

By: /s/ Mark Layton

Mark Layton Chief Financial Officer August 1, 2022

# CERTIFICATION OF THE CHIEF EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Mammoth Energy Services, Inc. (the "Company") for the quarter ended June 30, 2022 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Arty Straehla, as Chief Executive Officer of the Company, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"); and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

## MAMMOTH ENERGY SERVICES, INC.

By: /s/ Arty Straehla

Arty Straehla

Chief Executive Officer

August 1, 2022

This certification accompanies the Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to liability under that section. This certification shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended or the Exchange Act, except to the extent that the Company specifically incorporates it by reference.

# CERTIFICATION OF THE CHIEF FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Mammoth Energy Services, Inc. (the "Company") for the quarter ended June 30, 2022 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Mark Layton, as Chief Financial Officer of the Company, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"); and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

## MAMMOTH ENERGY SERVICES, INC.

By: /s/ Mark Layton

Mark Layton

Chief Financial Officer

August 1, 2022

This certification accompanies the Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to liability under that section. This certification shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended or the Exchange Act, except to the extent that the Company specifically incorporates it by reference.

#### **Mine Safety Disclosure**

The following disclosures are provided pursuant to the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Act") and Item 104 of Regulation S-K, which requires certain disclosures by companies required to file periodic reports under the Securities Exchange Act of 1934, as amended, that operate mines regulated under the Federal Mine Safety and Health Act of 1977 (the "Mine Act").

Mine Safety Information. Whenever the Federal Mine Safety and Health Administration ("MSHA") believes a violation of the Mine Act, any health or safety standard or any regulation has occurred, it may issue a citation which describes the alleged violation and fixes a time within which the U.S. mining operator must abate the alleged violation. In some situations, such as when MSHA believes that conditions pose a hazard to miners, MSHA may issue an order removing miners from the area of the mine affected by the condition until the alleged hazards are corrected. When MSHA issues a citation or order, it generally proposes a civil penalty, or fine, as a result of the alleged violation, that the operator is ordered to pay. Citations and orders can be contested and appealed, and as part of that process, are often reduced in severity and amount, and are sometimes dismissed. The number of citations, orders and proposed assessments vary depending on the size and type (underground or surface) of the mine as well as by the MSHA inspector(s) assigned.

Mine Safety Data. The following provides additional information about references used in the table below to describe the categories of violations, orders or citations issued by MSHA under the Mine Act:

- Section 104 S&S Citations: Citations received from MSHA under section 104 of the Mine Act for violations of mandatory health or safety standards that could significantly and substantially contribute to the cause and effect of a mine safety or health hazard.
- Section 104(b) Orders: Orders issued by MSHA under section 104(b) of the Mine Act, which represents a failure to abate a citation under section 104(a) within the period of time prescribed by MSHA. This results in an order of immediate withdrawal from the area of the mine affected by the condition until MSHA determines that the violation has been abated.
- Section 104(d) Citations and Orders: Citations and orders issued by MSHA under section 104(d) of the Mine Act for unwarrantable failure to comply with mandatory health or safety standards.
- Section 110(b)(2) Violations: Flagrant violations issued by MSHA under section 110(b)(2) of the Mine Act.
- Section 107(a) Orders: Orders issued by MSHA under section 107(a) of the Mine Act for situations in which MSHA determined an "imminent danger" (as defined by MSHA) existed.

The following table details the violations, citations and orders issued to us by MSHA during the quarter ended June 30, 2022:

| Mine <sup>(a)</sup> |             | Section 104<br>S&S<br>Citations(#) | Section104(b)Orders<br>(#) | Section104(d)Citations and Orders(#) | Section<br>110(b)(2)<br>Violations(#) | Section107(a)Orders<br>(#) | Assessments <sup>(b)</sup> (\$ amounts in dollars) |   |
|---------------------|-------------|------------------------------------|----------------------------|--------------------------------------|---------------------------------------|----------------------------|--|---|
|                     | Taylor, WI  | _                                  | _                          | _                                    | _                                     | _                          | \$ -   |   |
| WI                  | Menomonie,  | _                                  | _                          | _                                    | _                                     | _                          | \$ -   |   |
| WI                  | New Auburn, | _                                  | _                          | _                                    | _                                     | _                          | \$ -   | _ |

- a. The definition of mine under section 3 of the Mine Act includes the mine, as well as other items used in, or to be used in, or resulting from, the work of extracting minerals, such as land, structures, facilities, equipment, machines, tools and minerals preparation facilities. Unless otherwise indicated, any of these other items associated with a single mine have been aggregated in the totals for that mine. MSHA assigns an identification number to each mine and may or may not assign separate identification numbers to related facilities such as preparation facilities. We are providing the information in the table by mine rather than MSHA identification number because that is how we manage and operate our mining business and we believe this presentation will be more useful to investors than providing information based on MSHA identification numbers.
- b. Represents the total dollar value of proposed assessments from MSHA under the Mine Act relating to any type of citation or order issued during the quarter ended June 30, 2022.

Pattern or Potential Pattern of Violations. During the quarter ended June 30, 2022, none of the mines operated by us received written notice from MSHA of (a) a pattern of violations of mandatory health or safety standards that are of such nature as could have significantly and substantially contributed to the cause and effect of mine health or safety hazards under section 104(e) of

the Mine Act or (b) the potential to have such a pattern.

Pending Legal Actions. There were no legal actions pending before the Federal Mine Safety and Health Review Commission (the Commission) as of June 30, 2022. The Commission is an independent adjudicative agency established by the Mine Act that provides administrative trial and appellate review of legal disputes arising under the Mine Act.